April 17, 2017

Ms. Kimberly Martone
Director of Operations
Department of Public Health
Office of Health Care Access
410 Capitol Avenue,
MS#13HCA
P.O. Box 340308
Hartford, CT 06106

RE: Hartford Hospital Increase in Operating Room Capacity

Dear Ms. Martone:

Enclosed please find a Certificate of Need Application for Increase in Operating Room Capacity at Hartford Hospital. Attached is the application in Adobe (.pdf) format and an electronic copy of responses in MS Word (the applications) and MS Excel (the financial attachment).

Please do not hesitate to contact me at 860-972-4231 if you have any questions. Thank you for your time and consideration.

Sincerely,

Barbara A. Durdy Barbara A. Durdy

Enclosures



# State of Connecticut Department of Public Health Office of Health Care Access

# Certificate of Need Application Main Form

Required for all CON applications

# **Contents:**

- o Checklist
- List of Supplemental Forms
- o Proposal Information
- o Affidavit
- o Executive Summary
- Project Description
- o Public Need and Access to Health Care
- o Financial Information
- o Utilization

Please be advised that the Office of Health Care Access (OHCA) is in the process of revising its regulations (19-639-3(b)) to enable it to accept new CON filings through an electronic media, either filed via email to OHCA@ct.gov or through use of a USB.

While proceeding through this legal process of changing OHCA's regulations, OHCA waives the requirement for Applicant(s) to file paper copies pursuant to Sec. 19a-639a-3. All new CON Applications filed electronically with OHCA should be on a USB or via OHCA@ct.gov with the following:

- a) A scanned copy of each submission in its entirety, including all attachments, properly executed and notarized where necessary, in Adobe (.pdf) format.
- b) An electronic copy of the applicant's responses in MS Word (the applications) and MS Excel (the financial attachment).

Note: Should anyone not have the ability to file electronically, the present paper submission process may still be used.

If you have any questions regarding a CON filing with OHCA, please contact us at <a href="OHCA@ct.gov">OHCA@ct.gov</a> or call us directly at (860) 418-7001.

# Checklist

### **Instructions:**

Review each item below and check box when completed. [Checklist *must* be submitted as the first page of the CON application.]

- **X** A completed CON Main Form, including an affidavit signed and notarized by the appropriate individuals. CON forms can be found at OHCA Forms.
- X A completed Supplemental Form specific to the proposal type (see next page to determine which Supplemental Form to include in the application).
- X Attached is the CON application filing fee in the form of a certified, cashier or business check in the amount of \$500 paid to "Treasurer State of Connecticut."
- X Attached is evidence demonstrating that public notice has been published for 3 consecutive days in a newspaper that covers the location of the proposal. Use the following link to help determine the appropriate publication: Connecticut newspapers. The application must be submitted no sooner than 20 days, but no later than 90 days from the last day of the newspaper notice.

The following information **must** be included in the public notice:

- A statement that the applicant is applying for a certificate of need pursuant to section § 19a-638 of the Connecticut General Statutes;
- A description of the scope and nature of the project;
- The street address where the project is to be located; and
- The total capital expenditure for the project.

(Please fax (860-418-7053) or email (OHCA@ct.gov) a courtesy copy of the newspaper order confirmation to OHCA at the time of publication.)

- **X** A completed Financial Worksheet specific to the application type.
- **X** All confidential or personally identifiable information (e.g., Social Security number) has been redacted.
- X Submission includes one USB flash drive containing:
  - 1. A scanned copy of each submission in its entirety, including all attachments in Adobe (.pdf) format.
  - 2 An electronic copy of the applicant's responses in MS Word (the application) and MS Excel (the Financial Worksheet).

Note: OHCA hereby waives requirement to file any paper copies.

X All submissions should be emailed to **OHCA@ct.gov**.

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BRISTOL
Ned L. Michaud\*
Donald Szydlowski
CROMWELL
Judith A. Baldwin
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 Please note: not all death notices are in alphabetical order.

# **OBITUARIES**

DAVIS, Michael Jon

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# CAMPBELL, Robert F. CAMPBELL, RODERT



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**PUBLIC NOTICES** 

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52-153/112

Date 04/12/2017

Pay Amount VOID AFTER 120 DAYS \$500.00\*\*\*

Pay

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To The Order Of TREASURER, STATE OF CONNECTICUT DEPARTMENT OF PUBLIC HEALTH DIVISION OF HEALTH SYSTEMS REGULATIONS

PO BOX 1080 HARTFORD, CT 06143-1080 12.06. Slys

Authorized Signature

# **Supplemental Forms**

In addition to completing this **Main Form** and **Financial Worksheet** (**A**, **B** or **C**), the applicant(s) must complete the appropriate **Supplemental Form** listed below. Check the box of the **Supplemental Form** to be submitted with the application, below. If unsure which form to select, please call the OHCA main number (860-418-7001) for assistance. All CON forms can be found on OHCA's website at OHCA Forms.

Check form included	Conn. Gen. Stat. Section 19a-638(a)	Supplemental Form
	(1)	Establishment of a new health care facility (mental health and/or substance abuse) - see note below*
	(2)	<b>Transfer of ownership of a health care facility</b> (excludes transfer of ownership/sale of hospital – see "Other" below)
	(3)	Transfer of ownership of a group practice
	(4)	Establishment of a freestanding emergency department
	(5) (7) (8) (15)	<ul> <li>Termination of a service: <ul> <li>inpatient or outpatient services offered by a hospital</li> <li>surgical services by an outpatient surgical facility**</li> <li>emergency department by a short-term acute care general hospital</li> <li>inpatient or outpatient services offered by a hospital or other facility or institution operated by the state that provides services that are eligible for reimbursement under Title XVIII or XIX of the federal Social Security Act, 42 USC 301, as amended</li> </ul> </li> </ul>
	(6)	Establishment of an outpatient surgical facility
	(9)	Establishment of cardiac services
	(10)	Acquisition of equipment: - acquisition of computed tomography scanners, magnetic resonance imaging scanners, positron emission tomography scanners or positron emission tomography-computed tomography scanners - acquisition of nonhospital based linear accelerators
	(12)	Increase in licensed bed capacity of a health care facility
	(13)	Acquisition of equipment utilizing [new] technology that has not previously been used in the state
X	(14)	Increase of two or more operating rooms within any three-year period by an outpatient surgical facility or short-term acute care general hospital
	Other	Transfer of Ownership / Sale of Hospital

<sup>\*</sup>This supplemental form should be included with all applications requesting authorization for the establishment of a **mental health and/or substance abuse treatment facility**. For the establishment of other "health care facilities," as defined by Conn. Gen. Stat § 19a-630(11) - hospitals licensed by DPH under chapter 386v, specialty hospitals, or a central service facility - complete *the Main Form* only.

<sup>\*\*</sup>If termination is due to insufficient patient volume, or it is a subspecialty being terminated, a CON is not required.

# **Proposal Information**

Select the appropriate proposal type from the dropdown below. If unsure which item to select, please call the OHCA main number (860-418-7001) for assistance.

(select from dropdown)	Increase in operating rooms (2 or more in 3 year period)				
Brief Description	Hartford Hospital proposes to increase operating room capacity on its main campus with the addition of two operating rooms.				
Proposal Address	80 Seymour Street, Hartford CT				
Capital Expenditure	\$ 2,500,000				
⊠ No	result of a Determination indicating a mber: Click here to enter text.				
	Applicant(s) Inform  Applicant One	Applicant Two*			
Applicant: Name & Address	Hartford Hospital	(if applicable)			
Parent Corporation: Name & Address (if applicable)	Hartford HealthCare Corp.				
Contact Person: Name, Title, Address	Barbara Durdy				
Company	Hartford HealthCare				
Email Address	Barbara.Durdy@hhchealth.org				
Phone	860.972.4231				
Fax Number					
Tax Status (check one box)  *For more than two Applic	☐ For Profit ☑ Not-for-Profit vants, attach a separate sheet with the above infi	☐ For Profit ☐ Not-for-Profit			
	<u> </u>				
FOR OFFICE USE ON  Docket #:	Staff Assigned	1:			

Date Received:

# Affidavit

Applicant: <u>Hartford Hospital</u>
Project Title: <u>Increase Operating Room Capacity</u>

I, Stuart Markowitz, Sr. VP Hartford HealthCare and President of the Hartford Region of Hartford Hospital being duly sworn, depose and state that the Hartford Hospital complies with the appropriate and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486 and/or 4-181 of the Connecticut General Statutes.
Signature 4-12-17 Date
Subscribed and sworn to before me on 4.12.17  Notary Public/Commissioner of Superior Court
My commission expires:  NOTARY PUBLIC OF CONNECTICUT

My Commission Expires 5/31/2019

# **Executive Summary**

The purpose of the Executive Summary is to give the reviewer a conceptual understanding of the proposal. In the space below, provide a succinct overview of your proposal (this may be done in bullet format). Summarize the key elements of the proposed project. Details should be provided in the appropriate sections of the application that follow.

Hartford Hospital (the "Hospital" or the "Applicant") is an 867 bed acute care hospital located in Hartford, CT and is a member of Hartford HealthCare, an integrated health care delivery system. Hartford Hospital provides primary, secondary, and tertiary acute care services to the Greater Hartford region.

Hartford HealthCare has adopted an institute model to advance key service lines throughout the system. As a result of the development of this service delivery model, substantial growth has been realized and continues to be anticipated, particularly within several of the Hospital's institutes including the Ayer Neuroscience Institute, the Heart and Vascular Institute, and the Bone and Joint Institute. Over the last five years, Hartford Hospital has seen an increase in patient surgical volume as the Hospital performs more complex surgical procedures. This increase will only continue as the Hospital expects an increase in physician recruitment and complex cases, and therefore a need to increase surgical capacity.

Given the Hospital's recent and expected growth in surgical cases, the Hospital now seeks approval to add two (2) operating rooms at its main campus so that it may appropriately accommodate the current and expected surgical volume.

Pursuant to Section 19a-639 of the Connecticut General Statutes, the Office of Health Care Access is required to consider specific criteria and principles when reviewing a Certificate of Need application. Text marked with a "§" indicates it is actual text from the statute and may be helpful when responding to prompts.

# **Project Description**

1. Provide a detailed narrative describing the proposal. Explain how the Applicant(s) determined the necessity for the proposal and discuss the benefits to the public and for each Applicant, separately. Include all key elements, including the parties involved, what the proposal will entail, the equipment/service location(s), the geographic area the proposal will serve, the implementation timeline and why the proposal is needed in the community.

General Background: Hartford Hospital (the "Hospital" or the "Applicant") is an 867 bed acute care hospital located in Hartford, CT and is a member of Hartford HealthCare, an integrated health care delivery system. Hartford Hospital provides primary, secondary, and tertiary acute care services to the Greater Hartford region.

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# **The Proposal:**

- The Hospital currently has approval for forty-two (42) operating rooms or "ORs" on its main campus.
- Consistent with national best practices, Hartford Hospital has dedicated one (1) OR for trauma purposes, effectively reducing operating room capacity for non-emergent cases. Please see Exhibit 1 for supporting article
- Since 2013, the Hospital has experienced a 28% increase in surgical case minutes. Growth in surgical specialties including orthopedic, cardiovascular and complex neurosurgical cases has created and will continue to create the need for additional operating capacity at the Hospital.
- Moreover, the hospital is now offering highly specialized, complex surgical treatments in cardiac surgery and soon in neuroscience as described below. The complexity of these new procedures requires significantly more operating room time.
  - Hartford Hospital will be expanding its neurosurgical offering to include Deep Brain Stimulation surgery, a highly complex procedure. Each surgery requires 2-3 hours of operating room time for the initial procedure and 60-90 minutes for the follow up procedure.
  - Beginning August 2017, the Hospital will have on-boarded a new cardiac surgeon and will open the Robotic Mitral Center, one of only four centers in the country for preforming this highly specialized valve repair surgery.
  - Hartford Hospital's Trans Aortic Valve Replacement (TAVR) program has experienced growing demand. However due to limited operating room capacity,

patients experience long wait times causing a back log of patients.

Currently, the Hospital's ORs are operating at approximately 77% capacity. With the projected growth, the Hospital will not be able to accommodate its current and projected surgical volumes. Operating room utilization that is greater than 80% is neither sustainable nor manageable. At utilization rates above 80%, the Hospital will not have the ability and/or flexibility to accommodate patient, physician schedules and the growing number of emergency transfer cases requiring surgery. As shown in the table below there has been a 53.2% increase in surgical transfers from HHC affiliate and non-affiliate hospitals between FY2013 and annualized FY2017 to the Hospital. Given the Hospital's recent and continued expected growth in surgical cases, the Hospital seeks approval to add two (2) operating rooms at its main campus so that it may appropriately accommodate the current and expected surgical volume.

Hartford Hospital Summary of Surgical Transfers FY 2013 – FYTD 2017

Surgical Services	Sept 2013	<b>Sept 2014</b>	Sept 2015	Sept 2016	YTD Through March 2017	2017 Annualized (data through March)
CT Surgery	99	99	97	151	67	134
Hand	62	64	69	80	49	98
Neurosurgery	408	438	428	386	233	466
OMF	103	111	96	71	49	98
Ophthalmology	17	8	16	22	12	24
Orthopedics	112	110	127	130	74	148
Plastics	12	5	10	11	2	4
Surgery	185	259	388	455	210	420
Transplant	29	34	40	25	15	30
Trauma	386	464	586	835	326	652
Vascular	101	129	171	166	123	246
Total Surgical Services	1514	1721	2028	2332	1160	2320

2. Provide the history and timeline of the proposal (i.e., When did discussions begin internally or between Applicant(s)? What have the Applicant(s) accomplished so far?).

Hartford HealthCare's adoption of the institute model in 2013 has led to significant growth in complex surgical cases. The expansion of the institute model to key service lines provided the vehicle and infrastructure necessary to expand specialty services and attract new clinical talent to Hartford HealthCare.

Early in fiscal year 2017, the Hospital realized that its surgical capacity was approaching 80% and planning for an additional two (2) operating rooms began. Construction of the operating rooms is expected to be complete by 8/31/2017 and the new ORs will become operational pending OHCA approval.

- 3. Provide the following information:
  - a. utilizing OHCA Table 1, list all services to be added, terminated or modified, their physical location (street address, town and zip code), the population to be served and the existing/proposed days/hours of operation;

Not applicable. The Applicant is not adding, terminating or modifying services.

b. identify in <u>OHCA Table 2</u> the service area towns (i.e., use only <u>official town names</u>) and explain the reason for their inclusion (e.g., provider availability, increased/decreased patient demand for service, market share);

Please see OHCA Table 2.

4. List the health care facility license(s) that will be needed to implement the proposal;

Not applicable. There will be no change in licensure or the need for additional licenses as a result of this Proposal.

- 5. Submit the following information as attachments to the application:
  - a. a copy of all State of Connecticut, Department of Public Health license(s) currently held by the Applicant(s);

Please see Exhibit 2 attached hereto for a copy of Hartford Hospital's license issued by the State of Connecticut Department of Public Health.

b. a list of all key professional, administrative, clinical and direct service personnel related to the proposal and attach a copy of their Curriculum Vitae;

# **List of Key Personnel:**

- Stuart K. Markowitz, M.D., FACR (Sr. VP Hartford HealthCare and President of Hartford Hospital and the Hartford Region)
- Gerald J. Boisvert (HHC Regional Vice President, Finance & CFO of Hartford Hospital)
- Jack Greene (HHC Regional Vice President, Medical Affairs)
- Cheryl Ficara (HHC Regional Vice President, Patient Care Services)

Please see Exhibit 3 for copies of curriculum vitae for key professional and clinical personnel listed above.

c. copies of any scholarly articles, studies or reports that support the need to establish the proposed service, along with a brief explanation regarding the relevance of the selected articles;

"Dedicated operating room for emergency surgery improves access and efficiency" Marilyn Heng, MD and James G. Wright, MD, MPH.

Summary: A dedicated OR for emergency cases improved quality of care by decreasing cancellations and overruns in elective rooms and increasing the proportion of priority patients who accessed care within the targeted time.

Please see Exhibit 1 for a copy of this article.

d. letters of support for the proposal;

# Please see Exhibit 4 attached hereto for letters in support of the Proposal.

e. the protocols or the Standard of Practice Guidelines that will be utilized in relation to the proposal. Attach copies of relevant sections and briefly describe how the Applicant proposes to meet the protocols or guidelines.

Not applicable. There are no new Standard of Practice Guidelines that will be utilized in relation to this Proposal.

f. copies of agreements (e.g., memorandum of understanding, transfer agreement, operating agreement) related to the proposal. If a final signed version is not available, provide a draft with an estimated date by which the final agreement will be available.

Not applicable.

# **Public Need and Access to Care**

- § "Whether the proposed project is consistent with any applicable policies and standards adopted in regulations by the Department of Public Health;" (Conn.Gen.Stat. § 19a-639(a)(1))
- 6. Describe how the proposed project is consistent with any applicable policies and standards in regulations adopted by the Connecticut Department of Public Health.

This proposal is consistent with policies and standards in regulations adopted by the Connecticut Department of Public Health because the Proposal will be subject to OHCA's prior approval and the operating room increase will allow the Applicant to provide higher quality surgical services and greater population health outcomes for the Applicant's patients.

- § "The relationship of the proposed project to the statewide health care facilities and services plan;" (Conn.Gen.Stat. § 19a-639(a)(2))
- 7. Describe how the proposed project aligns with the Connecticut Department of Public Health Statewide Health Care Facilities and Services Plan, available on OHCA's website.

This project aligns with the Statewide Health Care Facilities and Services Plan by ensuring that cost-effective and efficient surgical services are available to support the needs of all the members of the greater Hartford community and to support the advancement of higher quality patient care.

- § "Whether there is a clear public need for the health care facility or services proposed by the applicant;" (Conn.Gen.Stat. § 19a-639(a)(3))
- 8. With respect to the proposal, provide evidence and documentation to support clear public need:
  - a. identify the target patient population to be served;

The population to be served is the same population currently served by the Hospital. This includes patients residing within the Applicant's primary service area as well as patients referred from outside of the Applicant's primary and secondary service areas.

b. discuss if and how the target patient population is currently being served;

The target population is currently being served by the Applicant.

c. document the need for the equipment and/or service in the community;

Not applicable as this Proposal is not in reference to or for the approval of new equipment or services.

d. explain why the location of the facility or service was chosen;

The surgical volumes at the Applicant's main campus have increased and the Applicant identified a need for more operating rooms on its main campus. Therefore, this Proposal is for the increase of two (2) operating rooms on the Hospital's main campus.

