

Name Entity:

Please provide one year of actual results and three years of projections of **Total Entity** revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

Financial Attachment I (B):

LINE	Description	(1)	(2)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
		FY 2013 Actual Results	FY 2014 Projected W/out CON	FY 2015 Projected W/out CON	FY 2015 Projected Incremental	FY 2015 Projected With CON	FY 2016 Projected W/out CON	FY 2016 Projected Incremental	FY 2016 Projected With CON	FY 2017 Projected W/out CON	FY 2017 Projected Incremental	FY 2017 Projected With CON
A. OPERATING REVENUE												
1	Total Gross Patient Revenue	\$670,163	\$725,561	\$753,014	\$7,549	\$760,563	\$761,319	\$15,341	\$776,660	\$776,526	\$23,590	\$800,115
2	Less: Allowances	\$401,170	\$450,642	\$467,693	\$4,689	\$472,381	\$472,851	\$9,528	\$482,379	\$482,296	\$14,651	\$496,947
3	Less: Charity Care	\$94	\$250	\$259	\$3	\$262	\$262	\$5	\$268	\$268	\$8	\$276
4	Less: Other Deductions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Net Patient Service Revenue	\$268,899	\$274,669	\$285,061	\$2,858	\$287,919	\$288,205	\$5,808	\$294,013	\$293,962	\$8,930	\$302,892
5	Medicare	\$103,750	\$104,923	\$110,815	\$1,095	\$111,911	\$110,479	\$2,226	\$112,705	\$112,685	\$3,423	\$116,109
6	Medicaid	\$67,601	\$72,787	\$70,856	\$717	\$71,572	\$72,271	\$1,466	\$73,727	\$73,714	\$2,239	\$75,954
7	CHAMPUS & TriCare	\$500	\$549	\$577	\$6	\$583	\$589	\$12	\$601	\$601	\$18	\$619
8	Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Government	\$171,851	\$178,259	\$182,248	\$1,818	\$184,066	\$183,338	\$3,694	\$187,033	\$187,000	\$5,681	\$192,681
9	Commercial Insurers	\$83,103	\$84,049	\$89,702	\$907	\$90,609	\$91,493	\$1,844	\$93,337	\$93,321	\$2,835	\$96,156
10	Uninsured	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
11	Self Pay	\$7,409	\$5,219	\$5,534	\$56	\$5,590	\$5,645	\$114	\$5,759	\$5,758	\$175	\$5,933
12	Workers Compensation	\$6,536	\$7,142	\$7,577	\$77	\$7,654	\$7,729	\$156	\$7,884	\$7,883	\$239	\$8,123
13	Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Non-Government	\$97,048	\$96,410	\$102,813	\$1,040	\$103,853	\$104,867	\$2,113	\$106,980	\$106,962	\$3,249	\$110,211
	Net Patient Service Revenue* (Government+Non-Government)	\$268,899	\$274,669	\$285,061	\$2,858	\$287,919	\$288,205	\$5,808	\$294,013	\$293,962	\$8,930	\$302,892
14	Provision for Bad Debts	\$12,878	\$11,461	\$11,895	\$119	\$12,014	\$12,026	\$242	\$12,268	\$12,266	\$373	\$12,639
	Net Patient Service Revenue less provision for bad debts	\$256,021	\$263,208	\$273,167	\$2,739	\$275,905	\$276,180	\$5,565	\$281,745	\$281,696	\$8,557	\$290,254
15	Other Operating Revenue	\$7,864	\$9,786	\$9,076	\$0	\$9,076	\$9,167	\$0	\$9,167	\$9,258	\$0	\$9,258
17	Net Assets Released from Restrictions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	TOTAL OPERATING REVENUE	\$263,885	\$272,994	\$282,243	\$2,739	\$284,981	\$285,346	\$5,565	\$290,912	\$290,954	\$8,557	\$299,512
B. OPERATING EXPENSES												
1	Salaries and Wages	\$108,933	\$110,427	\$115,542	983	\$116,526	\$117,261	\$2,013	\$119,274	\$119,005	\$3,265	\$122,271
