Manage. Conserve. Save.
Grainger Sustainability Offer

Daniel Munoz

Corporate Social Responsibility

OPERATING
RESPONSIBLY

VALUING
OUR PEOPLE

CORPORATE SOCIAL RESPONSIBILITY

Global Values.
Local Commitment.

GRAINGER.

SUSTAINABILITY
AS A PRIORITY

SERVING OUR
COMMUNITIES

Sustainability As A Priority

- **In 2008, Grainger became the first MRO Distributor to use the LEED Green Building Rating System**
- **Today, Grainger has 16 LEED certified facilities in the U.S., Canada & Mexico**

- **In 2009, Grainger became the first MRO distributor to be recognized by the Environmental Protection Agency as an EPA SmartWay Transport Partner**
- **Today, Grainger remains the only recognized partner in the marketplace**

- **In 2011, Grainger became the first MRO Distributor to publicly disclose our Greenhouse Gas emission through the Carbon Disclosure Project**

Grainger Sustainability Offer

Product

- More than 33K 'Green Leaf' products

Partnerships

- Dedicated Supplier Resources
- Assessments, Audits, Services
- Professional Associations (AEE; LEED)
- ULe: Product Auditing

Resources

- Grainger Consulting
- Cleaning Program Managers (LEED GA)
- Grainger Lighting Services
- Reporting
- Cross-referencing

Sustainability Product Offer Validation

+ 33K 'Green Leaf' products that meet…

✓ **23 Green Certifications or Other Recognitions**

✓ **44 Green Environmental Attributes**

…Under advice and review of third party expert, ULe

Finding "Green" Products on grainger.com

Identifying "Green" Certification or Other Recognition

Grainger Sustainability Offer Pillars

Manage Energy

Measure use, control effectiveness & output, & reduce consumption of energy

---

Electrical

Lighting &Controls

HVAC/R

Steam

Compressed Air

Conserve Water

Monitor use, filter impurities, recycle & reduce consumption at point of use, behind the wall, and outdoors

---

Pumps, Valves

Fittings

Meters

Fixtures

Plumbing Equipment

Filters

Reduce Waste

Facilitate recycling & decrease landfill expansion through biodegradable & recycled content

---

Recycling Equipment

Paper & Packaging

Sorbents

Biodegradable

Chemical Free

Indoor Air Quality

Create cleaner air within facilities through lower VOCs, filtration, & natural products

---

Cleaners

Air Filters

Cleaning Equipment

Office Products

Low/No VOC

Paints/Coatings

Managing Energy

	Lighting & Lighting Controls	Electrical	HVAC/R	Compressed Air	Steam
Description	Products and services to help manage output and effectiveness, and reduce consumption of energy from light sources	Products and services that measure use, control effectiveness and output, and reduce energy drain	Equipment and assessments to improve control and reduce energy waste	Products to help increase total system effectiveness, treat output and reduce system energy consumption	Parts to control effectiveness and output of steam energy systems
Categories	• Lighting & Controls 　• Lamps 　• Ballasts 　• Fixtures • Occupancy/Vacancy Sensors • Daylight Harvesting 　• Personal Controls • Lighting Assessments and Retrofits	• Meter/Sub-Meter • Motors • Drives • Electrical Supply • Solar	• Motors • Refrigerant • Energy Recovery • Controls • Central Equipment	• Compressed Air 　• Air Compressors 　• Air Treatment 　• Air Lines & Piping 　• Pneumatic Tools/ • Hoses 　• Pneumatic 　• Components	• Steam 　• Malleable • Fittings 　• Ball Valves 　• Solenoid Valves 　• Pressure Regulators/ • Relief Valves 　• Steam Traps

Conserving Water

	Point of Use	Behind the Wall	Outdoor
Description	Fixtures, faucets, water cooler products and services that dispenses water to the end user more efficiently	Meters and metering equipment, in-wall plumbing equipment that transports and delivers to "point of use equipment"	Outdoor water / irrigation equipment that reclaims rain water / water run off and redistributes the water to lawns and plants

Categories	• Water coolers
	• Sinks, wash fountains
	• Toilets & Waste disposers
	• Sensors, metering & manual faucets
	• Shower heads
	• Pre-rinse stations
	• Flushometers
		• Corrosion protection
		• Valves
		• Water heaters
		• Aerators
		• Water softeners
		• Water test kits
		• Filter bags
		• Filtration systems
			• Lawn sprinklers
			  • Plumbing pipe
			  • Valves and timers
			  • Collection basins

Reducing Waste

Recycling Equipment	Paper & Packaging	Sorbents	Biodegradable	Chemical Free
Description Equipment that facilitates recycling help to decrease landfill expansion	Paper & Packaging products made from recycled content	Sorbent materials made of bio-based and biodegradable substances	Biodegradable products that are easily recycled or broken down through natural processes	Chemical Free products that do not produce contamination, and can safely enter the environment

Categories • Recycling containers and tops
• Can Crushers
• Vacuums
  • Self Contained
  • Extractor
  • Automated Roll
• Dispenser
	• Toilet Paper
	• Paper Towels
	• Napkins
	• Facial Tissue
	• Loose Fill Packaging
	• Recycle Containers
	• Shrink Wrap
	• Stretch Wrap
	• Bubble roll
		• Microfiber Wipes
		• Cloth Wipes
		• Disposable Wipers
		• Buffing Pads
			• Compostable Can
			• Liners
			• Hand Cleaners
			• Cups, Plates
			• Cleaners/Degreasers
			• Cutting & Grinding
			• Fluid & Oils
				• Ionized Water
				• Chemical Free
				• Fragrance Free

Improving Indoor Air

Cleaners	Cleaning Equipment	Air Filters	Low VOC	Incidentals
Description				
Cleaners and cleaning products made from rapidly replenishing sources, or with lower VOCs	Cleaning equipment that capture and treat higher levels of dust particles	Air Filters that improve and clean air within facilities	Lower VOC paints and coatings which have less impact on air quality	Variety of products that minimize impurities which impact a facilities indoor air quality
Categories				
• Chemicals • Rags & Wipes • Finishers & Sealers • Carpet & upholstery cleaners	• Floor Machines • Floor Scrubbers • Carpet Extractors • Vacuums	• Mini Pleated • Pleated • Disposable • Electrostatic	• Floor Paints • Wall Paints • Outdoor Paints • Coatings • Thinners	• Office Organizers • Paper & Notebooks • Lockers & Accessories • Locks • Wall Signs

Grainger Sustainability Offer E- Catalog

https://www.grainger.com/Grainger/static/greencatalog.html