- e. provide incidence, prevalence or other demographic data that demonstrates community need;
  - The leading cause of death in Connecticut is heart disease. See page 39 of the
    Connecticut Department of Public Health Report "Healthy Connecticut 2020" at
    <a href="http://www.ct.gov/dph/lib/dph/state-health-planning/sha-ship/hct2020/hct2020 state-hlth-impy-032514.pdf">http://www.ct.gov/dph/lib/dph/state-health-planning/sha-ship/hct2020/hct2020 state-hlth-impy-032514.pdf</a>
  - The second leading cause of hospitalizations in Connecticut is heart disease and the leading cause of hospitalizations for persons 65 and older in Connecticut are issues with the circulatory system. See pages 34 and 36 of Connecticut State Health Assessment: Preliminary Findings, published by the Connecticut Department of Public Health, January 2013 at <a href="http://www.ct.gov/dph/lib/dph/state health-planning/sha-ship/coalition-kickoff/ct-sha-prelim-rev020413.pdf">http://www.ct.gov/dph/lib/dph/state-health-planning/sha-ship/coalition-kickoff/ct-sha-prelim-rev020413.pdf</a>
  - "Significant increases from years 2011 to 2014 in Connecticut (Figure 1 A) were observed for the following health indicators: Obesity among adults (p < 0.05), with a steady annual increase from 24.5% in year 2011 to 26.3% in year 2014(Table I), representing a three-year increase of 1.8% of the adult population in Connecticut. This represents an increase of 50,000 residents over a four-year period, with a total of 740,000 obese residents in year 2014." See "CT DPH FACT SHEET Change in Selected Connecticut Health Indicators from 2011-2014: Results from the Connecticut Behavioral Risk Factor Surveillance System (CT BRFSS)" at http://www.ct.gov/dph/lib/dph/hisr/pdf/health indicator trend ct brfss 2011-2014.pdf</p>
  - "Two out of three Hispanic adults are overweight (32.2%) or obese (32.6%);" and
     "Three out of four African American adults are overweight (39.2%) or obese (32.8%);" See DPH What is Obesity? at
     <a href="http://www.ct.gov/dph/lib/dph/genomics/fhh">http://www.ct.gov/dph/lib/dph/genomics/fhh</a> Obesity.pdf
  - Connecticut's population continues to age and there were proportionately more residents over the age of 65 in 2010 than in 2000. See page 4 of the Connecticut State Health Assessment: Preliminary Findings, published by the Connecticut Department of Public Health, January 2013
     <a href="http://www.ct.gov/dph/lib/dph/state health planning/sha-ship/coalition kickoff/ct shaprelim rev020413">http://www.ct.gov/dph/lib/dph/state health planning/sha-ship/coalition kickoff/ct shaprelim rev020413</a>.pdf

With the aging of Connecticut's population, coupled with the fact that the incidence of obesity continues to rise in Connecticut, the Applicant expects that the need for orthopedic, and cardiovascular and neurological surgeries to increase.

f. discuss how low income persons, racial and ethnic minorities, disabled persons and other underserved groups will benefit from this proposal;

Underserved patient populations including low income persons, racial and ethnic minorities, and disabled persons will benefit by having more and better access to medically necessary surgical services. Moreover, as reflected in the response to Question 8.e. above, racial minorities may have an increased need for surgical services resulting from obesity-related issues. All such persons will benefit from having the Hospital offer them the best possible surgical services and access.

g. list any changes to the clinical services offered by the Applicant(s) and explain why the change

was necessary;

Not applicable. This Proposal is for the addition of operating rooms.

h. explain how access to care will be affected; and

If this Proposal is approved by OHCA, overall access to surgical services for the Applicant's patients will increase as many of its current operating rooms are operating at or near capacity. Moreover, if this Proposal is not approved, the capacity and access issues will worsen with projected volume growth, resulting in delays for access to care and the progression of care will be negatively affected.

i. discuss any alternative proposals that were considered.

The Applicant considered the option of alternative surgical hours in the evening and weekends, however this approach was deemed not feasible due to the cost associated with overtime and on-call pay for clinical staff.

§ "Whether the applicant has satisfactorily demonstrated how the proposal will improve quality, accessibility and cost effectiveness of health care delivery in the region, including, but not limited to, (A) provision of or any change in the access to services for Medicaid recipients and indigent persons; (Conn.Gen.Stat. § 19a-639(a)(5))

- 9. Describe how the proposal will:
  - a. improve the quality of health care in the region;

The quality of health care in the region will be improved for patients by adding surgical capacity to the Hospital and allowing for surgical care to be provided in the most efficient and effective manner.

b. improve accessibility of health care in the region; and

If this Proposal is approved by OHCA, overall access to surgical services for the Applicant's patients will increase as many of its current operating rooms are operating at or near capacity. Moreover, if this Proposal is not approved, the capacity and access issues will only worsen with projected volume growth, resulting in delays for access to care.

c. improve the cost effectiveness of health care delivery in the region.

The Hospital will be able to use operating rooms more efficiently as some of its operating rooms are at or near capacity. If this Proposal is not approved, the Hospital will need to operate more ORs late after hours and on weekends which is not cost effective and not good for patients and their families.

10. How will the Applicant(s) ensure that future health care services provided will adhere to the National Standards on Culturally and Linguistically Appropriate Services (CLAS) to advance health equity, improve quality and help eliminate health care disparities in the projected service area? (More details

on CLAS standards can be found at <a href="http://minorityhealth.hhs.gov/">http://minorityhealth.hhs.gov/</a>).

All HHC facilities comply with the National Standards on culturally and Linguistically Appropriate services.

11. How will this proposal help improve the coordination of patient care (explain in detail regardless of whether your answer is in the negative or affirmative)?

This Proposal will allow the patients and the Hospital to better coordinate patient care as the Hospital and the patients will have greater flexibility and less wait time to schedule procedures and associated services.

12. Describe how this proposal will impact access to care for Medicaid recipients and indigent persons.

Hartford Hospital complies with Hartford HealthCare's Charity Care policy which includes the provision of services to Medicaid recipients and indigent persons.

13. Provide a copy of the Applicant's charity care policy and sliding fee scale applicable to the proposal.

Hartford Hospital complies with Hartford HealthCare's Charity Care policy, which is attached as Exhibit 5.

14. If charity care policies will be changed as a result of the proposal, list all changes and describe how the new policies will affect patients.

Not applicable. There will be no changes to the Hospital's charity care policy.

§ "Whether an applicant, who has failed to provide or reduced access to services by Medicaid recipients or indigent persons, has demonstrated good cause for doing so, which shall not be demonstrated solely on the basis of differences in reimbursement rates between Medicaid and other health care payers;" (Conn.Gen.Stat. § 19a-639(a)(10))

15. If the proposal fails to provide or reduces access to services by Medicaid recipients or indigent persons, provide explanation of good cause for doing so.

Not applicable. This Proposal will not reduce access to services for Medicaid patients.

§ "Whether the applicant has satisfactorily demonstrated that any consolidation resulting from the proposal will not adversely affect health care costs or accessibility to care." (Conn.Gen.Stat. § 19a-639(a)(12))

16. Will the proposal adversely affect patient health care costs in any way? Quantify and provide the rationale for any changes in price structure that will result from this proposal, including, but not limited to, the addition of any imposed facility fees.

Not applicable. There will be no changes to the Hospital's price structure as a result of this Proposal.

# **Financial Information**

- § "Whether the applicant has satisfactorily demonstrated how the proposal will impact the financial strength of the health care system in the state or that the proposal is financially feasible for the applicant;" (Conn.Gen.Stat. § 19a-639(a)(4))
- 17. Provide the Applicant's fiscal year: start date (mm/dd) and end date (mm/dd).

# 10/01 to 09/30.

18. Describe the impact of this proposal on the financial strength of the state's health care system or demonstrate that the proposal is financially feasible for the applicant.

# As reflected in Exhibit 6 this Proposal is financially feasible for the Applicant.

19. Provide an estimate of the capital expenditure/costs for the proposal using OHCA Table 3.

# Please see OHCA Table 3.

20. List all funding or financing sources for the proposal and the dollar amount of each. Provide applicable details such as interest rate; term; monthly payment; pledges and funds received to date; letter of interest or approval from a lending institution.

# The Hospital intends to fund this Proposal from operations.

- 21. Include as an attachment:
  - a. audited financial statements for the most recently completed fiscal year. If audited financial statements do not exist, provide other financial documentation (e.g., unaudited balance sheet, statement of operations, statement of cash flow, tax return, or other set of books). Connecticut hospitals required to submit annual audited financial statements may reference that filing, if current;

# The Hospital's most recent audited financial statements are on file with OHCA.

b. completed Financial Worksheet A (non-profit entity), B (for-profit entity) or C (§19a-486a sale), available at OHCA Forms, providing a summary of revenue, expense, and volume statistics, "without the CON project," "incremental to the CON project," and "with the CON project." Note: the actual results reported in the Financial Worksheet must match the audited financial statements previously submitted or referenced. In addition, please make sure that the fiscal years reported on the Financial Worksheet are the same fiscal years reported for the financial projections, utilization and payer mix tables (OHCA Tables 4, 6 and 7).

# Please see Exhibit 6 for Financial Worksheet A.

22. Complete OHCA Table 4 utilizing the information reported in the attached Financial Worksheet.

# Please see OHCA Table 4.

- 23. Fully identify and explain all assumptions used in the projections reported in the Financial Worksheet. In providing these detailed assumptions, please include the following:
  - a. Identify general assumptions for projected amounts that are estimated to be the same, both with or without this proposed project (i.e., project-neutral increases or decreases that occur between years). Explain significant variances (+/- 25% variances) that occur between years for the project neutral changes;

Several inputs were utilized when developing assumptions. The Hospital reviewed current and historic volumes by service as part of the operating room utilization study. Additionally, interviews were conducted with clinical leadership of each service to understand trends in care delivery and projected growth and declines by service. Finally, the Advisory Board Estimator tool was used to develop local projections over the next five years for inpatient and outpatient services (which factors in the market's anticipated changes in population and care management). Substantial growth is anticipated, particularly within three of the Hospital's institutes including the Heart & Vascular Institute, Ayer Neuroscience Institute, and Bone & Joint Institute.

# Please see Exhibit 7 for financial assumptions.

b. Identify specific assumptions for all projected amounts that are estimated to change as a result of implementation of the proposed project (i.e., project-specific increases or decreases). Address projected changes in revenue, payer mix, expense categories and FTEs. In addition, connect any service, volume (utilization) or payer mix changes described elsewhere in the CON application narrative or tables with these financial assumptions;

# Please see Exhibit 7 for financial assumptions.

c. If the Applicant does not project any specific increases or decreases with the project in the Financial Worksheet, please explain why.

# N/A. Please see Exhibit 6 for financial worksheet.

24. Explain any projected incremental losses from operations resulting from the implementation of the CON proposal. Provide an estimate of the timeframe needed to achieve incremental operational gains.

# N/A. Please see Exhibit 6 for financial worksheet.

# Utilization

- § "The applicant's past and proposed provision of health care services to relevant patient populations and payer mix, including, but not limited to, access to services by Medicaid recipients and indigent persons;" (Conn.Gen.Stat. § 19a-639(a)(6))
- 25. Complete OHCA Table 5 and OHCA Table 6 for the past three fiscal years ("FY"), current fiscal year ("CFY") and first three projected FYs of the proposal, for each of the Applicant's existing and/or proposed services. Note: for OHCA Table 6, if the first year of the proposal is only a partial year, provide the partial year and then provide projections for the first three complete FYs. In addition, please make sure that the fiscal years reported on OHCA Table 6 are the same fiscal years reported for the financial projections and payer mix tables (OHCA Tables 4 and 7).

Please see OHCA Table 5 and Table 6 for historical and projected volumes.

26. Provide a detailed explanation of all assumptions used in the derivation/calculation of the projected service volume; explain any increases and/or decreases in volume reported in OHCA Table 5 and 6.

The surgical volume projections were based on historical utilization trends by service/specialty with consideration given to additional surgeon recruitments at Hartford Hospital that have been formalized or are in process. New surgical recruits are anticipated in cardiovascular surgery, neurosurgery, orthopedics and spine surgery. In addition, the projections include the growth of the structured heart program (also known as "TAVR" – Trans Aortic Valve Replacement), and the introduction of new highly-specialized, complex surgical programs in cardiac surgery and neuroscience, and incremental outpatient cases that were experienced due to the closure of the Hartford Surgery Center, in December 2015. Also, increasing complexity of case loads and corresponding increase in operating room time needed to accommodate the growth was factored into the analysis.

27. Provide the current and projected patient population mix (number and percentage of patients by payer) for the proposal using OHCA Table 7 and provide all assumptions. Note: payer mix should be calculated from patient volumes, not patient revenues. Also, current year should be the most recently completed fiscal year.

# Please see OHCA Table 7.

- § "Whether the applicant has satisfactorily identified the population to be served by the proposed project and satisfactorily demonstrated that the identified population has a need for the proposed services;" (Conn.Gen.Stat. § 19a-639(a)(7))
- 28. Describe the population (as identified in question 8(a)) by gender, age groups or persons with a specific condition or disorder and provide evidence (i.e., incidence, prevalence or other demographic data) that demonstrates a need for the proposed service or proposal. Please note: if population estimates or other demographic data are submitted, provide only publicly available and verifiable information (e.g., U.S. Census Bureau, Department of Public Health and Connecticut State Data Center) and document the source.

Not applicable. This Proposal is for the increase of operating rooms and not for the addition of a new service.

29. Using OHCA Table 8, provide a breakdown of utilization by town for the most recently completed fiscal year. Utilization may be reported as the number of persons, visits, scans or other unit appropriate for the information being reported.

# Please see OHCA Table 8.

§ "The utilization of existing health care facilities and health care services in the service area of the applicant;" (Conn. Gen. Stat. § 19a-639(a)(8))

30. Using OHCA Table 9, identify all existing providers in the service area and, as available, list the services provided, population served, facility ID (see table footnote), address, hours/days of operation and current utilization of the facility. Include providers in the towns served or proposed to be served by the Applicant, as well as providers in towns contiguous to the service area.

# Please see OHCA Table 9.

31. Will this proposal shift volume away from existing providers in the area? If not, explain in detail why the proposal will have no impact on existing provider volumes.

There will be no impact on existing providers as the Hospital is seeking to increase the number of its operating rooms to accommodate its own patients and corresponding surgical volume.

32. If applicable, describe what effect the proposal will have on existing physician referral patterns in the service area.

There will be no change in existing referral patterns as a result of this Proposal.

§ "Whether the applicant has satisfactorily demonstrated that the proposed project shall not result in an unnecessary duplication of existing or approved health care services or facilities;" (Conn.Gen.Stat. § 19a-639(a)(9))

33. If applicable, explain why approval of the proposal will not result in an unnecessary duplication of services.

Not applicable. The Hospital will be increasing the number of operating rooms to serve its existing patient population and to alleviate capacity and scheduling issues and to provide higher quality care at the Hospital.

§ "Whether the applicant has satisfactorily demonstrated that the proposal will not negatively impact the diversity of health care providers and patient choice in the geographic region;" (Conn.Gen.Stat. § 19a-639(a)(11))

34. Explain in detail how the proposal will impact (i.e., positive, negative or no impact) the diversity of health care providers and patient choice in the geographic region.

Not applicable. The Hospital will be increasing the number of operating rooms to serve its

existing patient population and to alleviate capacity and scheduling issues and to provide higher quality care at the Hospital.				

# **Tables**

# TABLE 1 APPLICANT'S SERVICES AND SERVICE LOCATIONS

Ser	vice	Street Address, Town	Population Served	Days/Hours of Operation	New Service or Proposed Termination

Not applicable. The Proposal is for the increase in number of operating rooms. The Applicant is not adding, terminating or modifying services.

[back to question]

# TABLE 2 SERVICE AREA TOWNS

SERVICE AREA TO	Reason for
Town*	Inclusion
HARTFORD	
EAST HARTFORD	
WEST HARTFORD	
MANCHESTER	
WETHERSFIELD	
GLASTONBURY	
NEWINGTON	
NEW BRITAIN	
WINDSOR	
MERIDEN	
ENFIELD	
MIDDLETOWN	
ROCKY HILL	
TORRINGTON	
BLOOMFIELD BRISTOL	
VERNON	
SOUTH WINDSOR	
SOUTHINGTON	
WILLIMANTIC	
NORWICH	
WALLINGFORD	
COVENTRY	
COLCHESTER	<b>771</b>
WINDSOR LOCKS	These towns
AVON	represent
BERLIN	approximately
FARMINGTON	
SIMSBURY	80% of inpatient
GRISWOLD	discharges from
CROMWELL	FY16
ELLINGTON	1 110
EAST HAMPTON	
LEBANON	
PORTLAND	
PLAINVILLE TOLLAND	
WATERBURY	
WINSTED	
SUFFIELD	
CANTON	
COLUMBIA	
GRANBY	
MARLBOROUGH	
BURLINGTON	
BROOKLYN	
STAFFORD SPRINGS	
BOLTON	
UNCASVILLE	
CHESHIRE	
MANSFIELD	
EAST WINDSOR	
HEBRON	
KENSINGTON	
WINDHAM	

<sup>\*</sup>List official town name only - village or place names are not acceptable.

TABLE 3
TOTAL PROPOSAL CAPITAL EXPENDITURE

Purchase/Lease	Cost
Equipment (Medical, Non-medical, Imaging)	
Land/Building Purchase*	
Construction/Renovation**	
Other (specify)	
Total Capital Expenditure (TCE)	\$2,500,000
Lease (Medical, Non-medical, Imaging)***	
Total Lease Cost (TLC)	
Total Project Cost (TCE+TLC)	

<sup>\*</sup>If the proposal involves a land/building purchase, attach a real estate property appraisal including the amount; the useful life of the building; and a schedule of depreciation.

Commencement date for construction: 3/17/17 Completion date for construction: 8/31/2017

 ${\bf Commencement\ of\ operations:\ TBD,\ following\ construction}$ 

completion and dependent upon CON approval

# Please see Exhibit 8 for a copy of the floor plan and equipment plan for this proposal.

# [back to question]

TABLE 4
PROJECTED INCREMENTAL REVENUES AND EXPENSES

TROUBETED INCREMENTAL REVENUES IN DEM ENGES					
	FY 2018*	FY 2019*	FY 2020*		
Revenue from Operations	\$24,168,595	\$ 11,633,020	\$10,532,557		
Total Operating Expenses	\$5,397,676	\$3,393,336	\$3,047,592		
<b>Gain/Loss from Operations</b>	\$18,770,919	\$ 8,239,684	\$7,484,965		

<sup>\*</sup>Fill in years using those reported in the Financial Worksheet attached.

Note: please make sure that the fiscal years reported on the Financial Worksheet are the same fiscal years reported for the financial projections, utilization and payer mix tables (OHCA Tables 4, 6 and 7).

[back to question]

<sup>\*\*</sup>If the proposal involves construction/renovations, attach a description of the proposed building work, including the gross square feet; existing and proposed floor plans; commencement date for the construction/renovation; completion date of the construction/renovation; and commencement of operations date.

<sup>\*\*\*</sup>If the proposal involves a capital or operating equipment lease and/or purchase, attach a vendor quote or invoice; schedule of depreciation; useful life of the equipment; and anticipated residual value at the end of the lease or loan term.

TABLE 5
HISTORICAL UTILIZATION BY SERVICE

Service**		Actual Volume (Last 3 Completed FYs)		
	FY 2014	FY 2015	FY 2016	FY 2017*
Access	667	670	712	353
Bariatric	424	460	500	230
CV	936	1004	994	495
ENT	938	882	982	541
General	5810	5704	5460	2675
Gyn	2442	2411	2772	1374
Joint	1707	1699	1587	882
Neuro	473	506	538	288
Neuro Spine	-	-	-	334
OMF	203	174	209	99
OP Podiatry	363	272	297	114
Ophthalmology	1290	1490	1557	660
Ortho	2131	1995	2092	1027
Ortho Spine	1005	1083	986	163
Pacer/AICD		248	230	93
Plastic	1676	1726	1711	830
Podiatry	454	446	469	260
PV	1742	1069	1029	565
Robo	1134	1006	1006	502
Structural Heart (TAVR)	71	98	160	112
Thoracic		489	636	311
Urology	464	502	531	307
Total (less Trauma)	23,930	23,934	24,458	12,215
Trauma	181	138	154	75
Total	24111	24072	24612	12290

- 1) Spine Surgery separated into Neuro Spine & Ortho Spine in October 2016
- 2) FY2017 time period is October 1, 2016-March 31, 2017

<sup>\*</sup>Surgical volume for FY 2017 (6 months) reflects an increase of more complex surgical cases, requiring longer operating room times.