2	Fringe Benefits	\$31,305	\$28,972	\$29,815	(\$6,883)	\$22,932	\$30,258	(\$6,723)	\$23,535	\$30,709	(\$6,508)	\$24,201
3	Physicians Fees	\$8,207	\$8,297	\$8,463	\$0	\$8,463	\$8,632	\$0	\$8,632	\$8,805	\$0	\$8,805
4	Supplies and Drugs	\$38,194	\$40,131	\$42,225	\$1,276	\$43,501	\$43,490	\$1,732	\$45,223	\$44,794	\$2,220	\$47,014
5	Depreciation and Amortization	\$10,052	\$9,930	\$10,135	(\$3,407)	\$6,728	\$10,337	(\$3,093)	\$7,244	\$10,544	(\$2,763)	\$7,781
6	Provision for Bad Debts-Other**	\$8	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7	Interest Expense	\$1,598	\$1,465	\$1,392	(\$1,392)	\$0	\$1,318	(\$1,318)	\$0	\$1,243	(\$1,243)	\$0
8	Malpractice Insurance Cost	\$8,292	\$6,358	\$6,485	\$0	\$6,485	\$6,615	\$0	\$6,615	\$6,747	\$0	\$6,747
9	Lease Expense	\$6,145	\$6,082	\$6,204	\$0	\$6,204	\$6,328	\$0	\$6,328	\$6,454	\$0	\$6,454
10	Other Operating Expenses	\$42,469	\$52,055	\$53,391	(\$382)	\$53,008	\$54,459	(\$390)	\$54,069	\$55,548	(\$398)	\$55,150
	TOTAL OPERATING EXPENSES	\$255,203	\$263,717	\$273,652	(\$9,805)	\$263,847	\$278,699	(\$7,779)	\$270,920	\$283,849	(\$5,427)	\$278,422
	INCOME/(LOSS) FROM OPERATIONS	\$8,682	\$9,277	\$8,591	\$12,543	\$21,134	\$6,647	\$13,345	\$19,992	\$7,106	\$13,984	\$21,090
	NON-OPERATING INCOME / REVENUE	\$1,758	\$1,256	\$2,046	\$0	\$2,046	\$2,087	\$0	\$2,087	\$2,129	\$0	\$2,129
	Income before provision for income taxes	\$10,440	\$10,533	\$10,637	\$12,543	\$23,180	\$8,734	\$13,345	\$22,079	\$9,234	\$13,984	\$23,219
	Provision for income taxes				\$9,272	\$9,272		\$8,832	\$8,832		\$9,287	\$9,287
	NET INCOME / EXCESS/(DEFICIENCY) OF REVENUE OVER EXPENSES	\$10,440	\$10,533	\$10,637	\$12,543	\$23,180	\$8,734	\$13,345	\$22,079	\$9,234	\$13,984	\$23,219
C. Retained Earnings, beginning of year												
	Retained Earnings, beginning of year	\$20,537	\$52,928	\$60,000	\$0	\$60,000	\$70,637	\$12,543	\$83,180	\$79,371	\$25,888	\$105,259
	Retained Earnings, end of year	\$52,928	\$60,000	\$70,637	\$12,543	\$83,180	\$79,371	\$25,888	\$105,259	\$88,606	\$39,872	\$128,477
	Principal Payments	\$2,268	\$2,490	\$2,509	(\$2,509)	\$0	\$2,338	(\$2,338)	\$0	\$2,310	(\$2,310)	\$0
D. PROFITABILITY SUMMARY												
1	Hospital Operating Margin	3.3%	3.4%	3.0%	458.0%	7.4%	2.3%	239.8%	6.8%	2.4%	163.4%	7.0%
2	Hospital Non Operating Margin	0.7%	0.5%	0.7%	0.0%	0.7%	0.7%	0.0%	0.7%	0.7%	0.0%	0.7%
3	Hospital Total Margin	3.9%	3.8%	3.7%	458.0%	8.1%	3.0%	239.8%	7.5%	3.2%	163.4%	7.7%
E. FTEs												
	FTEs	1,583	1,554	1,557	(1)	1,556	1,549	(2)	1,547	1,541	14	1,555
F. ***VOLUME STATISTICS												
1	Inpatient Discharges	11,744	11,767	11,708	59	11,767	11,650	117	11,767	11,591	176	11,767
2	Outpatient Visits	219,267	220,214	221,315	1,101	222,416	222,422	2,219	224,640	223,534	3,353	226,887
	TOTAL VOLUME	231,011	231,981	233,023	1,160	234,183	234,071	2,336	236,407	235,125	3,529	238,654

*Total amount should equal the total amount on cell line "Net Patient Revenue" row 14.

**Provide the amount of any transaction associated with Bad Debts not related to the provision of direct services to patients. For additional information, refer to FASB, No.2011-07, July 2011.

***Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.