

STATE OF CONNECTICUT

DEPARTMENT OF TRANSPORTATION



2800 BERLIN TURNPIKE, P.O. BOX 317546 NEWINGTON, CONNECTICUT 06131-7546

Phone: (860) 594-2875

DOCKET NO. 1504-N-37-HG

RE: APPLICATION OF JUNKLUGGERS, LLC TO OPERATE MOTOR VEHICLES IN THE TRANSPORTATION OF HOUSEHOLD GOODS FOR HIRE, AS A HOUSEHOLD GOODS CARRIER, OVER IRREGULAR ROUTES BETWEEN ALL POINTS IN CONNECTICUT UPON CALLS RECEIVED FROM A HEADQUARTERS IN NORWALK.

FINAL DECISION

AUGUST 14, 2015

I. INTRODUCTION

A. Applicant's Proposal

By application filed on April 15, 2015, pursuant to Section 13b-389 of the Connecticut General Statutes, and assigned Docket No. 1504-N-37-HG, Junkluggers, LLC (hereinafter "applicant"), with a mailing address of 77 Selleck Street, Stamford, Connecticut 06902 seeks authorization from the Connecticut Department of Transportation (hereinafter "department") to operate motor vehicles in the transportation of household goods for hire, as a household goods carrier, over irregular routes between all points in Connecticut from a headquarters in Norwalk.

B. Hearing Held

Pursuant to Connecticut General Statutes Section 13b-390, a hearing on this application was held at the administrative office of the Department, in Newington, Connecticut, on July 30, 2015.

Notice of the application and of the hearing to be held thereon was given to the applicant and to other parties as required by Connecticut General Statutes Section 13b-390. Notice to the public was given by publication on the department's website.

The matter was heard by a hearing officer designated by the Commissioner of Transportation pursuant to Connecticut General Statutes Section 13b-17.

C. Appearances

Joshua Cohen appeared pro se on behalf of the applicant. The applicant's mailing address is 77 Selleck Street, Stamford, Connecticut 06902.

D. Headquarters Change

At the hearing, the applicant mentioned that he moved the company headquarters from Norwalk to Stamford. Although this information was conveyed to the Regulatory and Compliance Unit, it was never mentioned to the Administrative Law Unit. Since the application and notice of hearing specifically defines the applicant's headquarters as Norwalk, the applicant must maintain an office in that location until it gets approval from the department, after filing a Transfer of Headquarters application, to move its headquarters to Stamford.

II. FINDINGS OF FACT

- 1. The applicant applied for authorization to transport household goods from a headquarters in Norwalk. The applicant subsequently moved to Stamford. The applicant is not able to operate from Stamford until it receives approval from the department, after filing a Transfer of Headquarters application.
 - 2. The applicant wants to do local and small moves.

- 3. Andrea Gottschall testified that she used the applicant's service about 4 times. The applicant is professional and organized and has good customer service. She has used a larger moving company in the past and this company charged her in excess of their estimate. Given the choice, she would rather use the applicant.
- 4. Pamela Golchen spoke highly of the applicant. Although she never ended up using his service, she was highly impressed by the applicant's customer service since she is in that field. She also testified about the careless way her sister was treated when she moved and wished she could have hired the applicant.
- 5. Cheryl Green is another former customer of the applicant. She also found that the company gives great service. In her recent experience hiring a moving company, she was not too happy with some of the responses she got from other providers.
- 6. Deborah Boles also a former customer of the applicant who had a lack luster experience with other moving companies. She was highly complementary of the applicants service.
- 7. Craig Oshrin is a realtor with William Pitt. He also is a network consultant with Junkluggers and will be able to refer many of his clients to the applicant. He estimated he could provide the applicant with 10 to 15 referrals per month.
 - 8. The applicant does not use contractors but instead only has employees.
- 9. The applicant's annual costs include insurance of \$4,051, property tax of \$240, rent of \$28,350, vehicle maintenance of \$5,000 and marketing of \$15,000.
- 10. The applicant has a cash balance of \$126,709, a \$200,000 line of credit, revenue of \$959,691 with a gross profit of \$392,819.
 - 11. There was no opposition to this application.