<sup>\*</sup>For periods greater than 6 months, report annualized volume, **identify the months covered** and the method of annualizing. For periods less than 6 months, report actual volume and **identify the months covered**.

<sup>\*\*</sup>Identify each service type and level adding lines as necessary. Provide the number of visits or discharges as appropriate for each service type and level listed.

<sup>\*\*\*</sup>Fill in years. If the time period reported is not *identical* to the fiscal year reported in Table 4 of the application, provide the date range using the mm/dd format as a footnote to the table.

TABLE 6
PROJECTED UTILIZATION BY SERVICE

	D 127.1		
		654	
		515	
		1066	
		1250	
		5376	
		2880	
		2704	
		682	
		808	
		249	
237	244	24)	
1332	1332	1332	
		1737.488	
		375	
		341	
		1781	
		560	
		1152	
		1002	
		280	
		678	
		711	
		26133	
		147	
		26280	
	FY 2018  654 482 991 1200 5376 2880 2546 656 808 239 - 1332 1607 302 260 1781 538 1152 1002 240 678 651 25375 147	654       654         482       498         991       1016         1200       1220         5376       5376         2880       2880         2546       2625         656       668         808       808         239       244         -       -         1332       1332         1607       1703.42         302       352         260       299         1781       1781         538       554.05         1152       1152         1002       1002         240       260         678       678         651       681         25375       25783         147       147	

Surgical volume is expected to increase by 758 cases (3%) from FY2018 to FY 2020 driven largely by increases in complex cardiovascular, neurosurgery, and orthopedic cases.

[back to question]

TABLE 7
APPLICANT'S CURRENT & PROJECTED PAYER MIX

Payer	Last Completed FY 2016*				Projected					
			CY 2017		FY 201	FY 2018**		FY 2019**		FY 2020**
	Discharges	%	Discharges	%	Discharges	%	Discharges	%	Discharges	%
Medicare*	0	35.00%	4302	35.00%	8933	35.00%	9076	35.00%	9198	35.00%
Medicaid*	2855	11.60%	1426	11.60%	2961	11.60%	3008	11.60%	3048	11.60%
Other Government	197	0.80%	98	0.80%	204	0.80%	207	0.80%	210	0.80%
Total Government	11666	47.40%	5825	47.40%	12097	47.40%	12291	47.40%	12457	47.40%
Commercial Insurers	12380	50.30%	6182	50.30%	12838	50.30%	13043	50.30%	13219	50.30%
Uninsured**	566	2.30%	283	2.30%	587	2.30%	596	2.30%	604	2.30%
Workers Compensation	0	0%	0	0%	0	0%	0	0%	0	0%
Total Non- Government	12946	52.60%	6465	52.60%	13425	52.60%	13639	52.60%	13823	52.60%
Total Payer Mix	24612	100%	12290	100%	25522	100%	25930	100%	26280	100%

<sup>\*</sup>Includes managed care activity.

# CY 2017 represents October 1, 2016-March 31, 2017

\*\*Fill in years. Current year should be the most recently **completed** fiscal year. Ensure the period covered by this table corresponds to the period covered in the projections provided. New programs may leave the "current" column blank.

Note: please make sure that the fiscal years reported on the Financial Worksheet are the same fiscal years reported for the financial projections, utilization and payer mix tables (OHCA Tables 4, 6 and 7).

[back to question]

TABLE 8 UTILIZATION BY TOWN

	Inpatient Discharges FY		
Town	2016		
HARTFORD	2602		
EAST HARTFORD	1101		
WEST HARTFORD	1032		
MANCHESTER	803		
WETHERSFIELD	726		
GLASTONBURY	833		
NEWINGTON	670		
NEW BRITAIN	636		
WINDSOR	559		
MERIDEN	529		
ENFIELD	495		
MIDDLETOWN	492		
ROCKY HILL	471		
TORRINGTON	460		
BLOOMFIELD	439		
BRISTOL	439		
VERNON	388		
SOUTH WINDSOR	386		
SOUTHINGTON	433		
WILLIMANTIC	343		
NORWICH	333		
WALLINGFORD	293		
COVENTRY	274		
COLCHESTER	271		
WINDSOR LOCKS	255		
AVON	245		
BERLIN	223		
FARMINGTON	306		
SIMSBURY	200		
CROMWELL	189		
ELLINGTON	189		
EAST HAMPTON	181		
LEBANON	181		
PORTLAND	178		
PLAINVILLE	176		
TOLLAND	176		
WATERBURY	170		
WINSTED	141		
SUFFIELD	136		
GRISWOLD	130		

	1
CANTON	128
COLUMBIA	128
GRANBY	128
MARLBOROUGH	128
BURLINGTON	117
BROOKLYN	109
STAFFORD SPRINGS	109
BOLTON	104
UNCASVILLE	98
CHESHIRE	96
MANSFIELD	192
EAST WINDSOR	93
HEBRON	93
KENSINGTON	93
WINDHAM	90
All other	4829
Total	24,621

<sup>\*</sup>List inpatient/outpatient/ED volumes separately, if applicable

# [back to question]

TABLE 9
SERVICES AND SERVICE LOCATIONS OF EXISTING PROVIDERS

Service or Program Name	Population Served	Facility ID*	Facility's Provider Name, Street Address and Town	Hours/Days of Operation	Current Utilization
**					

<sup>\*</sup>Provide the Medicare, Connecticut Department of Social Services (DSS), or National Provider Identifier (NPI) facility identifier and label column with the identifier used.

\*\*To the best of the Applicant's knowledge, the following non-Hartford HealthCare providers have operating rooms in the Applicant's primary service area. We do not have access, however, to the data requested in Table 9 for these providers.

- . John Dempsey Hospital
- Eastern Connecticut Health Network
- Bristol Hospital
- Middlesex Hospital
- Saint Francis Hospital

<sup>\*\*</sup>Fill in most recently **completed** fiscal year.

# List of Exhibits:

Exhibit 1: Copy of an article related to this proposal

Exhibit 2: Copy of Hartford Hospital's license

Exhibit 3: Copies of curriculum vitae

Exhibit 4: Copy of letters of support

Exhibit 5: Copy of Hartford HealthCare's Charity Care Policy

Exhibit 6: Copy of financial worksheet A

Exhibit 7: Copy of financial assumptions

Exhibit 8: Copies of the floor plan and equipment plan

Exhibit 1: Copy of an article related to this proposal

# Dedicated operating room for emergency surgery improves access and efficiency

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**Background:** Scheduling emergency cases among elective surgeries often results in prolonged waits for emergency surgery and delays or cancellation of elective cases. We evaluated the benefits of a dedicated operating room (OR) for emergency procedures available to all surgical services at a large children's hospital.

**Methods:** We compared a 6-month period (January 2009 to June 2009) preimplementation with a 6-month period (January 2010 to June 2010) postimplementation of a dedicated OR. We evaluated OR use, wait times, percentage of cases done within and outside of access targets, off-hours surgery, cancellations, overruns and length of stay.

**Results:** Preimplementation, 1069 of the 5500 surgeries performed were emergency cases. Postimplementation, 1084 of the 5358 surgeries performed were emergency cases. Overall use of the dedicated OR was 53% (standard deviation 25%) postimplementation. Excluding outliers, the average wait time for priority 3 emergency patients decreased from 11 hours 8 minutes to 10 hours 5 minutes (p = 0.004). An increased proportion of priority 3 patients, from 52% to 58%, received surgery within 12 hours (p = 0.020). There was a 9% decrease in the proportion of priority 3 cases completed during the evening and night (p < 0.001). The elective surgical schedule benefited from the dedicated OR, with a significant decrease in cancellations (1.5% v. 0.7%, p < 0.001) and an accumulated decrease of 5211 minutes in overrun minutes in elective rooms. The average hospital stay after emergency surgery decreased from 16.0 days to 14.7 days (p = 0.12) following implementation of the dedicated OR.

**Conclusion:** A dedicated OR for emergency cases improved quality of care by decreasing cancellations and overruns in elective rooms and increasing the proportion of priority 3 patients who accessed care within the targeted time.

**Contexte**: Ajouter des chirurgies urgentes à l'horaire des chirurgies non urgentes prolonge souvent l'attente pour les premières et entraîne des retards ou des annulations pour les secondes. Nous avons évalué les avantages d'un bloc opératoire dédié aux urgences et accessible à toutes les spécialités chirurgicales dans un grand hôpital pédiatrique.

**Méthodes**: Nous avons comparé 2 périodes de 6 mois chacune, soit avant la création du bloc opératoire dédié (de janvier 2009 à juin 2009) et après sa création (de janvier 2010 à juin 2010). Nous avons évalué l'utilisation du bloc opératoire, les temps d'attente, le pourcentage de cas réglés à l'intérieur et à l'extérieur des temps cibles, les chirurgies effectuées en dehors des heures normales, les annulations, les dépassements du temps prévu et la durée des séjours hospitaliers.

**Résultats**: Avant, 1069 chirurgies sur les 5500 effectuées ont été des interventions d'urgence. Après, 1084 chirurgies sur les 5358 effectuées ont été des interventions d'urgence. Globalement, le recours au bloc opératoire dédié a été de 53 % (écart-type 25 %) après son ouverture. À part les cas particuliers, le temps d'attente moyen pour les urgences de niveau 3 est passé de 11 heures 8 minutes à 10 heures 5 minutes (p = 0,004). Pour une plus grande proportion (de 52 % à 58 %) des patients prioritaires de niveau 3, la chirurgie nécessaire a été effectuée en l'espace de 12 heures (p = 0,020). On a observé une baisse de 9 % de la proportion des cas de niveau 3 réglés le soir et la nuit (p < 0,001). L'horaire des chirurgies non urgentes a bénéficié du bloc opératoire dédié, comme en témoigne une baisse significative du nombre d'annulations (1,5 % c. 0,7 %, p < 0,001) et une réduction cumulative de 5211 minutes des dépassements du temps prévu dans les blocs opératoires destinés aux chirurgies non urgentes. Le séjour hospitalier moyen après les chirurgies urgentes est passé de 16,0 jours à 14,7 jours (p = 0,12) après l'ouverture du bloc opératoire dédié.

**Conclusion**: La création d'un bloc opératoire dédié a amélioré la qualité des soins en réduisant le nombre d'annulations et les dépassements dans les blocs opératoires destinés aux chirurgies non urgentes et en augmentant la proportion de patients prioritaires de niveau 3 qui ont eu accès aux soins à l'intérieur des délais cibles.

uality of care is critically important for patients and physicians. The Institute of Medicine in 2001 identified 6 components of quality care: safe, timely, effective, efficient, equitable and patient-centred (STEEEP). For a patient requiring surgery, access to care is critical, including timely visits to a primary care physician, appropriate consultation with a surgeon, and access to the hospital and operating room (OR).

Patients requiring emergency surgery are particularly prone to delays, with the potential for serious adverse events.<sup>2-4</sup> Scheduling these patients is complex, given that emergency (or unscheduled) surgeries are unpredictable in both occurrence and duration. Emergency cases often wait for many hours until elective cases for the day are finished. Alternatively, life- or limb-threatening emergencies bump scheduled elective cases, resulting in delays, cancellations or overruns.<sup>5</sup> A dedicated OR for unscheduled cases has the potential to reduce competition between elective and emergency surgery, thereby increasing efficiency and improving quality of care. While a few studies have evaluated the benefits of a dedicated OR for emergency surgical patients, these studies have either focused only on a single surgical service (e.g., an orthopedic trauma room<sup>6,7</sup>) or have used a computer simulation model.8 The purpose of this study was to evaluate the benefits of a dedicated OR for emergency procedures available to all surgical services at a large children's hospital.

#### **M**ETHODS

The Hospital for Sick Children (SickKids), Canada's largest pediatric hospital, serves as the pediatric level 1 trauma centre for Toronto, Ont., and the surrounding region. With 16 ORs, the hospital caseload is about 11 000 procedures annually. The OR is used by surgeons from cardiovascular surgery, dentistry, general and thoracic surgery, gynecology, neurosurgery, ophthalmology, orthopedic surgery, otolaryngology, plastic surgery, urology and several pediatric medicine subspecialties. The SickKids Quality and Risk Management Department approved our study.

At SickKids, the surgical schedule for the next day is finalized by 3:00 pm. Any procedure added to the schedule after this time is categorized as an "add-on" case. For the purpose of our study, we defined emergency procedures as those that needed to be performed within 12 hours of presentation. Prior to Jan. 4, 2010, add-on cases bumped elective cases, were inserted into the elective schedule or waited until the end of scheduled lists. Starting Jan. 4, 2010, an "add-on room," defined as a fully staffed dedicated OR for emergency cases during daytime hours, was established and added into the regular OR schedule. Given the seasonal variation in types of cases, we performed a historical comparison of a 6-month period in the year before and in the year after implementation of the dedicated OR (January–June 2009 v. January–June 2010). Procedures performed

outside the main OR suites (image-guided therapy, magnetic resonance imaging, clinics) were excluded. Data regarding every surgical case, primarily recorded by the surgical circulating nurses, are gathered in the hospital's Surgical Information System database (SIS 4.7.10a, Surgical Information Systems LLC). These data include the booking time of the case, the priority level assigned, the start and stop time of each procedure and the procedure performed.

To estimate the required number of add-on rooms at SickKids, we used freeware software (Queuing Theory Software Plus Toolbox 3.0, 2000–2008) to create a multiserver Markov queuing model for 3 priority classes (Table 1). The queuing model for the OR was based on 6 months of data (January–June 2009, Monday to Friday, 8:00 am to 5:30 pm). The model assumed that the arrivals of emergency patients were independent and random. We used the booking time of each procedure as the surrogate for arrival time. Priority 1 and 2 patients were assumed to have undergone surgery once the next OR became available. Priority 3 patients arriving after 11:00 pm were assumed to have joined the queue the next morning at 8:00 am. Once a procedure is started in an OR, it must finish before the next procedure can start in that same OR. In the model, there was no limit to the number of patients waiting. The service time entered into the model was the average plus 30 minutes of all the case durations for that time period.

For each case performed during the 2 study periods, we noted the priority level, the booking date/time, the surgical start date/time and the duration of the surgery. Priority level (Table 1) was classified as 1–3. Start time was defined as the time the patient entered the OR. Wait time for surgery was calculated as the time lapse from booking to the start of surgery; we categorized wait time for surgery as "within the priority window," and the windows were defined according to the priority class.

Each add-on case was classified according to the time of day during which the surgery took place. Daytime cases were those that proceeded between 7:55 am and 5:30 pm. To be considered a daytime case, the surgery must have been completed by 5:30 pm. We considered any procedures that ran beyond that time to be evening cases. The evening period was from 5:30 pm to 11:00 pm. Procedures performed between 11:00 pm and 7:55 am were considered to be nighttime cases. Regardless of the start or finish time, if any portion of a procedure occurred in the OR between 11:00 pm and 7:55 am it was considered a nighttime case.

Table 1. Priority window targets				
	Wait time within priority window			
Priority level	Yes	No		
Priority 1	≤ 1 h	> 1 h		
Priority 2	≤ 4 h	> 4 h		
Priority 3	≤ 12 h	> 12 h		

Elective surgery delays, overruns in elective rooms and cancellation of scheduled elective surgeries owing to emergency cases were recorded by the nurses. Only cancellations for which the recorded reason was "due to an emergency case" were included. An elective case was considered to be delayed if it was preceded by an emergency case that was added to the OR schedule and resulted in a delay of 30 minutes or more to the scheduled start time of the elective case. An overrun in an elective room referred to the time in minutes that the last case of the day continued beyond the scheduled block end time if an emergency case was added to the schedule for that OR. Use of the add-on room was defined as (OR occupancy + turnover time) ÷ allocated OR time. 9,10 Time used beyond the budgeted OR time (i.e., overrun time for the add-on room) was not credited in the use calculation. We obtained data on the length of stay in hospital from the patients' electronic records.

Outliers were defined as cases where the frequency of the duration of wait time was less than 1% of the total number of cases (Fig. 1).

#### RESULTS

#### Queuing model

The model for daytime (7:55–5:30) hours is displayed in Table 2. With just 1 dedicated add-on OR, the model estimates a use of 136% (when the use is more than 100%,

expected wait times are not returned; these values would be inaccurate because the model is unstable). Based on the volume of unscheduled cases at SickKids, the model estimates that 1 add-on room would not be sufficient to complete all the cases within the window. The model estimates that 2 add-on ORs would yield a server use of 68%, with expected average wait times within the predetermined target access windows for each priority class.

#### Use

During the 6-month period from January 2009 to June 2009, 5500 procedures were performed in the main ORs at SickKids. Almost 20% of them were add-ons. In 2010, overall throughput of surgical cases for the same time period decreased only slightly to 5358 cases.

The percentages of add-on cases that were performed during each time of day period are shown in Figure 2. Also depicted are the changes in percentage of cases completed during daytime hours that were achieved after implementation of the add-on room. For priority 3 cases, there was a statistically significant increase in the proportion of add-on cases performed during daytime hours, with a concomitant decrease in those performed in the evening and night.

Although most services, as shown in Figure 3 and Table 3, used the add-on room, the most frequent users of the add-on room were general surgery, orthopedics and neurosurgery.

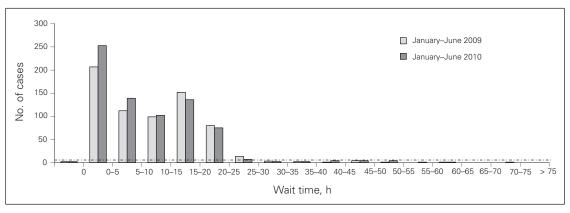


Fig. 1. Histogram of priority 3 wait times. Cases below the dotted line were excluded as they were considered to be outliers (i.e., frequency of wait time duration less than 1% of total cases).

	Input, mean —— arrival rate*	Output, expected waiting time in the queue*			
Measure		1 add-on room	2 add-on rooms	3 add-on rooms	
Add-on room use, %		136	68	45.5	
Priority 1	0.03 cases/h	No value	0.798 h (48 min)	0.181 h (11 min)	
Priority 2	0.10 cases/h	No value	0.973 h (58 min)	0.206 h (12 min)	
Priority 3	0.36 cases/h	No value	2.96 h (2 h, 58 min)	0.37 h (22 min)	
Overall mean case duration, including turnover time	2.8 h				

During the 6-month period from January to June 2010, 270 surgeries were completed in the add-on room. Daily use of the add-on room ranged from 0% to 100%. Average

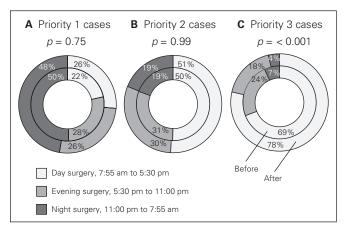


Fig. 2. Change in time of day operating pattern.

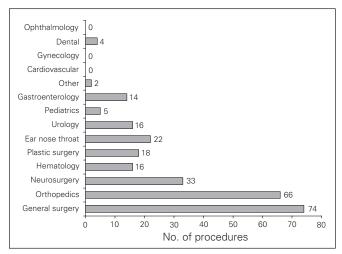


Fig. 3. Users of add-on room.

monthly use ranged from 49% to 67%. Overall use for this period was 53% (standard deviation 25%).

