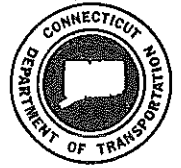




STATE OF CONNECTICUT
DEPARTMENT OF TRANSPORTATION



2800 BERLIN TURNPIKE, P.O. BOX 317546
NEWINGTON, CONNECTICUT 06131-7546

Phone:

(860) 594-2875

DOCKET NO. 1212-N-157-HG

RE: APPLICATION OF SHORELINE SERVICES, INC. D/B/A LOWE MOVING & STORAGE TO OPERATE MOTOR VEHICLES, IN THE TRANSPORTATION OF HOUSEHOLD GOODS, FOR HIRE AS A HOUSEHOLD GOODS CARRIER OVER IRREGULAR ROUTES BETWEEN ALL POINTS IN CONNECTICUT UPON CALLS RECEIVED FROM A HEADQUARTERS OF NEW LONDON, CONNECTICUT.

FINAL DECISION

November 5, 2013

I. INTRODUCTION

A. Applicant's Proposal

By application filed December 11, 2012 with the Connecticut Department of Transportation (hereinafter "department") pursuant to Section 13b-389 of the Connecticut General Statutes, Shoreline Services, Inc. d/b/a Lowe Moving & Storage (hereinafter "applicant"), located at 239 Williams Street, New London, Connecticut, seeks authorization from the department to operate motor vehicles in the transportation of household goods for hire, as a household goods carrier over irregular routes between all points in Connecticut from a headquarters in New London.

B. Hearing

Pursuant to Connecticut General Statutes Section 13b-390, a hearing on this application was held at the administrative office of the department, in Newington, Connecticut on October 22, 2013.

Notice of the application and of the hearing to be held thereon was given to the applicant and to other parties as required by General Statutes Section 13b-390. Notice to the public was given by publication on the department website at www.ct.gov/dot.

The Commissioner of Transportation designated a hearing officer to conduct the hearing on this matter, pursuant to Connecticut General Statutes Section 13b-17.

C. Appearances

The applicant appeared through, and was represented without counsel, by its owners Tony and Kim Lowe. The applicant's mailing address is P.O. Box 1740, New London, Connecticut 06320.

No opposition to this application was filed.

II. FINDINGS OF FACT

1. Kim Lowe is the President and Tony Lowe the Vice-President of Shoreline Services, Inc. a company that operates a carting and recycling business in New London.

2. Through contacts made from the carting and recycling business, the Lowes have become familiar with the need for a local household goods carrier in that people who use their current business for carting and recycling are usually moving and require the services of a household goods carrier to move them.

3. The Lowes want to provide a households goods moving business that caters to the residential clients that they service through their other company because they are often told by clients that there are not household moving services who want to do local small moves.

4. In the last 10 years, two household goods moving companies have left the local area. The current household goods movers in the area concentrate on large or long haul moving; some of those companies are 50, 16 or 10 miles outside of New London.

5. The Lowes provided statistics received from the government census that between 1990 and 1999, there were 19,000 household goods moves in the area of concern. Between 2005 and 2011, there were 39,000 household goods moves in the area of concern.

6. The Lowes have many contacts in the community and relationships with several realtors in the area of concern who support their venture and who will refer the applicant to their clients because they have identified a need for a local household goods mover.

7. The applicant currently has employees that may be used in the business, but the Lowes plan to hire laborers depending on the volume of the moves, along with 2 experienced movers.

8. The Lowes have modeled their business plan for this company after their current, successful business of carting and recycling, which is 35% residential and repeat customers.

9. The Lowes currently operate trucks on the roads of New London and surrounding areas through their carting and recycling business and they hold a high safety rating and an excellent track record for their operation. Operating this new venture would have little or no effect on the highways and the safety of the public using said highways.

10. Tony Lowe and Kim Lowe have no criminal conviction records.

11. Victoria Schroeder is a real estate agent and has personal experience with clients who have had difficulty finding movers who will move them within the local area. She has known the applicant for several years and has referred several clients to them because they are exemplary in their business dealings.