III. DEPARTMENT ANALYSIS AND CONCLUSIONS OF LAW

The Department of Transportation has jurisdiction over any person operating any motor vehicle in the transportation of household goods for hire as a household goods carrier pursuant to Section 13b-389 of the Connecticut General Statutes. Further, no person shall operate as a household goods carrier, within Connecticut, without first obtaining a certificate of public convenience and necessity to so operate.

In determining whether such a certificate shall be granted, the Commissioner of Transportation shall take into consideration the existing motor transportation facilities and the effect upon them of granting such a certificate, the suitability of the applicant, the financial responsibility of the applicant, the ability of the applicant efficiently to perform the service for which the authority is requested, the criminal history of the applicant, the condition of and effect upon the highways involved and the safety of the public using such highways, pursuant to Section 13b-392 of the Connecticut General Statutes.

The first criterion to be taken into account is the effect on the existing motor carrier facilities by granting the certificate. This application was not opposed by any existing motor carrier. Since the

application was not opposed at the hearing, it appears that there would not be any effect on the existing motor carrier facilities if this application were granted.

As far as the applicant's financial ability is concerned, the applicant presented evidence that the annual costs include insurance of \$4,051, property tax of \$240, rent of \$28,350, vehicle maintenance of \$5,000 and marketing of \$15,000. The applicant has a cash balance of \$126,709, a \$200,000 line of credit, revenue of \$959,691 with a gross profit of \$392,819. Based on the evidence presented, the applicant has sufficient assets to be financially suitable.

The applicant submitted a criminal record checks for Joshua Cohen which shows no criminal record. Mr. Cohen has years of experience operating a junk removal business. Several of the applicant's witnesses spoke highly of his junk removal business. Mr. Cohen has a degree in business from UCONN and he has experience through operating his junk removal business. The moving business is a natural expansion of the junk removal service. Based on the evidence presented, the applicant is suitable to operate the proposed service.

Also to be considered is the ability of the applicant to efficiently perform the service for which the authority is requested and the condition of and effect upon the highways involved and the safety of the public using such highways, The applicant has experience in the junk removal business and will be able to efficiently handle the household goods moves. The applicant will be utilizing a 2003 Mitsubishi box truck which will have a minimal effect on the highways in Connecticut.

Based upon the evidence presented, the applicant has proven all of the necessary elements to be granted a certificate.

IV. ORDER

Based upon the above and pursuant to Section 13b-391 of the Connecticut General Statutes, the application of Junkluggers, LLC is hereby granted and Certificate Number 1779 is issued as follows:

CERTIFICATE NUMBER 1779 TO OPERATE MOTOR VEHICLES FOR THE TRANSPORTATION OF PROPERTY FOR HIRE AS A MOTOR COMMON CARRIER

Junkluggers, LLC is hereby permitted and authorized, subject to such regulations and conditions as the department may from time to time prescribe, to transport property for hire as a motor common carrier over irregular routes as follows:

Household goods, within the State of Connecticut, between all points upon calls received at its headquarters in Norwalk.

The certificate holder must accept and transport property, as herein authorized in accordance with its tariff on file, for all persons who desire the service to the extent of the certificate holder's facilities at uniform rate for all similar service.

CONDITIONS:

A motor vehicle must be registered under this certificate within thirty (30) days from the date of this decision.

There shall be carried in each vehicle operated under this authority a copy of the certificate registration receipt by the department.

This certificate shall remain in effect until suspended, amended or revoked by the department. Failure of the certificate holder to maintain proper insurance or to comply with all motor vehicle laws and other pertinent State statutes and/or the rules, regulations and orders of the department shall be considered sufficient cause to revoke said certificate.

This certificate may not be sold or transferred until it has been operational for more than twenty-four (24) months.

This certificate is transferable only with the approval of the department and is issued subject to compliance by the holder thereof with all motor vehicle laws of the State of Connecticut, and with such rules regulations and orders as this department may from time to time prescribe.

Dated at Newington, Connecticut on this 14th day of August 2015.

CONNECTICUT DEPARTMENT OF TRANSPORTATION

Judith Almeida

Staff Attorney III

Administrative Law Unit

Bureau of Finance and Administration