#### Effect on emergency patients

Prior to the use of an add-on room, priority 1, 2 and 3 patients waited on average 51 minutes, 2 hours 43 minutes, and 11 hours 41 minutes, respectively, for their surgery. After the use of an add-on room, waiting times

Table 3. Comparison of stu	dy periods			
		Year	; no. (%)	
Measure	2	:009	20	010
Volume of add-on cases				
Priority 1	97	(9.1)	95	(8.8)
Priority 2	295	(27.6)	256	(23.6)
Priority 3	677	(63.3)	733	(67.6)
Total add-on cases	1069	(100)	1084	(100)
Add-on versus elective cases				
Add-on cases	1069	(19.4)	1084	(20.2)
Elective cases	4431	(80.6)	4274	(79.8)
Total cases	5500	(100)	5358	(100)
Add-on cases by service				
General surgery	291	(27.2)	301	(27.8)
Orthopedics	227	(21.2)	258	(23.8)
Ear nose throat	123	(11.5)	105	(9.7)
Neurosurgery	98	(9.2)	132	(12.2)
Cardiovascular surgery	94	(8.8)	63	(5.8)
Plastic surgery	44	(4.1)	55	(5.1)
Hematology	43	(4.0)	36	(3.3)
Gastroenterology	41	(3.8)	26	(2.4)
Ophthalmology	30	(2.8)	31	(2.9)
Dental	21	(2.0)	11	(1.0)
Urology	30	(2.8)	34	(3.1)
Other*	27	(2.5)	32	(2.9)

2:52 - 2:224 - 2:224 - 2:255 - 2:224 - 2:255 -		21:36 19:12 16:48 14:24 12:00 9:36 7:12 4:48 2:24		84:00 72:00 60:00 48:00 36:00 24:00 12:00	
Before	After	Before	After	Before	After
Priorit	y 1 cases	Priority	2 cases	Priorit	y 3 cases

Fig. 4. Wait time before and after implementation of the add-on room.

Table 4. Average wait time beyond access target for out of window patients						
	Prior	rity 1	Prio	rity 2	Pric	ority 3
Wait time	2009	2010	2009	2010	2009	2010
Average	51 min	45 min	2 h 43 min	2 h 41 min	11 h 41 min	11 h 1 min
Average beyond target for out of window patients	29 min	23 min	2 h 38 min	2 h 16 min	7 h 10 min	7 h 51 min

were 45 minutes, 2 hours 41 minutes, and 11 hours 1 minute, respectively. We found no significant difference in the average waiting times before and after the add-on room was established (priority 1, p = 0.12; priority 2, p = 0.43; priority 3, p = 0.09; Fig. 4).

Table 4 and Figure 5 compare the proportion of patients who received surgery within the target access window of 1 hour, 4 hours and 12 hours for priority 1, 2 and 3, respectively, between January and June 2009 and between January and June 2010. The proportion of priority 3 patients who received their surgery "in window" significantly increased statistically following implementation of the add-on room (p = 0.021).

From January to June 2009, 975 emergency patients received 1069 operations. The average length of stay in hospital was 16.0 days. From January to June 2010, 1084 add-on surgeries were performed on 1013 patients who had an average length of stay of 14.2 days (p = 0.12).

#### Effect on elective surgical schedule

From January to June 2009, 65 (1.5%) elective procedures were cancelled on the day of surgery to accommodate an emergency case. With an add-on room in the period from January to June 2010, the number of elective cancellations owing to emergency cases decreased to 28 (0.7%; p < 0.001). The total number of overrun minutes in elective rooms after an add-on was completed decreased by 5211 minutes. Table 5 summarizes the number of elective case cancellations and delays caused by add-on cases as well as the total number of minutes of overrun in elective rooms where an add-on case was inserted into the schedule.

#### Discussion

Hospitals that provide emergency surgery have an important challenge in ensuring patients receive timely care.

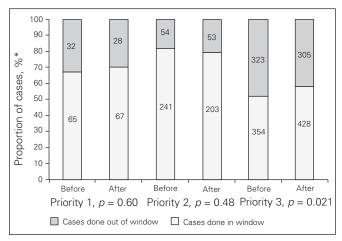


Fig. 5. Wait time in and out of window, by priority level. \*The number of patients receiving surgery within versus outside the window indicated in the chart.

Hospitals use different methods to handle these emergency cases, including completing emergency cases at the end of the elective list, requiring each service to schedule unbooked "urgent" time within their elective blocks, and/ or designating a dedicated add-on room. Ideally, urgent and emergent surgical cases should be coordinated within the regular surgical schedule instead of being left for the end of the day.11 There are reports in the literature about the use of a dedicated OR for emergency cases in adult hospitals. In large adult trauma centres, orthopedic trauma represents a large portion of the emergency caseload. In these situations, a dedicated orthopedic trauma room has been established and has shown benefits such as less afterhours surgery, fewer scheduling disruptions and more frequent fracture care by subspecialty-trained orthopedic traumatologists. 6,7 The advent of integrated emergency/ trauma services in general surgery has led to the creation of a dedicated team of a surgeon and trainees whose sole responsibility is to care for emergent general surgery patients. This allows an assigned surgeon to always be available for emergency cases during the day. 12,13 Other adult hospitals have used a general emergency OR and have also shown benefits of decreased after-hours surgery and enhanced senior surgeon supervision, and they have reported no significant increase in complications.14 While having a dedicated surgical team available for an emergency department addresses the issue of surgeon availability, for our hospital and many others there is insufficient care volume to justify a dedicated room for a single service. Despite this limitation, our study showed that a dedicated OR for emergency cases serving multiple services had several benefits, including accommodating more surgeries during regular daytime hours, greater percentages of patients receiving surgery within target wait times and decreased cancellations and overruns in elective rooms caused by add-on cases.

Queuing theory is a tool that can be used to develop an operational model to guide planning. Based on the volume and arrival rates of add-on cases for the period of January–June 2009, we developed a non–pre-emptive multipriority queuing model for a dedicated add-on room between the hours of 7:55 am and 5:30 pm. Our model estimated that the volume of unscheduled cases at SickKids required 2 add-on rooms. This estimation presented some difficulty because one of the largest obstacles to this initiative was the appropriation of OR time to run a daily add-on room.

Table 5. Cancellation delays and overruns owing to add-on cases			
Measure	2009	2010	
Elective cases	4 431	4 274	
Add-on cases during daytime hours	597	651	
Elective cases cancelled owing to an add-on case	65	28	
Delayed elective cases owing to an add-on case	97	99	
Total overrun time in elective rooms, min	11 956	6 745	

Without the option to add resources (i.e., build a new OR and hire new nursing staff), this required reallocating elective block time as add-on block time. The divisions of general surgery, orthopedics, neurosurgery and urology each provided the equivalent of 1 elective operating day block per week; plastic surgery and otolaryngology each provided 1 elective operating day block every 2 weeks. These services were chosen because they historically released equivalent amounts of OR time and because they frequently have emergency cases. Repossessing elective OR time for a second add-on room would have created substantial resistance by the surgical divisions. Thus, the decision was made to start with 1 add-on room every day of the work week.

The observed use of the add-on room from January to June 2010 was 53%, which falls within the ideal range of 40%–60% use. Overall use of an add-on room is expected to be less than the use of electively scheduled ORs to allow the flexibility to meet access targets, particularly for priority 1 cases. Use exceeding 80% in an add-on room would suggest that wait times for emergency patients are excessive. While our model predicted the need for 2 add-on rooms, 1 add-on room was sufficient for 2 reasons. First, during the study period some add-on cases continued to be accommodated within the elective schedule. Second, add-on cases were frequently completed in time released back to the OR from under scheduled elective rooms, effectively functioning as an occasional second add-on room.

Litvak and Long<sup>5</sup> have proposed that one of the greatest benefits of a dedicated OR for emergency cases is the effect it will have on the elective surgical schedule. Their theory is that by separating out the inherent variability from unscheduled emergency cases, use of elective ORs can be maximized to increase throughput of elective surgical cases. Our study demonstrated relatively little effect on access to the OR for priority 1 and priority 2 cases. Presumably before the establishment of the add-on room, this occurred through cancellations, delays and overruns of elective surgery. Our study demonstrated that with the implementation of an add-on room, the cancellation of elective cases owing to an emergency case decreased significantly from 65 to 28 between the study periods. In addition, the amount of overrun time observed in elective ORs was significantly less in the postimplementation period; there was a total difference of 5211 minutes (86.86 h) of overrun time between the 2 periods. Decreasing the amount of unpredictable overtime may result in cost savings and allow for better budget planning and staffing for the OR. More importantly, by decreasing the incidence of cancellation for elective patients and increasing the throughput of elective procedures, an add-on room can improve access to care for elective and emergency surgery patients. Elective surgery wait lists are likely influenced by several factors in addition to cancellations for emergency surgery; however, a potential further study would be to investigate and quantify the impact an add-on room can have on wait lists for elective surgery. Although we did

not perform a formal analysis, after the loss of elective time to create an add-on room the wait list at SickKids increased for 1 service while the others stayed the same or decreased.

As noted, our study did not show a significant difference in the average wait times or median wait times for priority 1 or 2 patients. This was expected, as one would assume that even without an add-on room, priority 1 and 2 cases, life- or limb-threatening situations, should proceed as soon as possible (bumping an elective case if required). While the average wait time for priority 3 patients did not change significantly (11 h 41 min v. 11 h 1 min), there was a more than 2-hour decrease in the median wait time for priority 3 patients after implementation of the add-on room (8 h 48 min v. 10 h 54 min). Consistent with this finding, more priority 3 patients received surgery within the target access window. The explanation for this result is that more outliers during the period of January–June 2010 influenced the wait time average. By excluding outliers (Fig. 1), the change in average wait time from preimplementation to postimplementation of the add-on room is now a statistically significant difference (from 11 h 8 min to 10 h 5 min; p = 0.004).

Most patients who present to hospital requiring emergency surgery are admitted until they receive their operation. Presumably, especially in the cases of patients with fractures or those requiring uncomplicated appendectomy, the sooner the patient receives surgery, the sooner they will be able to leave hospital. Although our study did not show a statistically significant difference in the average length of stay between the 2 periods (16.0 d v. 14.7 d, p = 0.12), the length of stay did drop, which was consistent with our hypothesis that receiving emergency surgery earlier in the day may reduce the length of stay by about 1 day. Length of stay is influenced by many different factors, including acuity of disease, access to in-hospital resources like the OR, and timeliness of discharge planning and resources. A potential area of further study would be to investigate whether an add-on room can significantly decrease the length of stay for these specific populations of patients.

Surgery performed outside of normal working hours has the potential to increase risk of complications and adverse events. Surgery performed during the day has the advantage of expertise and back-up for unanticipated events. One study identified a significant association between surgery performed after-hours (6:00 pm to 8:00 am) and early postoperative complications.<sup>16</sup> Bhattacharyya<sup>6</sup> found a significant increase in minor surgical complications for femoral nailings performed after 5:00 pm. These complications included prominently placed distal locking screws, malrotation and a femoral neck fracture that the author believed was missed on preoperative radiographs. A prospective study by Ricci and colleagues<sup>17</sup> also demonstrated an increase in minor surgical complications requiring removal of painful hardware when intramedullary femoral nailings were performed at night. The nature of these complications suggests that after-hours surgery may result in less strenuous attention to detail in technique or work-up that

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may be attributable to fatigue and nonideal conditions after hours. Decreasing the number of operations performed during the night may decrease the potential for adverse events owing to fatigue both during the night and the following day. Less operating at night may also have benefits in terms of staff well-being and job satisfaction. Anecdotally, we observed less stress among surgeons and staff nearing the end of each day, possibly attributed to the fact that they knew the add-on board was not overloaded with cases waiting to be performed through the evening and night.

While the add-on room was available for use by all specialties, we found that using the add-on room was not practical for certain procedures, particularly cardiovascular surgery. Owing to the highly specialized nature of cardiovascular surgery with respect to equipment, anesthesia and nursing, the impetus to perform these cases in a dedicated cardiac surgery OR was high. During the study period, of the 48 cardiovascular add-on cases performed, none was completed in the add-on room. The cardiovascular surgery division continued to manage their own add-on cases within their elective block times. In addition, liver and kidney transplant cases were often performed in the add-on room; their unpredictability with respect to start time and long duration often paralyzed the add-on room for the day prompting other add-on cases to be performed in elective rooms or OR administration time. Other hospitals need to assess which services or procedures, like cardiovascular or transplant surgeries, would require alternate planning from an all-purpose add-on room.

#### Limitations

This study has several potential limitations. First, it was performed at a single large pediatric level 1 trauma hospital. The results cannot necessarily be generalized to hospitals with different volumes, different service mixes and different operational capacities. However, an assessment of a hospital's current state of operations and modelling with queuing theory should allow other institutions to assess the potential for benefit. Second, the design of the study was limited by feasibility. This study was a before-andafter nonrandomized trial. Individual randomization of patients in this study would be impossible, thus the only other design option would have been cluster randomization of many hospitals to the use of an add-on room versus no use of an add-on room. However, the logistics of organizing 20-30 centres for a cluster randomized controlled trial would have been extremely difficult. Third, the implementation of this project required a substantial paradigm shift from perioperative staff and surgeons regarding handling of emergency cases. It took time before the add-on room was being used to its full potential. For example, to maximize use of an add-on room, a surgeon must be available to operate when time in the add-on room is available. This is particularly important when multiple services use a room rather than a room being dedicated to a single service. Solutions that have worked at SickKids have included arrangements so that a surgeon or clinical fellow is assigned daily to cover the add-on room, or that individual surgeons rearrange their daily schedules when they are on call. Furthermore, the OR manager at SickKids could juggle the add-on room list to accommodate surgeons' schedules, and this was almost always successful. Another required systems change needed to optimize use of the add-on room involved the 7:55 am start. Prior to the use of an add-on room, all elective rooms were started and running smoothly before attempting to start an add-on case. After the establishment of the add-on room, starting an add-on case at 7:55 am required procedural changes, including having the night nurses determine the most appropriate add-on case to proceed as the first case of the day, allowing the OR to notify the ward and the surgical team to have the patient in the OR by 7:55 am. However, this delay in addressing the procedural challenges of an add-on room would have biased our results against the benefits of the add-on room.

#### CONCLUSION

Implementation of a weekday add-on room resulted in more emergency surgeries being performed during regular working hours, decreased cancellations and overruns in elective rooms, and increased proportion of priority 3 cases completed within target access times. The queuing theory model can be used to predict the expected outcome of a dedicated emergency OR based on the specific volumes and rates seen in an individual hospital. Within 6 months of implementation, adequate data can be obtained to assess the advantages of maintaining an add-on room. Important factors in the implementation of an addon room include collaboration among several surgical services to contribute OR time for an add-on room when increasing the budget for more OR resources is not possible and buy-in from all involved parties in surgical patients' care (i.e., surgical nurses, ward nurses, surgeons) to ensure that patients and surgeons are ready and available for the OR when time in the add-on room is available. Long, complicated emergency cases, such as transplant or cardiovascular surgeries, should not be considered for this type of room.

**Competing interests:** Research support was provided in part by The Robert B. Salter Chair in Surgical Research. The authors declare no other potential competing interests.

**Contributors:** Both authors designed the study, analyzed data, wrote the article and approved its publication. M. Heng acquired the data, and J.G. Wright reviewed the article.

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- and capacity planning: a minimal cost analysis model. *Anesthesiology* 1999:90:1176-85.
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# FORUM canadien de chirurgie

La réunion annuelle du FORUM canadien de chirurgie aura lieu du 19 au 22 septembre 2013 à la Ville de Calgary, Alberta. Cette réunion interdisciplinaire permet aux chirurgiens de toutes les régions du Canada qui s'intéressent à la pratique clinique, au perfectionnement professionnel continu, à la recherche et à l'éducation médicale d'échanger dans un climat de collégialité. Un programme scientifique intéressera les chirurgiens universitaires et communautaires, les résidents en formation et les étudiants.

Les principales organisations qui parrainent cette réunion sont les suivantes :

- L' Association canadienne des chirurgiens généraux
- La Société canadienne des chirurgiens du côlon et du rectum
- La Société canadienne de chirurgie thoracique
- La Société canadienne d'oncologie chirurgicale

Le American College of Surgeons, l'Association canadienne des médecins et chirurgiens spécialistes de l'obésité, l'Association québécoise de chirurgie, le Canadian Association of University Surgeons, le Canadian Hepato-Pancreato-Biliary Society, le Canadian Undergraduate Surgical Education Committee, le James IV Association of Surgeons et l'Association canadienne de traumatologie sont au nombre des sociétés qui appuient cette activité.

Pour vous inscrire ou pour plus de renseignements, veuillez consulter le site www.cags-accg.ca.

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Exhibit 2: Copy of Hartford Hospital's license

#### STATE OF CONNECTICUT

# Department of Public Health

#### LICENSE

#### License No. 0046

# General Hospital

In accordance with the provisions of the General Statutes of Connecticut Section 19a-493:

Hartford Hospital of Hartford, CT d/b/a Hartford Hospital is hereby licensed to maintain and operate a General Hospital.

Hartford Hospital is located at 80 Seymour Street and 200 Retreat Avenue, Hartford, CT 06106.

The maximum number of beds shall not exceed at any time:

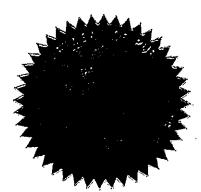
48 Bassinets 819 General Hospital Beds

This license expires December 31, 2017 and may be revoked for cause at any time.

Dated at Hartford, Connecticut, January 1, 2016. RENEWAL.

#### Satellites:

West Hartford Surgery Center, 65 Memorial Road, Suite 500, West Hartford Hartford Hospital, 505 Willard Avenue, Bldg. 3, Newington Duncaster Primary Care Satellite, 40 Loeffler Road, Bloomfield



Jewel Mullen, MD, MPH, MPA

Jawel Phullen MB

Commissioner

Exhibit 3: Copies of curriculum vitae

# Stuart K Markowitz, MD, FACR

ucat	

Yale University and University of Pennsylvania: Visiting Fellowships in Gastrointestinal Radiology July-October 1985

Hartford Hospital: Diagnostic Radiology Residency 1982-1985

Hartford Hospital: Flexible Internship 1981-1982

University of Health Sciences – The Chicago Medical School

Degree: M.D. 1977-1981

University of Pennsylvania – Degree: B.A. 1973-1977

# Professional Work Experience

Hartford Hospital: President, Hartford Hospital & Hartford Region

2013 - present

Hartford Hospital: Chief Medical Officer and Vice President 2012-2013

Jefferson Radiology: Radiologist 1985-2011

#### Administrative and Professional Activities

Board of Directors, VNA Healthcare 2012-present

Board of Directors, HPA and HPHO, Hartford Hospital 2012-present

Hartford Healthcare Board Quality and Safety Committee 2010-present

Hartford Hospital Board Credentialing and

Quality Committee 2010-present

Board of Directors, Hartford Hospital 2010-2011

Vice President, Medical Staff, Hartford Hospital 2010-2011

Chairman, Department of Radiology, Hartford Hospital 1995-2011

Vice Chair, Department of Radiology, Hartford Hospital 1992-1995

Medical Director, Radiology Technology Program,

Hartford Hospital 1990-2011

Section Chief, Gastrointestinal Radiology,

Hartford Hospital 1985-2011

Section Chief, Emergency Radiology, Hartford Hospital 1992-2007

Full Time Instructor in the Diagnostic Radiology

Residency Program at Hartford Hospital 1985-present

Partner, Jefferson Radiology (Jefferson X-Ray Group) 1986-2011

Board of Directors, Jefferson Radiology 1988-2011

President, 937-941 Farmington Avenue Limited Partnership 1991-2011

American College of Radiology Practice Certification

Reviewer 1985-1990

Statewide Healthcare Facilities Planning Advisory

Body, Department of Public Health, CT 2010-present

Office of Healthcare Access CON Task Force 2009-present

Connecticut State Radiology Society

Legislative Committee 2005-2009

Hospital Committee Experience: Medical Staff Council, Executive Committee of the Medical Staff, Joint Conference Committee, Mead Fund Committee, Library Committee, Credentials Committee, Radiation Safety Committee, Radiology Management Committee, Radiology Quality Council, Risk Management Committee, Claims Review Committee, Radiology/IT Steering Committee, Reimbursement Committee, Technology Advisory Group, Endovascular Credentialing Committee, OR Committee, EMR Committee, IS Physician Advisory Committee, Tumor Board

Hartford Hospital CEO Advisory Body 2009-present

#### Certifications

Medical License – State of Massachusetts 2011

Fellowship in the American College of Radiology: FACR 2009

American Board of Radiology 1985

Medical License – State of Connecticut 1983

National Board of Medical Examiners 1982

#### **Hospital Appointments**

Hartford Hospital, Senior Attending Staff – Hartford, Connecticut

Connecticut Children's Medical Center, Attending Staff – Hartford, Connecticut

University of Connecticut Health Center, Assistant Clinical Professor – Farmington, Connecticut

Johnson Memorial Hospital, Attending Staff – Stafford Springs, Connecticut

Windham Hospital, Attending Staff - Willimantic, Connecticut

Day Kimball Hospital, Attending Staff – Putnam, Connecticut

Noble Hospital, Attending Staff – Westfield, Massachusetts

#### **Current Memberships**

Society of Chairman of Academic Radiology Departments American College of Radiology American Society of Emergency Radiology – Fellow Radiologic Society of North America American Roentgen Ray Society Connecticut State Radiology Society Society of Breast Imaging – Fellow American College of Physician Executives

#### **Publications**

ZITER FMH, MARKOWITZ SK, ZAMSTEIN J. LARGE RENAL PELVIC DEFECTS CAUSED BY SOUGHED PAPILLA. APPLIED RADIOLOGY, NOV. 1987.