12. The applicant will purchase a 26-foot straight body truck at a cost of \$32,000 for the business. Such a truck will accommodate the need that they have identified, which is for the move of a four-bedroom house or similar small moves. The financing for the truck will be for 36 months at a cost of \$1,002 per month.

13. The annual premium for the truck insurance is estimated between \$2,300 and \$3,500 with the cost being paid by down payment of 25% and monthly payments for the balance.

14. The applicant's financial statements for the 2012 calendar year show total income of \$885,915, with gross profits of \$375,479 and a net income of \$122,731. Total assets during that period were \$99,708. The 2012 financial statements also show current liabilities of \$96,379 and total equity of \$108,019.

15. Interim financial statements were presented year to date June 17, 2013 and show the applicant's total income as \$451,292, net income estimated for six months at \$26,134, total assets as \$361,127 and total equity at \$122,758.

III. CONCLUSIONS OF LAW

The Department of Transportation has jurisdiction over any person operating any motor vehicle in the transportation of household goods for hire as a household goods carrier pursuant to Section 13b-389 of the Connecticut General Statutes. Further, no person shall operate as a household goods carrier within Connecticut without first obtaining a certificate of public convenience and necessity to so operate.

In determining whether such a certificate shall be granted, the Commissioner of Transportation shall take into consideration the existing motor transportation facilities and the effect upon them of granting such a certificate, the public need for the proposed service, the suitability of the applicant, the financial responsibility of the applicant, the ability of the applicant efficiently to perform the service for which the authority is requested, the condition of and effect upon the highways involved and the safety of the public using such highways, pursuant to Section 13b-392 of the General Statutes.

The applicant has the suitability to operate the proposed service. The applicant possesses the financial wherewithal to operate the proposed service. There is a need for the proposed service. No negative information was presented that the proposed business will have any effect on the existing motor transportation facilities. The applicant currently operates a carting and recycling business and currently operates trucks on the highways involved and possesses a high safety record. As such, it has proven that it can operate on such highways with little effect upon the highways and safety of the general public, in accordance with Connecticut General Statutes Section 13b-392.

IV. ORDER

Based upon the above and pursuant to Section 13b-391 of the Connecticut General Statutes, the application of Shoreline Services, Inc. d/b/a Lowe's Moving & Storage is hereby granted and Certificate Number 1773 is hereby issued in the name of Shoreline Services, Inc. d/b/a Lowe's Moving & Storage as follows:

CERTIFICATE NO. 1773
TO OPERATE MOTOR VEHICLES FOR THE TRANSPORTATION
OF PROPERTY FOR HIRE AS A MOTOR COMMON CARRIER

Shoreline Services, Inc. d/b/a Lowe's Moving & Storage is hereby permitted and authorized, subject to such regulations and conditions as the department may from time to time prescribe, to transport property for hire as a motor common carrier over irregular routes as follows:

Household goods, within the State of Connecticut, between all points upon calls received at its headquarters in New London.

The certificate holder must accept and transport property, as herein authorized in accordance with its tariff on file, for all persons who desire the service to the extent of the certificate holder's facilities at uniform rate for all similar service.

CONDITIONS:

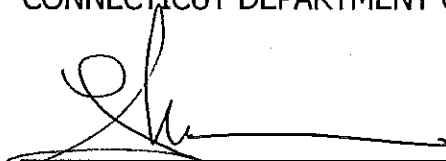
A motor vehicle must be registered under this certificate within thirty (30) days from the date of this final decision.

There shall be carried in each vehicle operated under this authority a copy of the Certificate Registration Receipt issued by the department.

This certificate shall remain in effect until suspended, amended or revoked by the department. Failure of the certificate holder to maintain proper insurance or to comply with all motor vehicle laws and other pertinent State statutes and/or the rules, regulations and orders of the department shall be considered sufficient cause to revoke said certificate.

Dated at Newington, Connecticut, on this 5th day November, 2013.

CONNECTICUT DEPARTMENT OF TRANSPORTATION



Laila A. Mandour
Staff Attorney III
Administrative Law Unit
Bureau of Finance and Administration