

Delivery extension of all products approved until September 2, 2022; all orders must be placed by August 31, 2022. Applies to all wholesalers.

7/6/2022



July 6, 2022, Via: Email

Atty Caitlin Anderson, Director
Division of Liquor Control
Department of Consumer Protection
450 Columbus Boulevard, Suite 901
Hartford, CT 06103

Re: Request for permission to deliver goods ordered in August, 2022 through September 2, 2022

Dear Director Anderson:

This year, we distributors recognize the abundance of delivery extension requests. This year has two relatively unprecedented occurrences pushing us to ask for such assistance. First of all, the out of stocks we are plagued with and certainly not alone in having to deal with, puts us in a tough spot to deliver the necessary goods when the product is scheduled for its discount to the trade. If the product is delayed, which is typical, we find ourselves needing to ask to deliver product into the next month when it is not normally discounted. Secondly, due to the rising prices of fuel and materials to produce our beverage alcohol, we are getting bombarded with price increases. These price increases create many "buy-in" scenarios where the trade will get their last shot at the pre-increase price and surges sales.

These two factors, in combination, are causing incredibly large end of month deliveries which is the reason for amount of extension requests. Today, I am writing to you, on behalf of the member companies of the Wine & Spirits Wholesalers of Connecticut, Inc. to request permission to deliver beverage alcohol products ordered and sold during the month of August 2022, through Friday, September 2, 2022.

The calendar for 2022 is such that though the last day of August falls on a Wednesday, for the reasons set out above we are hard pressed to complete deliveries by month's end. It is anticipated that, based upon these factors, the volume of orders for many wholesalers will substantially exceed their delivery capacity.

Please note that this request is for an extension of deliveries ONLY and in no way changes the fact that orders must be completed by August 31st.

Thank you in advance for your consideration of this matter.

Very truly yours,

Lawrence F. Cafero, Jr.
Executive Director/General Counsel
Wine and Spirits Wholesalers of Connecticut

LFC/vpg

cc: Ms. Judy Malone, CBWA, Attorney Kevin Reynolds, Mr. Gene Sepe, Michael Martone, William Malinsky, Jean Cronin, Nicole Griffin, Stephen Downs