PISTOIA F AND MARKOWITZ S. SPLENIC LYMPHANGIOMATOSIS: CT DIAGNOSIS. AJR 150: 121-22, JANUARY 1988.

MARKOWITZ S AND ZITER F. THE LATERAL CHEST FILM AND PNEUMOPERITONEUM. ANNALS OF EMERGENCY MEDICINE 15:4 APRIL 1986.

JACOBS J AND MARKOWITZ S. CT DIAGNOSIS OF UTERINE LIPOMA. AJR 150:1335-1336, JUNE 1988.

WOLF S AND MARKOWITZ S. SPONTANEOUS GAS FORMATION IN A STERILE RENAL CELL CARCINOMA. UROLOGIC RADIOLOGY 9:222-224, 1988.

PISTOIA F, MARKOWITZ S, SUSSMAN S. CONTRAST MATERIAL IN POSTERIOR VAGINAL FORNIX MIMICKING BLADDER RUPTURE: CT FEATURES. JCAT 13(1):153-155 JAN/FEB 1989.

MILICI L AND MARKOWITZ S. INTRAMURAL GASTRIC PSEUDOCYST: CT DIAGNOSIS. GASTROINTESTINAL RADIOLOGY, Vol 14:113-114, 1989.

TREEM WR, MARKOWITZ SK, SULLIVAN BM, HYAMS JS.
DEFECOGRAPHY IN CHILDREN WITH PROLONGED
CONSTIPATION. ABSTRACT SUBMITTED AT THE NORTH
AMERICAN SOCIETY FOR PEDIATRIC GASTROENTEROLOGY AND
NUTRITION, 1990.

MARKOWITZ SK, ZITER FMH. RADIOLOGIC DIAGNOSIS OF BOWEL OBSTRUCTION. IN: BOWEL OBSTRUCTION, CLINICAL DIAGNOSIS AND MANAGEMENT. J. WELCH, ED. SAUNDERS, 1990.

SAWHNEY R, REES JH, MARKOWITZ SK. CLOSTRIDIAL GAS GANGRENE COMPLICATING LEUKEMIA. ABDOMINAL IMAGING 19:45102, 1994.

SCAPPATICCI F AND MARKOWITZ SK. INTRAHEPATIC PSEUDOCYST COMPLICATING ACUTE PANCREATITIS: IMAGING FINDINGS. AJR, 1995; 165:873-4.

MARKOWITZ SK. DELAYED RUPTURE OF THE GALLBLADDER: DIAGNOSIS BY ERCP. SUBMITTED FOR PUBLICATION.

MARKOWITZ SK. BILIARY OBSTRUCTION DUE TO DUODENAL DIVERTICULUM: DIAGNOSIS BY CT AND ERCP. SUBMITTED FOR PUBLICATION.

MARKOWITZ SK. LONG TERM ALIMENTATION: COMPARISON

OF INTRAVENOUS AND NASOENTERIC ALIMENTATION. WORK IN PROGRESS.

ALLMENDINGER N, HALLISEY MJ, MARKOWITZ SK, ET AL. BALLOON DILATION OF ESOPHAGEAL STRICTURES IN CHILDREN. J. OF PEDIATRIC SURGERY, Vol 31, No 3, P334-6, MARCH 1996.

CIRAULO DL, NIKKANEN HE, PALTER M, MARKOWITZ S, ET AL. CLINICAL ANALYSIS OF THE UTILITY OF REPEAT COMPUTED TOMOGRAPHIC SCAN BEFORE DISCHARGE IN BLUNT HEPATIC INJURY. JOURNAL OF TRAUMA 41(5):821-824, NOVEMBER 1996.

MARKOWITZ SK, KIRECZYK W. RADIOLOGIC EVALUATION OF DIVERTICULAR DISEASE OF THE SMALL AND LARGE INTESTINES. IN DIVERTICULAR DISEASE: MANAGEMENT OF THE DIFFICULT SURGICAL CASE. J. WELCH, ED. WILLIAMS AND WILKINS, 1997.

#### Recognitions Awards

Best Doctors in Hartford, Hartford Magazine 2004-2012

Best Doctors in Connecticut, Connecticut Magazine 2010-2012

# GERALD J. BOISVERT, CPA, FHFMA

#### **Work Experience**

April 2013 Vice President & Chief Financial Officer To present Harford Hospital, Hartford, Connecticut

Chief Financial Officer for 867 bed tertiary care academic medical center.

May 1997 Executive Vice President & Chief Financial Officer To April 2013 Connecticut Children's Medical Center, Hartford,

Connecticut

Executive Vice President & Chief Financial Officer for Connecticut's only independent Children's Hospital, and related entities (Faculty Practice Plan, School, and Foundation). Significant operational experience includes active financial oversight of 100 plus physician practice plan. Current responsibilities include Finance and Accounting, Revenue Cycle, Strategic Planning/Project Management/Process Improvement, Purchasing/Materials Management, Environmental Services, Facilities, Food Service, and Safety/Security. Previous responsibilities included oversight of IS, Community Relations, Rehabilitation Services, Pharmacy, Radiology and other ancillary services.

April 1996 Vice President, Finance and Chief Financial Officer To May 1997 US HomeCare Corp., Hartford, Connecticut

Chief Financial Officer, reporting directly to the Chairman of the Board for publicly traded home care company. Responsibilities included direct supervision of accounting department, MIS department, and human resources department. Also responsible for investor relations, corporate secretary functions, SEC reporting, Medicare cost reporting, treasury and banking relationships. Worked in a turnaround/restructuring mode with crises management team and banks to stabilize and prepare company for sale.

August 1992 Senior Vice President, Finance

To April 1996 Windham Community Memorial Hospital

Willimantic, Connecticut

Chief Financial Officer of 130-bed, acute care hospital, reporting to the President & CEO. Responsible for the following functions: Finance, Billing, Admitting/Registration, MIS, Medical Records, Personnel and Purchasing departments. Significant focus and

Gerald J. Boisvert - continued

involvement with third party reimbursement, regulatory issues, banking/financing matters and union negotiations.

April 1988 Executive Vice President - Finance and Administration To August 1992 Alden Design, Inc., Glastonbury, Connecticut

Chief Financial and Administrative Officer of multi-location, full service communications company providing communications, consulting and production services to Fortune 1000 companies. Specific areas of responsibility included cash management, accounting, strategic planning, budgeting, human resources administration and company marketing/advertising.

September 1980 Senior Manager

To April 1988 Ernst & Whinney, Hartford, Connecticut

Certified Public Accountant. Responsible for audit and special project consulting engagements for companies involved in manufacturing, banking, health care, education and non-profit services.

July 1979 Advanced Staff Accountant
To September 1980 Wolf & Company, Boston, Massachusetts

Staff accountant for regional accounting firm located in Massachusetts. Served as staff accountant and in-charge accountant on savings bank, construction and small business audit engagements.

#### Education

Boston University School of Management B.S. in Business Administration

#### Professional

Certified Public Accountant Fellow, Health Care Financial Management Association

Member: American Institute of Certified Public Accountants; Connecticut Society of Certified Public Accountants; Health Care Financial Management Association; American College of Healthcare Executives

#### **Community Service**

Former Board Member and Finance Committee Chair of University of St. Joseph; Treasurer and member of the Board of Directors of the Capital Area Health Consortium; member of Committee of Hospital Finance for The Connecticut Hospital Association;

#### **Community Service - continued**

Former President and former Treasurer of Southside Institution Neighborhood Alliance (SINA) and former Chairman of the Board of The Learning Corridor Corporation; former Finance Chairman and Personnel Chairman of Canon Greater Hartford Open (PGA Tournament); former member of Vernon, Connecticut Economic Development Commission; and former Treasurer and Director of Sunshine Project, Inc. (a non-profit organization involved in housing and support services for the psychiatrically disabled).

Recognized as CFO of the year by Hartford Business Journal - 2011

Other Interests: Enjoy sailing, skiing, running, tennis and golf.

#### **CURRICULUM VITAE**

#### JOHN FRANCIS GREENE, JR., M.D.

EDUCATION Bowdoin College

Bachelor of Arts 1979

Summa Cum Laude Phi Beta Kappa

State University of New York at Buffalo

Doctor of Medicine 1983

**Residency** 

Obstetrics and Gynecology Internship and Residency

Hartford Hospital 1983 - 1987

80 Seymour Street

Hartford, CT 06102-5037

John Leonard Fellowship 1987 – 1988

Hartford Hospital 80 Seymour Street

Hartford, CT 06102-5037

**Certification** 

Graduate

American Board of Obstetrics and

Gynecology 1989
- Most Recent Recertification 2011

Physician Leadership Institute 2012

Hartford Hospital

SOCIETIES Fellow – American College of Obstetrics and Gynecology

Member - Hartford County Medical Association

Member – APGO/CREOG

HONORS AND DISTINCTIONS

Medical Staff Quality and Safety Award 2012

**FINCTIONS** Hartford Hospital

For outstanding commitment to quality improvement, safety and learning directed toward enhancing the patient experience, improving clinical outcomes and making our workplace a safer environment.

MD Gold Ribbon Award 2011

Hartford Hospital Lactation Committee Physician Leadership in Promotion of

Breast Feeding

Top Doctors (Hartford) 2011, 2014

2011	Best	Physicians
		Physicians

Third Place Oral Presentation 2009 Annual Meeting of APGO-CREOG, American Board of Obstetrics and 2005- Present Gynecology Oral examiner American Journal of Obstetrics and 2005- Present Gynecology Ad Hoc Reviewer Strathmore's Who's Who 2001 APGO Excellence in Teaching Award 2000 CREOG National Faculty Award 1999 Resident Teaching Award Joseph Millerick Teaching Award 1998; 2005 Hartford Hospital Resident Teaching Award Best Teacher of Chief Resident Class Best Doctors in America 1997 Northeast Region Joseph Klein Book Award 1987 Hartford Hospital Residency

Outstanding Resident in Obstetrics

and Gynecology

#### **POSITIONS** Vice President, Medical Affairs 10/2013-Present

Hartford Region, Hartford Healthcare

Hartford Hospital 80 Seymour Street

Hartford, CT

# **Chief Medical Officer**

MidState Medical Center 435 Lewis Avenue

Meriden, CT 06451

Professor 2011 - Present

University of Connecticut School of Medicine

263 Farmington Avenue Farmington, CT 06030

4/2013 - Present

Mentor Glastonbury High School Health Trinity College Health Fellowship	2004 – Present 2001 – 2003
Associate Professor	2003 – 2011
Ob/Gyn Residency Program Director UCONN School of Medicine 263 Farmington Avenue Farmington, CT 06030	2001 – Present
Adjunct Lecturer Trinity College Hartford, CT	2001 – Present
Associate Director Women's Health Services Hartford Hospital 80 Seymour Street Hartford, CT	2000 – Present
Facilitator Correlated Problem Medical States 1st Year Medical Students University of Connecticut School of Medicin Farmington, CT	1998 – 1999
Medical Student Educator  3 <sup>rd</sup> Year Medical Students – Preceptor & Le	1997 – Present ecturer
Co-Director Women's Ambulatory Health Services Hartford Hospital	1997 – 2008
<u>Director</u> Urogynecology Clinic Hartford Hospital	1987 - 1997
Attending Physician Hartford Hospital	1987 - Present
Connecticut Multispecialty Group Division of Obstetrics and Gynecology 85 Seymour Street Hartford, CT, 06106	1987 - 1997
Hartford, CT 06106  Assistant Clinical Professor	1987 – 1997

<u>Chairman</u> <u>Committee on Medical Staff Quality</u> Hartford Hospital

**COMMITTEES** 

2012-Present

#### **Chairman**

2012-Present

## **Committee on Continuing Medical Education**

American College of Obstetricians & Gynecologists

### **Chairman, Editorial Task Force**

# PRECIS; Gynecology, 4<sup>th</sup> Edition

American College of Obstetricians & Gynecologists Washington, DC

#### **Vice Chair**

2010-Present

#### **Committee on Continuing Medical Education**

American College of Obstetricians & Gynecologists Washington, DC

#### **District 1 Representative**

2009-2013

# **Committee on Continuing Medical Education**

American College of Obstetricians & Gynecologists Washington, DC

#### **Board Quality Committee**

2008-Present

Physician Member Hartford Hospital

#### **Task Force Member**

# PROLOG, Gynecology – 5<sup>th</sup> Edition

American College of Obstetricians & Gynecologists Washington, DC

#### Co-Chairman

# PROLOG, Gynecology – 6<sup>th</sup> Edition

American College of Obstetricians & Gynecologists Washington, DC

#### Co-Chairman

#### PROLOG, Gynecology - 7th Edition

American College of Obstetricians & Gynecologists Washington, DC

#### Chairman

#### **Research Committee, Generalist**

2000 – present

**Division** 

University of Connecticut

#### Chairman

#### **GYN QA Committee**

1999 - 10/01

Hartford Hospital, Department of OB/GYN

#### Member

Women and Children's Health Network,

City of Hartford – Women's Health

Team 2001 - 2005

Hartford, CT

**Resident Education Committee** 2000 – present

University of Connecticut

**Medicaid Managed Care** 6/98 – present

Women's Health Subcommittee

**OB QA Committee** 1987 - 1997

Hartford Hospital, Department of OB/GYN

**Medical Staff Council** 1995 - 1997

Hartford Hospital

Reviewer, Abstracts

**American College of Obstetricians and** 2004 – present

2006

**Gynecologists Annual Clinical Meeting** 

**Council on Resident Education in** 

**Obstetrics and Gynecology Annual** 

Meeting

#### **PRESENTATIONS**

"Getting Physicians "On Board" with Risk Management"

24th Annual New England Regional Healthcare Risk Management Conference (May/2014)

"Engaging Providers and Patients to Reduce OB Adverse Events and Patient Education" Maternal Health Affinity Group Webinar (July/2013)

"Engaging Providers and Patients to Reduce OB Adverse Events and Patient Education" Connecticut Hospital Association (May/2013)

"Uterine Fibroid Embolization: Who, Why, Where and When." (May/2010)

Annual Clinical Meeting, The American College of Obstetricians and Gynecologists San Francisco, CA

"Uterine Fibroid Embolization: Who, Why, Where and When." (May/2009)

Annual Clinical Meeting, The American College of Obstetricians and Gynecologists Chicago, IL

"Uterine Fibroid Embolization: Who, Why, Where and When." (2008)

Annual Clinical Meeting, The American College of Obstetricians and

Gynecologists. New Orleans, LA

# "Maintaining A Women's Ambulatory Center of Excellence in Difficult Fiscal Times: Creative Partnering" (6/2006)

Building and Integrating Women's Health Centers of Excellence, Washington, DC

#### "Alumni Pearls" (5/2003, 5/2004, 5/2005)

CREOG School for Program Directors, Chicago, IL

### "Menopause & Hormone Replacement Therapy" (9/2000)

Tri-State's Women's Symposium on Health Care Issues Acqua Turf, Southington, CT

#### "Uterine Artery Embolization for Fibroid Uterus" (3/2000)

St. Vincent's Hospital, Bridgeport, CT

# "An Innovative Model for Resident Education in an Ambulatory Managed Care Environment" (3/2000)

APGO/CREOG Annual Meeting, New Orleans, LA

# "Postpartum Self-Medication Program: Effect on Narcotic Utilization" (10/1999)

ACOG District I Annual Meeting, Burlington, VT

#### "Management of ASCUS and AGCUS" (9/1999)

New Britain General Hospital, New Britain, CT

#### "Management of ASCUS and AGCUS" (3/1999)

Johnson Memorial Medical Center, Stafford Springs, CT

#### "Women's Health Procedures" (9/1998)

Connecticut Pharmacists Association at the University of Connecticut School of Medicine, Farmington, CT

#### "Gynecologic Procedures" (1/1998)

Emergency Department, Hartford Hospital, Hartford, CT

#### "Update on Vaginitis" (1/1998)

Johnson Memorial Hospital, Stafford Springs, CT

# "Workup of the Incontinent Female" (9/1996)

Waterbury Hospital, Waterbury, CT

#### "Workup of the Incontinent Female" (4/1995)

Hartford Hospital, Hartford, CT

#### **PUBLICATIONS**

Feldman, D, Greene, J, <u>Management of the Pregnant Woman</u>, Skeletal trauma: basic science, management, and reconstruction, fifth edition, 2015

Brazell H, O'Sullivan D, Forrest A, Greene J, <u>Effect of a Decision Aid on Decision Making for the Treatment of Pelvic Organ Prolapse</u>, Female Pelvic Medicine & Reconstructive Surgery, December 17, 2014

Johnson AM, Corell A, **Greene J**, Barriers to Breastfeeding in a Resident Clinic. Breastfeeding Medicine, accepted June 2012, in press

Dornelas E, Oncken C, **Greene JF**, Kranzler H., <u>Major Depression and PTSD in Hispanic and Non-Hispanic Pregnant Smokers Enrolled in Nicotine Dum Treatment Trial</u>, American Journal on Addictions

**Greene JF**, Feldman, D., <u>The Obstetrical Patient</u>, Musculoskeletal Emergencies 1<sup>st</sup> Edition. Pages 59 – 63, May 2011

<u>Chairman, Editorial Task Force</u>
PRECIS; Gynecology, 4<sup>th</sup> Edition
American College of Obstetricians & Gynecologists
Washington, DC

Werden J. Schnatz PF. Mandavili S. Allen G. Murphy JL. **Greene JF**. Egan JF. Sorosky JI. <u>Prevalence of the Human Papillomavirus in an Inner-City Indigent</u> Population with Previously Normal Pap Tests. Journal of Lower Genital Tract Disease. 12(4):287-92, October 2008

Oncken, C., Dornelas, E., **Greene, J.**, Sankey, H., Glasmann, A., Feinn, R., Krnazler, H.R. Nicotene gum for pregnant smokers: A randomized controlled trial. Obstetrics & Gynecology 112, 859-867, October 2008

Werden J, Schnatz PF, Mandavilli S, Allen G, **Greene JF**, Sorosky JI.

Prevalence of the Human Papillomavirus in an Inner City Indigent Population with Previously

Normal Pap Tests. Annual ACOG District I meeting in Newport, Rhode Island, September 2007

Bobrowski R, **Greene JF**, Sorosky J <u>Obstetrics</u>. Hospital Preparation for Bioterror. Elsevier Publishing 2006

Dornelas E, Magnavita J, Beazoglou T, Fischer E, Oncken C, Lando H, **Greene J**, Barbagallo J, Stepnowski R, Gregonis E. <u>Efficacy and Cost-Effectiveness of a Clinic-Based Counseling Intervention Tested in an Ethnically Diverse Sample of Pregnant Smokers.</u> Patient Education and Counseling 2006 December; 64(1-3):342-9.

Sharpless KE, Schnatz PF, Mandavilli S, **Greene JF**, Sorosky JI. Dysplasia Associated with Atypical Glandular Cells on Cervical Cytology. Obstet & Gynecol. Vol. 105, No. 3. 3/2005.

Sharpless KE, Schnatz PF, Mandavilli S, **Greene JF**, Sorosky JI. Lack of Adherence to Practice Guidelines for Women with Atypical Glandular Cells on Cervical Cytology. Obstet & Gynecol [In Press].

Ryan K, Schnatz PF, **Greene JF**, Curry SL. Change in Cesarean Section Rate as a Reflection of the Present Malpractice Crisis. Connecticut Medicine. Vol. 69, No. 3. March 2005; pp 139-141.

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Navitsky J, **Greene JF**, Curry SL. <u>The Onset of Human Labor: Current Theories.</u> Primary Care Update for Ob/Gyns. Vol. 7, #5, 2000.

**Greene JF**\*, Kuiper O, Morosky M, Wightman S, Curry SL:

<u>A Post-Partum Self-Medication Program: Effect on Narcotic Utilization</u>. Journal of Women's Health & Gender-Based Medicine. Vol. 8, #8 (pp1073 – 1076) – 1999.

#### **ABSTRACTS**

Q

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Maxwell S, **Greene J**: The 11<sup>th</sup> Annual Congress on Women's Health Issues. Disease Management Program in an Urban Setting. (presentation 1/2000.)

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#### RESEARCH

An Institutional Ethnography of the Practice of Male Neonatal Circumcision. (2008-2009)

Hallissey, M, **Greene J**: Uterine Artery Embolization for the Treatment of Fibroid Uterus. (3/1999 - Ongoing)

Participant, multi-center trial of new antibiotic for the treatment of acute pelvic infections. (5/2001 - 5/2003)

Cigarette Smoking and Effects on Infant/Child Health. UCHC, \$37,025. Resident Education Research Blanket Protocol. Statistical Analysis supported through Hartford Hospital Small Grant.

## Cheryl Ficara, RN, MS, NEA-BC

#### **Summary of Qualifications**

Twenty-seven years of progressive health care experience in Patient Care Services and Nursing Leadership, with proven track record in visionary strategic leadership, organizational culture building, and operating performance improvement in challenging and rapidly changing health care environments.

# PROFESSIONAL EXPERIENCE

# **Hartford HealthCare Corporation**

Fall 2014-Present

Hartford, Connecticut

Hartford HealthCare is an integrated health care system in Connecticut, with more than 18,000 employees and \$2.4 billion in net revenue. The system offers the full continuum of care with five acute-care hospitals, the state's only air-ambulance service, behavioral health and rehabilitation services, a large physician group and clinical integration organization, skilled-nursing and visiting-nurse services, a laboratory system that spans the state, and a number of services for seniors, including senior-living facilities.

### HHC Regional Vice President, Patient Care Services, Chief Nursing Officer

Provide leadership to Patient Care Services and Perioperative and Procedural Services of an 867 bed organization with approximately 689 million in revenue and 2500 FTEs.

#### **Significant Accomplishments:**

- Fully executed the development and implementation of the Nursing Professional Practice Model and Shared Governance Structure expanding it system wide to Hartford HealthCare.
- Implemented and Chair of the System Nurse Executive Council.
- Increased hand hygiene compliance from 20% to a high of 92% for the RN caregiver. Overall Hartford Hospital is at 90%
- Improved throughput of patient flow across institutional continuum through implementation of lean standard work and Executive Rounds.
- Strategized, implemented and executed Director and Medical Chief weekly rounding of staff in inpatient units.

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#### **Hartford Hospital**

2011-2014

Hartford, Connecticut

Hartford Hospital is central Connecticut's tertiary medical center with supported by over 7,000 extraordinary nurses and staff members. Hartford Hospital is the only Level 1 Trauma Center in the region, and operates the state's only air ambulance system, LIFE STAR. As the major teaching hospital affiliated with the University of Connecticut Medical School, serving the New

England region our reputation for providing complex and innovative care to those in need is built on the foundation of excellence in patient care, teaching and research.

#### **Vice-President of Patient Care Services, Chief Nursing Officer**

#### **Significant Accomplishments:**

- Length of stay improvement from 6.0 days in 2012 to 5.5 in 2014
- Increased the HCAHPS overall top box score year over year from 59 to a high of 70.5.
- Increase in Transfer center volume from 3501 in 2012 to 4,722 in 2014
- Year over year decrease in RN turnover
- Improved ED left without being seen from 3.88% in 2011 to 2.0% in 2014
- Implemented Executive leadership rounding and rounding to influence leading to improved staff engagement
- Lowered cost structure and improved efficiency by managing productivity saving over 3.4 million in FY2013
- Reduced the use of continuous observers with an annual savings of \$850,000
- In 2012 created and implemented a Nursing Professional Practice model in concert with our Nursing Shared Governance councils

### **Active Board Member appointments:**

- Glastonbury GI Endoscopy Board
- Glastonbury Surgery Center Board
- Newington Eye Center Board
- HHC Hartford region Patient Advisory Board
- Bone and Joint Institute Board
- Greater Hartford Lithotripsy Board

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#### **Hartford Hospital**

Hartford, Connecticut

2006-June 1, 2011

#### **Director of Perioperative Services**

Provide leadership in collaboration physician partners for the delivery of high quality surgical care across the Perioperative continuum. Areas of oversight include Central Sterile, Preadmission Testing Center, Interventional Short Stay Unit, and 41 Operating Rooms Suites, with 9 being outpatient-focused, Inpatient and Outpatient Post Anesthesia Care Units, Tissue Bank, GI Endoscopy Unit, and Vascular laboratory, Ambulatory Eye Centers. Accountable for an operational budget of \$250 million in revenue, \$207 million in expenses, 415.63FTE's and 499 staff members.

#### **Significant Accomplishments:**

- Leading facilities planning and development team in building new Operating rooms, with focus on endovascular hybrid, orthopedic and robotic specialties.
- Participated and provided leadership in the National VHA initiative, Transformation of the Operating Room.

- Resulted in improved On Time Starts from 20% to 65% in 6 months, decrease in OR/PACU holds by 95.4% in 3 months. Implementing Executive culture of safety rounds, in 3 months implemented Executive rounds.
- Member of the steering group responsible for opening on additional HH ambulatory surgical center in outlying community.
- Pioneer in Shared Governance, designed and implemented, whole systems interdisciplinary model. Mentor of the team.
- Provided leadership and oversight to the reimplementation of the Surgical Information System in Perioperative Services.
- Eliminated 13 RN FTE's of Agency personnel through the application of retention strategies and the implementation of the Perioperative Nursing Core Curriculum Program.
- Consistently on budget or below while achieving excellence in outcomes
- Development of GI and Perioperative Services Quality dashboards including volume statistics, room utilization, turnover time, on time starts, STAT list outcomes and SCIP measures.

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# **Hartford Hospital**

Hartford, Connecticut

Oct. 1999-2006

# **Nursing Director General Surgery Administration**

Managed a total of 197.89 FTE's including an expanded realm of clinical /fiscal leadership responsibilities to include: inpatient/outpatient surgery, general surgery clinical administration, vascular laboratory, a 42 bed general surgery unit, a 12 bed surgical trauma intensive care unit, a 6 bed surgical step-down, a 24 bed vascular thoracic unit and C8/C11 interventional short stay unit.

#### **Significant Accomplishments:**

- Responsible for aligning the Nursing Shared Governance structure with the Hospitals Administrative structure
- Member of Magnet Accreditation Steering Group receiving Magnet designation in January 2004
- Led the roll out of the National Transformation of the ICU initiative (IHI/VHA) in all Hartford Hospital critical care units
- Implementation of Hospital wide Bed Management system
- Lead Hospital wide implementation of a centralized telemetry center increasing Patient safety while decreasing dollars spent
- Responsible of strategic expansion plan and implementation of critical care beds at Hartford Hospital including on 8 bed Respiratory unit, and 12 additional Med/Surgical step-down beds.
- Instrumental Role in Hartford Hospitals receiving the VHA Presidents Awards of Excellence in 2005.

**Hartford Hospital** 

**April 1996-October 1999** 

Hartford, Connecticut

### **Nurse Director, Surgery**

- Co-lead an institutional wide-re-engineering project for the purpose of redesigning the Patient Care Delivery System to assure quality and cost effective outcomes
- Responsible for the clinical and fiscal leadership of a 12 bed surgical trauma intensive care unit, 24 bed vascular thoracic unit, 4 bed step-down unit, and over 82.5 FTE's and an operating budget of 4.5 million
- "Model Continuum" for first Patient Governance Redesign Initiative
- Transitioned unit operations to Shared Governance Structure and philosophy
- Developed staff mentoring program
- Assisted in the creation and implementation of patient pathways for multiple DRG's
- Co-lead Hartford Hospital focus group work regarding patient/family satisfaction outcomes

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#### **Hartford Hospital**

December 1990-April 1996

Hartford, Connecticut

#### Nurse Manager, Surgical/Trauma Intensive Care Unit

Responsible for the clinical and fiscal leadership of a 12 bed surgical intensive care unit with 42 FTE's and an operations budget of 2.5 million

#### **Significant Accomplishments:**

- Facilitated the transition from closed to "open" flexible visitation in all five adult critical care units
- Assisted in the development of the Hartford Hospital In-patient Satisfaction Survey
- Developed with Value Enhancement Team the Family Satisfaction Survey post card for all adult critical care units
- CO-developed the "Families in Crisis" competency, incorporated into core curriculum training for all new critical care nurses.
- Facilitated the utilization of nursing research into day-to-day clinical practice at the bedside.

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# **Mount Sinai Hospital**

May 1987-May 1990

Hartford, Connecticut

# **Nurse Manager, Coronary Care Unit**

Responsible for the clinical and fiscal management of a 6 bed coronary care unit including the overall staffing for the critical care division of Nursing. Facilitated a "shared governance" model for unit operations which enable RNs to assume greater responsibility and authority for their practice.

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# **Mount Sinai Hospital**

**November 1986-May 1989** 

Hartford, Connecticut

## Assistant Nurse Manager, Medical Unit

Coordinated activities and daily operations of a 44 bed medical /oncology unit. Including twenty-four hour accountability for coordination of patient care, divisional staffing, organized scheduling, assisted in performance appraisals, and staff hiring, training, and development.

#### **EDUCATION**

### **1991 University of Connecticut**

Master of Science

#### 1983 University of Connecticut

Baccalaureate of Science Degree in Nursing Magna Cum laude Graduate

#### **CERTIFICATION**

- Board Certified in Nursing Administration
- October 2004, The Wharton School and the Leonard Davis Institute of Health Economics of the University of Pennsylvania certification completion of the Wharton Nursing Leaders Program

#### PRESENTATIONS/ABSTRACTS

- "Surgical Assessment Value Enforcement: A model of increasing operative efficiency and productivity." A Steinberg, C Ficara, D Norman, M Gilgenbach, S Shichman. Submittal Society of Gynecologic Surgeons.
- "60 Day Hire Initiative, Checking the Pulse of New Nurse Hires." Heather Machado, Cheryl Ficara, Maria Tackett and Nursing Recruitment and Retention Team 2014.
- "Managing Staffing Expense by Monitoring Productivity." Poster Presentation at the American College of Healthcare Executives. March 24, 2014, Congress on Healthcare Leadership.
- "Shared Governance," Bridgeport Hospital, Bridgeport, CT, May 1, 2007
- Implementing New Ways of working; Strategies to Encourage the Interdisciplinary Team" National VHA's presentation, San Diego, CA, April 11-13 2005
- Hosted presentation The University of CT Masters in Nursing Administration Students on "Shared Governance," September 28,2005
- "End of Life Decision Making in Intensive Care Units." Panelist discussion sponsored by University of Connecticut, September 23, 2005
- Lawrence and Memorial Hallmark Hospital, VHA member, presentation on "TICU project success in SICU", 2004

- Mt. Sinai Hospital, Boston Mass, through VHA, presentation on "Patient and Family Domain", 2004
- "Shared Governance Hartford Hospital Journey", Saint Vincent Medical center, Bridgeport CT, November 22, 2004
- Evaluation of the re-design Nurse Manager Role, poster Presentation (2002) AONE.
- Behavioral Pain Scale Poster Presentation, 2002
- "Building a team for psychosocial Care" to the American Association of Spinal Cord Injury Psychologists and Social Workers September 2001

### **PUBLICATIONS**

- Lada-Morse, B. B., Ficara, C., (2005). One Hospitals Strategic Initiative to Eliminate Agency staffing. Nurse Leader, 3 (2), 49-51.
- W. Elberth, C. Ficara, C (2001) Reengineering Patient Care: A multidisciplinary approach An Interview. Seminars for Nurse Managers, 9 (2), 1-5
- Caramanica, L, Ficara, C, Moynihan, P (1995). Making a transition from quality assurance to quality improvement. *Seminar for Nurse Managers*, 3(3), 119-125

### **PROFESSIONAL ORGANIZATIONS**

- American Organization of Nurse Executives
- Member of American Association of Critical Care Nurses
- Sigma Theta Tau, Mu Chapter
- American Nurse Association
- Connecticut Nurse Association
- Association of Perioperative Registered Nurses

Exhibit 4: Copy of letters of support



#### **Bone & Joint Institute**

at Hartford Hospital

April 13, 2017 State of Connecticut Department of Public Health Office of Health Care Access 410 Capitol Avenue Hartford, CT 06134

Re: Certificate of Need for Operating Room Increase at Hartford Hospital

To whom it may concern:

I am writing to support Hartford Hospital's proposal to increase operating room capacity. This proposal is, in part, based on the increasing demand for care within our Institute model. Based on patient and physician demand, the need cannot be accommodated within the constraints of our existing facilities.

As Physician in Chief of the Bone & Joint Institute, I have witnessed the increasing demand from patients seeking a model of fully integrated and seamless clinical care, from one level of care to another. This model enables us to take care of the patient as a whole – from nutrition to surgical services, to physical rehabilitation and behavioral health, and beyond. Embedded within this model are high value, cost-effective surgical services which can only be met by making available the latest technology. These services – in concert with our post-acute programs – are designed to help patients regain their quality of life.

Because of our integrated model of care, we are an innovation laboratory, working every day on programs and strategies to improve the musculoskeletal health of citizens in our region and beyond. This innovation, combined with patient demand, has led to an increased demand for physicians to join our Institute and provide musculoskeletal care within our model. Without increased operating room capacity, we simply will not be able to meet this growing demand.

This proposal will ensure we meet the demand for surgical services within our integrated model of care. It will also ensure the retention and attraction of top surgical talent to our region. Thank you.

Sincerely,

Courtland G. Lewis, M.D.

Physician In Chief

Hartford HealthCare Bone & Joint Institute at Hartford Hospital

April 12, 2017 State of Connecticut Department of Public Health Office of Health Care Access 410 Capitol Avenue Hartford, CT 06134

Re: Certificate of Need for Operating Room Increase at Hartford Hospital

To whom it may concern:

I am writing today in support of Hartford Hospital's proposal to increase operating room capacity. My reason for support is because I believe the necessary highly-sophisticated, complex, surgical procedures cannot be accommodated within the constraints of the existing facilities.

As a cardiologist in our community, I see first-hand the growing demand for the specialized cardiac services offered by the hospital's Heart & Vascular Institute. Hartford Hospital is at the forefront of offering sub-specialized cardiac care, and has a vision to extend its specialized surgical services right here in Hartford. Simply put, this will be a life-changer to my patients.

Many of my older patients and those with a more complex health status have historically had little to no options for cardiac surgery; they must avoid open heart surgery because the risk of complications is too high. With the Heart & Vascular Institute's specialized programs such as TAVR (trans-aortic valve replacement) and future robotic aortic offerings, my patients will have access to less invasive and more sophisticated treatment options, close to home – without having to leave the state – and without having to wait for service. With the aging population and increasing need for these treatment options, these specialized procedures are becoming mainstream and will only continue to grow. However, they cannot be sustained without the infrastructure behind them.

I trust in the care Hartford Hospital delivers to my patients. I know that when I send my patients there for services, they will receive a high level of expertise, backed by the latest, most innovative technology. The breadth and depth of their cardiology programs is second to none.

My patients deserve high-quality, accessible care. They deserve to have their care coordinated, which means it is critically-important to have their surgery close to home. Please honor Hartford Hospital's commitment to those in the community the hospital services, and approve the addition of two operating rooms to the facility.

Sincerely,

Francis J. Kiernan, M.D.

GZ MERDON RIDJE AVAN CT 06001

April 13, 2017 State of Connecticut Department of Public Health Office of Health Care Access 410 Capitol Avenue Hartford, CT 06134

Re: Certificate of Need for Operating Room Increase at Hartford Hospital

To whom it may concern:

I am writing regarding Hartford Hospital's proposal to increase operating room capacity. The proposal is based on the growing demand for care provided within our Institute model, and the increasing need for highly sophisticated, complex surgical procedures. These growing sub-specialties cannot be accommodated within the constraints of our existing facilities.

As Vice President of Medical Affairs, I oversee the medical care provided at Hartford Hospital. Our Heart & Vascular Institute, Ayer Neuroscience Institute and Bone & Joint Institute are transforming how healthcare is delivered by coordinating our patients' care across the whole continuum. We are focused on patient education and disease prevention, health and wellness, early detection, appropriate levels of intervention and post-acute care. When surgical intervention is needed, we provide access to the latest innovative treatments, so patients can receive them right in Connecticut. Examples of these existing and planned services include complex heart procedures (including mitral valve and TAVR) and advanced neurosurgical care for movement disorders.

Because of our Institute model described above, more patients are seeking their care at Hartford Hospital and physicians are joining the hospital to provide their care within our integrated delivery model. As a result, joint replacement surgery has grown significantly since the opening of the Bone & Joint Institute and based on demand from patients and physicians, it is expected to continue to grow.

With 42 operating rooms, Hartford Hospital could not accommodate patient demand in an efficient manner. Operating room utilization would peak above optimal levels. Patient access would be delayed. Costs would rise, if the hospital had to consider adding additional surgical staff for evenings or weekends. This proposal would not only mitigate these concerns, but it would also do the right thing: ensure patients can get the care they need close to home.

This proposal will also ensure the retention and attraction of top surgical talent by making available the physical plant necessary to accommodate evidence-based best practices, clinical treatment protocols and a commitment to accommodating technological advances in the operating room.

This project exemplifies how Hartford Hospital is committed to providing the highest quality services in an everchanging environment where integration, coordination and increased access are all of the utmost importance. I thank you for your consideration.

Sincerely,

John Greene, MD

Vice President Medical Affairs Hartford Region

Hartford HealthCare

Exhibit 5: Copy of Hartford HealthCare's Charity Care Policy

Hartford HealthCare	Subject:  Financial Assistance Policy						
Issuing Department: Finance/Revenue Cycle Services Subject Matter Consultation: Legal Services	File Under: Section	Original Date: 12/16/2010					
Latest Revision Date: January 1, 2016 September 20, 2016	1) Page 1 of 13	Charles L. Johnson, III HHC Executive Vice President & Chief Financial Officer					

**Purpose:** The purpose of this Policy is to set forth the Hartford HealthCare (HHC) policy for the provision of free or discounted Health Care Services to patients who meet the criteria for Financial Assistance. This Policy describes: (i) the eligibility criteria for Financial Assistance, and whether such assistance includes free or discounted Health Care Services; (ii) the basis for calculating amounts charged to patients; (iii) the method for applying for Financial Assistance; (iv) the collection actions that may be initiated in the event of non-payment, including civil collections actions and reporting to consumer credit reporting agencies; and (v) the Hospital's approach to presumptive eligibility determinations and the types of information that the Hospital will use to assess presumptive eligibility.

This Policy is intended to comply with Section 501(r) of the Internal Revenue Code and the billing and collection requirements described in Chapter 368z of the Connecticut General Statutes and any regulations promulgated thereunder and must be interpreted and applied in accordance with those laws and regulations. This Policy will be adopted by the governing body of Hartford HealthCare on behalf of its affiliates.

**Scope:** This Policy applies to all Health Care Services provided by a Hartford HealthCare hospital facility. (Facilities listed in Appendix D)

#### **Definitions:**

"Eligibility Criteria" means the criteria set forth in this Policy to determine whether a patient qualifies for Financial Assistance for the Health Care Services provided.

"EMTALA" means the Emergency Medical Treatment and Labor Act, 42 USC 1395dd.

"Extraordinary Collection Activity" (ECA) means a collection action requiring a legal or judicial process, involving selling debt to another party, reporting adverse information to credit agencies or bureaus, or deferring or denying, or requiring a payment before providing, medically necessary care because of an individual's nonpayment of one or more bills for previously provided care covered under HHC's Financial Assistance Policy. The actions that require legal or judicial process for this purpose include 1) placing a lien; 2) foreclosing on real property; 3) attaching or seizing of bank accounts or other personal property; 4) commencing a civil action against an individual; 5) taking actions that cause an individual's arrest; 6) taking actions that cause an individual to be subject to body attachment; and 7) garnishing wages.

"Family" means, pursuant to the Census Bureau definition, a group of two or more people who reside together and who are related by birth, marriage, civil union or adoption. For purposes of this Policy, if the patient claims someone as a dependent on the patient's income tax return, that person may be considered a dependent for purposes of the provision of Financial Assistance.

"Family Income" means the following income when calculating Federal Poverty Level Guidelines of liquid assets: earnings, unemployment compensation, workers' compensation, Social Security, Supplemental Security Income, public assistance, veterans' payments, survivor benefits, pension or retirement income, interest, dividends, rents, business income, royalties, income from estates, trusts, educational assistance, alimony, child support, assistance from outside the household, and other miscellaneous sources of income.

"Federal Poverty Level Guidelines" means the federal poverty level guidelines established by the United States Department of Health and Human Services in effect on the date of the provision of the Health Care Service for awards of Financial Assistance under this Policy.

"Financial Assistance" means free or discounted Health Care Services provided to persons who, pursuant to the Eligibility Criteria, HHC has determined to be unable to pay for all or a portion of such Health Care Services and to be eligible for free or discounted Health Care Services under this Policy.

"Free Bed Funds" means any gift of money, stock, bonds, financial instruments or other property made by any donor to a HHC hospital facility for the purpose of establishing a fund to provide medical care to a patient.

"Health Care Services" means (i) emergency medical services as defined by EMTALA; (ii) services for a condition which, if not promptly treated, will result in adverse change in the health status of the individual; (iii) non-elective services provided in response to life-

threatening circumstances in a non-emergency department setting; and (iv) medically necessary services as determined by HHC on a case-by-case basis at the provider's discretion.

"Liquid Assets" refers to how easily an asset can be exchanged for cash on short notice, without losing value. Items such as cash, gold or marketable securities are examples. On the converse, nonliquid asset examples are real estate (land and housing) and automobiles.

"Medically Indigent" means a person who HHC has determined to be unable to pay some or all of his or her medical bills because the medical bills exceed a certain percentage of the person's Family Income or Family Assets even though they have income or assets that otherwise exceed the generally applicable eligibility criteria for free or discounted care under the policy. Refer to Appendix A.

"Patient" means person receiving or registered to receive medical treatment or in context of the policy refers to the person liable for payment.

"Uninsured" means a patient who has no level of insurance or third party assistance to assist in meeting his or her payment obligations for Health Care Services and is not covered by Medicare, Medicaid, Tricare, or any other health insurance program of any nation, state, territory or commonwealth, or under any other governmental or privately sponsored health or accident insurance or benefit program including, but not limited to workers' compensation and awards, settlements or judgments arising from claims, suits or proceedings involving motor vehicle accidents or alleged negligence.

"Underinsured" means the patient has some level of insurance or third-party assistance but still has out-of-pocket Health Care Service expenses such as high deductible plans that exceed the patient's level of financial resources.

Policy: Consistent with its mission, it is Hartford HealthCare's policy to provide Financial Assistance to all eligible individuals who are Uninsured or Underinsured, ineligible for a government payer program, and otherwise unable to pay for Health Care Services due to their limited financial resources. It is also HHC's policy to provide without discrimination care for emergency medical conditions (as defined by EMTALA) to individuals regardless of their eligibility for Financial Assistance under this Policy or for government assistance. Finally, it is the policy of HHC to prohibit any action that discourages individuals from seeking emergency medical care, such as by demanding that Emergency Department patients pay before receiving treatment for emergency medical conditions. Nothing in this Policy shall be deemed to limit the Hospital's obligations under EMTALA to treat patients with emergency medical conditions.

## I. Determining Eligibility.

In determining eligibility for Financial Assistance, it is important that both HHC and the patient work collaboratively. Specifically, HHC will do its best to apply the Eligibility Criteria in a reasonable manner and the patient will do his or her best in responding to requests for information in a timely, complete, and accurate manner. If the documentation provided by the patient or his/her family is incomplete or inconsistent with the application we will request clarification to assist in making a decision about eligibility for financial assistance.

1. Eligibility for Financial Assistance. Individuals who are Uninsured or Underinsured, ineligible for any government health care benefit program and unable to pay for their Health Care Services may be eligible for Financial Assistance pursuant to this Policy. Financial Assistance also may be available for individuals who are Medically Indigent. The granting of Financial Assistance shall be based upon an individualized determination of financial need, and shall not take into account age, gender, race, color, national origin, marital status, social or immigrant status, sexual orientation or religious affiliation. The Financial Assistance Application outlines the documents required to verify family size and income.

Further, to be eligible for Financial Assistance, an individual must cooperate with HHC, provide the requested information and documentation in a timely manner, complete the required application form truthfully, and notify HHC promptly of any change in his or her financial situation so that HHC can assess the change's impact on the individual's eligibility for financial assistance.

2. Process for Determining Eligibility for Financial Assistance. In connection with determining eligibility for Financial Assistance, HHC (i) will require that the patient complete an application for Financial Assistance and provide other financial information and documentation relevant to making a determination of financial eligibility; (ii) may rely upon publicly available information and resources to verify the financial resources of the patient or a potential guarantor; (iii) may pursue alternative sources of payment from public and private payment benefit programs; and (iv) may review the patient's prior payment history.

- 3. Processing Requests. HHC will use its best efforts to facilitate the determination process before rendering services so long as the determination process does not interfere with the provision of emergency medical services as defined under federal law. However, eligibility determinations can be made at any time during the revenue cycle. During the eligibility determination process, HHC will at all times treat the patient or their authorized representative with dignity and respect and in accordance with all state and federal laws.
- 4. Financial Assistance Guidelines. Eligibility criteria for Financial Assistance may include family size, liquid and non-liquid assets, employment status, financial obligations, amount and frequency of healthcare expense (i.e. Medically Indigent) and other financial resources available to the patient. Family size is determined based upon the number of dependents living in the household. Information collected will be used to corroborate information generated by predictive analytical software used in making a determination of financial assistance. In particular, eligibility for Financial Assistance will be determined in accordance with the following guidelines:

### (a) Uninsured Patients:

- (i) Published rates will be reduced by the percentage defined by the IRS as the amount generally billed using a "look back" retrospective calculation to calculate the amount allowed by governmental (Medicare and Medicaid) and commercially insured patients. This percentage will be updated on an annual basis. The annual calculation methodology and the percentages are located in Appendix A of this policy.
- (ii) If Family Income is verified to be at or below 250% of the Federal Poverty Level Guidelines, the patient will qualify for a 100% discount of the amount generally billed.
- (iii) If Family income is verified between 250% and 400% of the Federal Poverty Level Guidelines, the patient will qualify for a 25-75% discount of the amount generally billed.
- (iv) A patient may also qualify for Free Bed Funds in accordance with the Hospital's Free Bed Funds criteria.
- (vi) Payment plans will be extended for any patient liability identified in a manner consistent with the Hartford HealthCare's Payment Plan Policy, a copy of which is available from the Financial Assistance team as provided below and on the Hartford HealthCare and subsidiary websites.
- (vii) Refunds will be issued for any payments of \$5.00 or more that exceed the patient's personal liability.

## (b) Underinsured Patients:

- (i) If Family Income is verified to be at or below 250% of the Federal Poverty Level Guidelines, the patient will qualify for a 100% discount against the patient's account balance after insurance payments from third-party payors are applied. Underinsured patients will not be billed more than amounts generally billed (AGB) to insured patients.
- (ii) If Family Income is verified between 250% and 400% of the Federal Poverty Level Guidelines, the patient will qualify for a 25-75% discount against the patient's account balance after insurance payments from third-party payers are applied.
- (iii) A patient also may qualify for Free Bed Funds in accordance with the Hospital's Free Bed Funds criteria.
- (v) Payment plans will be extended for any patient liability identified in a manner consistent with HHC's Payment Plan Policy, a copy of which is available from the Financial Assistance team as provided below.
- (vi) Refunds will be issued for any payments of \$5.00 or more that exceed the patient's personal liability

## (c) Medically Indigent:

A Patient will be required to submit a Financial Assistance Application along with other supporting documentation, such as medical bills, drug and medical device bills and other evidence relating to high-dollar medical liabilities, so that Hartford Health Care can determine whether the patient qualifies for Financial Assistance due to the patient's medical expenses and liabilities. This discount will be considered after other discounts have been applied and the patient is still unable pay for the Health Care Service provided. This discount will be applied as described in Appendix A.

- (d) **Presumptive Eligibility**: Eligibility for Financial Assistance may be presumed based on the patient's life circumstances. The list below is representative of circumstances under which a patient is deemed to be eligible for a 100% discount without further need to complete a Financial Assistance Application:
  - 1. The patient's receipt of state-funded prescription programs
  - 2. Participation in Women, Infants and Children programs
  - 3. Food stamp eligibility (SNAP)
  - 4. Subsidized school lunch program eligibility
  - 5. Subsidized housing or other public assistance eligibility

- 6. Patient states that he/she is homeless and additional due diligence on such status performed and documented
- 7. Patient is identified to have an income of 250% of the Federal Poverty Level or less, as verified by electronic industry standard software

II. Method for Applying for Financial Assistance. Copies of the Financial Assistance Application and instructions are available online at [www.HarfordHealthCare.org, or on each hospital facility's website], by requesting a copy in person at any of the HHC hospitals' patient admission or registration areas as identified in Appendix B, or by requesting a free copy by mail by contacting the HHC hospitals' Patient Access Services department. Additional contact information is provided in Appendix B of this policy. In addition, patients may ask any nurse, physician, chaplain, or staff member from Patient Registration, Patient Financial Services, Office of Professional Services, Case Coordination, or Social Services about initiating the Financial Assistance Application process.

To apply for Financial Assistance, a patient must complete HHC's Financial Assistance Application Form. The individual will provide all supporting data required to verify eligibility, including supporting documentation verifying income described below.

Patients may submit an application up to 240 days from the date on which HHC issues its first, post-discharge billing statement. If an individual has not submitted an application within the first 120 days from the date on which HHC issues its first, post-discharge billing statement, then HHC may begin engaging in the collection actions described below.

Before HHC initiates any collection actions, it will issue a written notice to the last known address of record for the patient (or his/her family) that describes the specific collection activities it intends to initiate (or resume), provides a deadline after which such action(s) will be initiated (or resumed), and includes a plain-language summary of this Policy. HHC may initiate collection activities no sooner than 30 days from the date on which it transmits this written initiation notice, either by mail or electronic mail.

If HHC receives an incomplete application form, it will provide the patient (or his or her legal representative) with a list of the missing information or documentation and give the patient 30 days to provide the missing information. Extraordinary collection activities (ECA's) will be suspended during this 30 day period. If the patient does not provide the missing information within this period, HHC may commence collection actions including ECA's (assuming it has provided the written notice described above).

If HHC receives a completed application form, it will make and document eligibility determinations in a timely manner. If an application is deemed complete HHC will provide to the patient or his or her legal representative, a written determination of financial eligibility within fifteen (15) business days. Decisions by HHC that the patient does not qualify for Financial Assistance may be appealed by the patient, or his or her legal representative, within fourteen (14) calendar days of the date of the written determination.

If the patient or his or her legal representative appeals the determination, the Director of Patient Access (or designee) will review the determination along with any new information and make a final decision within fifteen (15) business days. During this review and decision making period, Hartford Healthcare will suspend any ECA's. If financial assistance is not approved, Hartford Healthcare will resume its collection activities after the 14 calendar days afforded for appeal.

Signage and written information regarding how to apply for Financial Assistance will be available in the Hospital emergency service departments and patient registration areas.

Once a patient or his or her legal representative requests information about Financial Assistance, a financial counselor will provide the patient or his or her legal representative with the Financial Assistance Application along with a list of the required documents that must be provided to process the application.

Approved Financial Assistance Applications will be valid for six months from the date HHC's makes its eligibility determination.

Patients may apply for Financial Assistance at any time during the collection cycle process or within 240 days from the date of the first Self Pay notice.

## III. Calculating Amounts Charged to Patients

Notwithstanding anything else in this Policy, no individual who is determined to be eligible for financial assistance will be charged more for emergency or other medically necessary care than the amount generally billed to individuals who have insurance covering such care. The basis to which any discount is applied is equivalent to the billed charges posted to a patient account minus any prior insurance payments and adjustments from the patient's insurance (if applicable).

## IV. Relationship to Hartford HealthCare's Collection Practices.

In the event a patient fails to qualify for Financial Assistance or fails to timely pay his or her portion of discounted charges pursuant to this Policy, HHC reserves the right to institute and pursue Extraordinary Collection Actions (ECA) and remedies such as imposing wage garnishments or filing liens on primary or secondary residences, bank or investment accounts, or other assets, instituting and prosecuting legal actions and reporting the matter to one or more credit rating agencies. For those patients who qualify for Financial Assistance and who, in HHC's sole determination, are cooperating in good faith to resolve the outstanding accounts, HHC may offer extended payment plans to eligible patients. For patients who meet the terms of the payment plan HHC will not impose wage garnishments or liens on primary residences, and will not send unpaid bills that are part of the payment plan to outside collection agencies.

No ECA will be initiated during the first 120 days following the first post-discharge billing statement to a valid address or during the time that the patient's Financial Assistance Application is processing. Before initiating any ECA, a notice will be provided to the patient 30 days prior to initiating such event.

If the patient applies for assistance within 240 days from the first notification of the self-pay balance, and is granted assistance, any ECA's such as negative reporting to a credit bureau or liens that have been filed will be removed.

- V. Publication and Education. HHC will provide information about its Financial Assistance Policy as follows: (i) provide signs regarding this Policy and written plain language summary information describing the Policy along with Financial Assistance contact information in the Emergency Department, Labor and Delivery areas and other patient registration areas; (ii) provide to each patient written plain language summary information describing the Policy along with Financial Assistance contact information in admission, patient registration, discharge, billing and collection written communications: (iii) make paper copies of the Policy, financial assistance application, and plain language summary of the Policy available upon request and without charge, both by mail and in public locations in the hospital facility, including the emergency room (if any) and admissions areas; (iii) post the Policy, plain language summary and financial assistance application on the website with clear linkage to such documents on the HHC's home page; (iv) educate all admission and registration personnel regarding the Policy so that they can serve as an informational resource to patients regarding the Policy; and (v) include the tag line "Please ask about our Financial Assistance Policy" in HHC written publications.
- VI. Covered/Non-Covered Provider List. Attached as Appendix C to this Policy is a list of providers independent of HHC that deliver emergency or other medically necessary care in HHC's facility and identifies whether the care they provide is (or is not) covered by this Policy. The Board of Directors of HHC delegates the authority to update Appendix C as needed to the Executive Vice President and Chief Financial Officer.
- VII. Relation to Free Bed Funds. If a patient applies for Financial Assistance, the Hospital will determine his or her eligibility for Financial Assistance and or Free Bed Funds.
- **VIII.** Regulatory Compliance. The Hospital will comply with all state and federal laws, rules and regulations applicable to the conduct described in this Policy.

APPENDIX A
Federal Poverty Guidelines Effective January 2015

		250%** FPG	275%**	300%**	325%**	400%**
			FPG	FPG	FPG	FPG
Size	Poverty	100%	75%	50%	25%	25%
of Famil	Guidelin e	Awarded	Awarded	Awarded	Awarded	Awarded
1	\$11,770	\$29,425	\$32,368	\$35,310	\$38,253	\$47,080
2	\$15,930	\$39,825	\$43,808	\$47,790	\$51,773	\$63,720
3	\$20,090	\$50,225	\$55,248	\$60,270	\$65,293	\$80,360
4	\$24,250	\$60,625	\$66,688	\$72,750	\$78,813	\$97,000
5	\$28,410	\$71,025	\$78,128	\$85,230	\$92,333	\$113,640
6	\$32,570	\$81,425	\$89,568	\$97,710	\$105,853	\$130,280
7	\$36,730	\$91,825	\$101,008	\$110,190	\$119,373	\$146,920
8	\$40,890	\$102,225	\$112,448	\$122,670	\$132,893	\$163,560

<sup>\*</sup>In no case will the Patient's Balance Due after Discount is applied be more than 10% of annual gross family income

Medically Indigent/Catastrophic Financial Assistance\*

Balance Due	Discount
Balance due is $\geq 100\%$ of patient's annual gross family	90% of balance due
Balance due is $\geq$ 90% of patient's annual gross family	85% of balance due
Balance due is $\geq$ 80% of patient's annual gross family	80% of balance due
Balance due is $\geq 70\%$ of patient's annual gross family	75% of balance due
Balance due is $\geq 60\%$ of patient's annual gross family	70% of balance due
Balance due is $\geq$ 50% of patient's annual gross family	65% of balance due

<sup>\*</sup>In no case will the Patient's Balance Due after Discount is applied be more than 10% of annual gross family income

<sup>\*\*</sup>For families with more than 8 members, add \$4,160 (\*\* multiplying factor) for each additional member

## Average Generally Billed\* (AGB's) by Facility/Group

Facility/Physician Group	Average Generally Billed (AGB)	Uninsured Discount as of 1/1/16
Backus Hospital	41%	59%
Hospital of Central Connecticut	41%	59%
Hartford Hospital	40%	60%
Hartford Healthcare Medical Group	40%	60%
Midstate Medical Center	41%	59%
Windham Hospital	41%	59%
Natchaug	64%	36%
Rushford	66%	34%

<sup>\*</sup>AGB rates calculated using all allowable claims including commercial, Medicare and Medicaid claims using period YTD September 2015. Each facility AGB will be calculated annually and effective on 1/1 of the next year.

## APPENDIX B

#### Contact Information for Financial Assistance

Hartford HealthCare Customer Service 1-877-HHC-Bill hartfordhealthcare.org

Hartford Hospital
Financial Assistance Clearance Team
Main Admitting Department
80 Seymour Street
Hartford, CT 06102
1-877-545-3914
hartfordhospital.org

The Hospital of Central Connecticut Financial Counselors Main Admitting Department 100 Grand Street New Britain, CT 06050 860-224-5181 thocc.org

MidState Medical Center Financial Counselors Main Admitting Department 435 Lewis Avenue or Meriden, CT 06451 203-694-8213 midstatemedical.org

455 Lewis Avenue Meriden, CT 06451 203-694-8456 midstatemedical.org

William W. Backus Hospital Financial Counselors Financial Counseling Unit 326 Washington Street Norwich, CT 06030 860-889-8331 x 2917 backushospital.org

Windham Memorial Hospital Financial Counselors

Main Admitting Department 112 Mansfield Avenue Willimantic, CT 06226 860.456.6706 or 860.456.6109 windhamhospital.org

Natchaug Hospital 189 Storrs Road Mansfield, CT 06250 1-800-426-7792 nathaug.org

Rushford 1250 Silver Street Middletown, CT 06457 1-877-577-3233 rushford.org

#### APPENDIX C

## List of Providers Independent of HHC Which Are Covered/Not Covered by the HHC Financial Assistance Policy

With respect to the provision of emergency and medically necessary care in HHC's facility, care provided by the following independent providers is covered by this Policy:

- 1. Hartford Medical Group (HHCMG)
- 2. Employed Physicians of Hartford Healthcare including all hospitalists and ED providers at Harford Hospital, The Hospital of Central Connecticut and William W. Backus Hospital.

With respect to the provision of emergency and medically necessary care in HHC's facility, care provided by the following independent providers is not covered by this Policy:

- 1. Services provided by Hartford Healthcare affiliates other than those listed in Appendix B are not covered by this policy.
- 2. Providers providing the following services are excluded from this policy: Radiology, Pathology, Anesthesia and ED providers at Midstate Medical Center and Windham Memorial Hospital.
- 3. If you have questions regarding the status of your provider, please call your hospital contact listed in Appendix B.

# Appendix D: Hartford Healthcare Facilities covered by this policy

**Backus Hospital** 

**Hospital of Central Connecticut** 

**Hartford Hospital** 

**MidState Medical Center** 

**Natchaug Hospital** 

Rushford

Windham Hospital

# Exhibit 6: Copy of Financial Worksheet A

#### NON-PROFIT

# Applicant: Hartford Hospital Financial Worksheet (A)

Please provide one year of actual results and three years of projections of **Total Entity** revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

Financial Worksheet (A)	without, incremental to and with	n the CON proposal in the following repo		(=)	4-1		(2)	45)			4	
	(1)	(2) (3)	(4)	(5)	(6)	(7)	(8)	(9) (10	)	(11)	(12)	(13)
LINE Total Entity:	FY2016	FY2017 FY2017	FY2017	FY2018	FY2018	FY2018	FY2019	FY2019 FY2019			FY2020	FY2020
	Actual	Projected Projected	Projected	Projected	Projected	Projected	Projected	Projected Projected		Projected	Projected	Projected
Description	Results	W/out CON Incremental	With CON	W/out CON	Incremental	With CON	W/out CON	Incremental With CON		W/out CON	Incremental	With CON
A. OPERATING REVENUE								<u> </u>		· · · · · · · · · · · · · · · · · · ·		
Total Gross Patient Revenue	\$2.773.771.607	\$2,796,280,117 \$0	\$2,796,280,117	\$2.838,224,319	\$44,517,931	\$2.882.742.250	\$2.880,797,684	\$21,682,203 \$2,902,4	70 887	\$2,924,009,649	\$20,466,749	\$2.944.476.398
	\$1.646.017.567	\$1,629,633,429 \$0		\$1,620,983,749			\$1,650,445,375	\$10.049.183 \$1.660.4		\$1,675,245,203	\$9.934.192	\$1.685.179.395
2 Less: Allowances						\$1,641,333,085						
3 Less: Charity Care	\$26,237,297	\$20,945,000 \$0		\$21,259,175		\$21,259,175	\$21,578,063		78,063	\$21,901,734	\$0	\$21,901,734
4 Less: Other Deductions	\$75,804,589	\$56,373,816 \$0		\$57,219,423		\$57,219,423	\$58,077,715		77,715	\$58,948,880	\$0	\$58,948,880
Net Patient Service Revenue	\$1,025,712,153	\$1,089,327,872 \$0	\$1,089,327,872	\$1,138,761,972	\$24,168,595	\$1,162,930,567	\$1,150,696,531	\$11,633,020 \$1,162,3	29,551	\$1,167,913,832	\$10,532,557	\$1,178,446,389
5 Medicare	\$396,213,947	\$415.879.594 \$0	\$415,879,594	\$427,609,970	\$6,436,401	\$434.046.371	\$433,981,279	\$3,283,164 \$437,2	64.443	\$440,447,851	\$2.971.983	\$443,419,834
6 Medicaid	\$133,728,878	\$141,762,220 \$0		\$143,888,653		\$145,405,161	\$146,046,983	\$712,014 \$146,7		\$148,237,688	\$637,271	\$148,874,959
7 CHAMPUS & TriCare	(\$200,498)	\$0 \$0		\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0
8 Other	\$0	\$9,392,767 \$0		\$9,533,659	\$72.938	\$9,606,597	\$9,676,663		17.534	\$9.821.813	\$34.647	\$9,856,460
Total Government	\$529.742.327			\$581.032.282	\$8.025.847	\$589.058.129	\$589.704.925	\$4.036.049 \$593.7			\$3,643,901	\$602.151.253
										\$598,507,352		
9 Commercial Insurers	\$16,897,598	\$17,190,425 \$0		\$17,448,281		\$33,478,075	\$17,710,006		38,811	\$17,975,656	\$6,809,707	\$24,785,363
10 Uninsured	\$0	\$0 \$0		\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0
11 Self Pay	\$26,735,611	\$30,120,749 \$0	\$30,120,749	\$30,572,560	\$112,954	\$30,685,514	\$31,031,149	\$68,166 \$31,0	99,315	\$31,496,616	\$78,949	\$31,575,565
12 Workers Compensation		\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
13 Other (Includes other government)	\$526,442,912	\$474,982,117 \$0	\$474,982,117	\$509,708,849	\$0	\$509,708,849	\$512,250,451	\$0 \$512,2	50,451	\$519,934,208	\$0	\$519,934,208
Total Non-Government	\$570,076,121	\$522,293,291 \$0	\$522,293,291	\$557,729,690	\$16,142,748	\$573,872,438	\$560,991,606	\$7,596,971 \$568,5	88.577	\$569,406,480	\$6,888,656	\$576,295,136
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									_			
Net Patient Service Revenue <sup>a</sup>												
(Government+Non-Government)	\$1,099,818,448	\$1,089,327,872 \$0		\$1,138,761,972	\$24,168,595		\$1,150,696,531	\$11,633,020 \$1,162,3		\$1,167,913,832	\$10,532,557	\$1,178,446,389
14 Less: Provision for Bad Debts	\$4,020,775	\$14,304,000 \$0	\$14,304,000	\$14,518,560	\$0	\$14,518,560	\$14,736,338	\$0 \$14,7	36,338	\$14,957,383	\$0	\$14,957,383
Net Patient Service Revenue less												
provision for bad debts	\$1.021.691.378	\$1.075.023.872 \$0	\$1.075.023.872	\$1,124,243,412	\$24,168,595	\$1.148.412.007	\$1,135,960,193	\$11.633.020 \$1.147.5	93.213	\$1.152.956.449	\$10,532,557	\$1.163.489.006
15 Other Operating Revenue	\$99.838.411	\$104,184,726 \$0		\$104,184,726	\$0	\$104,184,726	\$104,184,726	\$0 \$104,1		\$104,184,726	\$0	\$104,184,726
17 Net Assets Released from Restrictions	\$10,037,136	\$10,659,848 \$0		\$10,659,848	\$0	\$10,659,848	\$10.659.848		59,848	\$10,659,848	\$0	\$10,659,848
TOTAL OPERATING REVENUE												
TOTAL OPERATING REVENUE	\$1,131,566,925	\$1,189,868,446 \$0	\$1,189,868,446	\$1,239,087,986	\$24,168,595	\$1,263,256,581	\$1,250,804,767	\$11,633,020 \$1,262,4	37,787	\$1,267,801,023	\$10,532,557	\$1,278,333,580
B. OPERATING EXPENSES												
1 Salaries and Wages	\$414,371,503	\$415,417,280 \$0	\$415,417,280	\$426,841,255	\$330,000	\$427,171,255	\$439,646,493	\$336,600 \$439,9	83,093	\$452,835,888	\$343,332	\$453,179,220
2 Fringe Benefits	\$73,370,803	\$110,232,887 \$0	\$110,232,887	\$115.634.298	\$99,000	\$115,733,298	\$121,300,379	\$100,980 \$121,4	01.359	\$127,244,098	\$103.000	\$127,347,098
3 Physicians Fees	\$52,376,767	\$57,378,647 \$0	\$57.378.647	\$59.100.007	\$0	\$59,100,007	\$60.873.007	\$0 \$60.8	73.007	\$62,699,197	\$0	\$62,699,197
4 Supplies and Drugs	\$202.277.175	\$192,456,952 \$0		\$196,055,897	\$3,767,524	\$199.823.421	\$199,428,058	\$2,250,734 \$201,6		\$202.858.221	\$1,972,770	\$204.830.991
5 Depreciation and Amortization	\$45,004,340	\$51,906,513		\$54.883.000	\$166.667	\$55.049.667	\$57.815.000		81.667	\$60,903,635	\$166,667	\$61,070,302
6 Provision for Bad Debts-Other <sup>b</sup>		40.100010.00		44 1/444/444			40.10.01000			223,233,233		
	\$0	\$0 \$0		\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0
7 Interest Expense	\$12,644,818	\$12,238,000 \$0		\$12,238,000		\$12,238,000	\$12,238,000		38,000	\$12,238,000	\$0	\$12,238,000
8 Malpractice Insurance Cost	\$9,143,421	\$12,701,081 \$0		\$13,235,000	\$0	\$13,235,000	\$13,764,000		64,000	\$14,314,144	\$0	\$14,314,144
9 Lease Expense	\$20,288,267	\$19,198,198 \$0		\$19,557,204	\$0	\$19,557,204	\$19,893,588	\$0 \$19,8		\$20,235,758	\$0	\$20,235,758
10 Other Operating Expenses	\$253,443,386	\$234,708,881 \$0		\$226,072,000	\$1,034,485	\$227,106,485	\$208,158,000	\$538,355 \$208,6		\$195,142,191	\$461,824	\$195,604,015
TOTAL OPERATING EXPENSES	\$1,082,920,479	\$1,106,238,439 \$0	\$1,106,238,439	\$1,123,616,661	\$5,397,676	\$1,129,014,337	\$1,133,116,525	\$3,393,336 \$1,136,5	09,861	\$1,148,471,132	\$3,047,592	\$1,151,518,724
INCOME/(LOSS) FROM OPERATIONS	\$48,646,446	\$83,630,007 \$0	\$83,630,007	\$115,471,325	\$18,770,919	\$134,242,244	\$117,688,242	\$8,239,684 \$125,9	27.926	\$119,329,891	\$7.484.965	\$126,814,856
	7.2,2.2,1.0	2,,	+,,	Ţ, 1, <b>020</b>	Ţ,jo.io	,,,	Ţ,u.uj		,	Ţ,==,joo.	,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
NON-OPERATING REVENUE	\$15,321,222	\$17.427.644 \$0	\$17,427,644	\$18,124,750	\$0	\$18,124,750	\$18.849.740	\$0 \$18.8	49.740	\$19.603.729	\$0	\$19.603.729
HON-OFERATING REVENUE	\$13,321,222	\$17,427,044 \$0	\$11,421,044	\$10,124,730	, şu	\$10,124,73U	\$10,049,740	J \$10,0	45,140	\$13,003,729	φu	\$15,003,729
EVACAN/PERIORNAN AFF												
EXCESS/(DEFICIENCY) OF REVENUE												
OVER EXPENSES	\$63,967,668	\$101,057,651 \$0	\$101,057,651	\$133,596,075	\$18,770,919	\$152,366,994	\$136,537,982	\$8,239,684 \$144,7	77,666	\$138,933,620	\$7,484,965	\$146,418,585
Principal Payments	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
					•							
C. PROFITABILITY SUMMARY												
Hospital Operating Margin	4.2%	6.9% 0.0%	6.9%	9.2%	77.7%	10.5%	9.3%	70.8%	9.8%	9.3%	71.1%	9.8%
Hospital Operating Margin     Hospital Non Operating Margin	1.3%			1.4%		1.4%	1.5%		1.5%	1.5%		1.5%
		1.4% 0.0%						0.0%			0.0%	
3 Hospital Total Margin	5.6%	8.4% 0.0%	6 8.4%	10.6%	77.7%	11.9%	10.8%	70.8%	11.3%	10.8%	71.1%	11.3%
D. FTEs	5,263	5,397	5,397	5,462	5	5,467	5,482	5	5,487	5,497	5	5,502
E. VOLUME STATISTICS <sup>c</sup>												
1 Inpatient Discharges	43.336	43.762 0	43,762	44.454	1.813	46.267	45,104	362	45.466	45.604	290	45.894
2 Outpatient Visits	481,126	453,757 0	453,757	460,563	(1,029)	459,534	467,471		67,517	474,483	60	474,543
TOTAL VOLUME	524,462	497,519 0	497,519	505,017	784	505,801	512,575	408 5	12,983	520,087	350	520,437
aTotal amount chould equal the total amount on cel	Il line "Net Detient Devenue" D	ou 11										

<sup>&</sup>lt;sup>a</sup>Total amount should equal the total amount on cell line "Net Patient Revenue" Row 14. <sup>b</sup>Provide the amount of any transaction associated with Bad Debts not related to the provision of direct services to patients. For additional information, refer to FASB, No.2011-07, July 2011.

Eprovide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

# Exhibit 7: Copy of financial assumptions

## Financial Assumptions without CON:

Inflation Category and Percent FY'18	
Salaries	2.75%
Fringe Benefits	4.90%
Pension	\$38,200
Supplies & Other	1.87%
Malpractice	\$13,235
Purchased Services	0.04%
Depreciation and Amortization	\$54,883
Interest Expense	\$12,238

Inflation Category and Percent	
FY'19	
Salaries	3.00%
Fringe Benefits	4.90%
Pension	\$40,800
Supplies & Other	1.72%
Malpractice (Inflation Returned)	\$13,764
Purchased Services	0.04%
Depreciation and Amortization	\$57,815
Interest Expense	\$12,238

## Inflation Category and Percent FY'20

Salaries	3.00%
Fringe Benefits	4.90%
Pension (Fred Memo)	\$40,800
Supplies & Other	1.72%
Malpractice	\$14,314
Purchased Services	0.04%
Depreciation and Amortization	\$60,904
Interest Expense	\$12,238

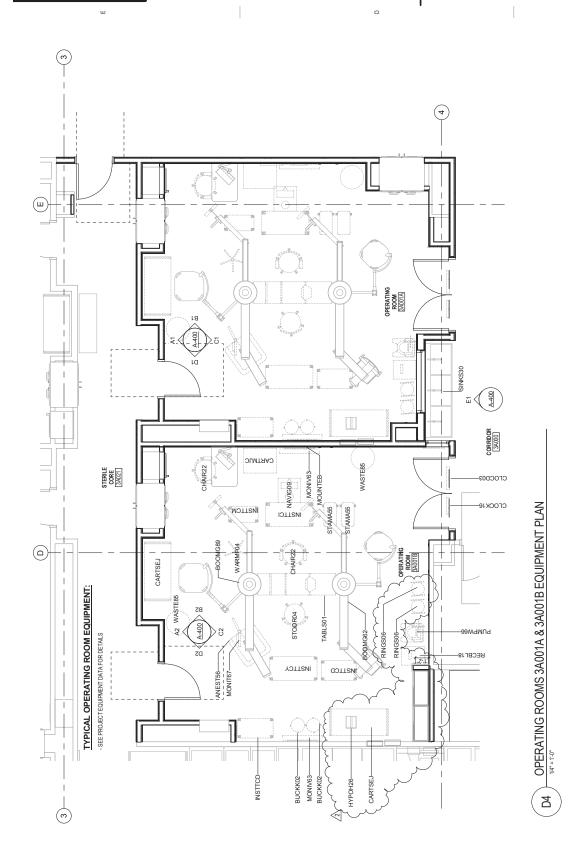
FTEs increase 65 for full year impact of lab employee transfer which were effective 1/1/17. FTE growth for FY19 and FY20 are 20 and 15, respectively, for growth.

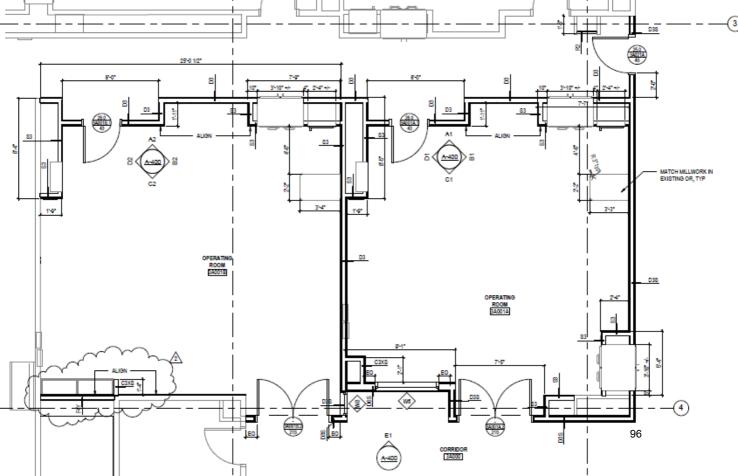
Transition growth: 1.6% FY2018, 1.5% FY2019 and 1.1% FY2020 based on prior years' growth trends. Outpatient visits assuming 1.5% growth in line with revenue growth assumptions

## Financial Assumptions incremental impact with CON:

- Five (5) additional FTEs will be hired for the new ORs. No additional staff will be hired in addition to the five
- There will be three (3) registered nurses and two (2) CSTs
  - o 70k per RN with 30% fringe and 2% raise per year
  - o 60k per CST with 30% fringe and 2% raise per year
- Projected payer mix is the same as actual budgeted 2017 payer mix and projected to stay the same for all years
- Charges, contractual allowances, and net revenues were based on taking an average of the actual payments by insurers
- Self-pay includes self-insurance, self-pay, and uninsured
- Supply and drug costs are based on actual costs and calculated as follows:
  - o Joint surgery \$5,515 per case
  - o Neuroscience surgery \$2,820 per case
  - o Cardiology surgery \$7,423 per case
  - o All other surgeries \$5,414 per case

Exhibit 8: Copies of the floor plan and equipment plan







# Supplemental CON Application Form Increase of Two or More Operating Rooms

Conn. Gen. Stat. § 19a-638(a)(14)

**Applicant: Hartford Hospital** 

**Project Name: Harford Hospital Increase in Operating Room Capacity** 

#### 1. Project Description: Increase in Operating Room Capacity

a. Report the number of existing operating rooms, identifying the number that are equipped and utilized and the number that were built and shelled for future use.

Hartford Hospital currently has 42 operating rooms. All are equipped and utilized. One of the rooms is dedicated for trauma cases and not utilized for scheduled surgical minutes.

b. Report the number of proposed operating rooms, identifying the number to be equipped and utilized and the number to be built and shelled for future use.

The Applicant proposes to add two (2) operating rooms, bringing the total number of rooms at the Hospital to 44. Both of the new operating rooms will be equipped and utilized.

#### 2. Clear Public Need

a. Provide the calculations used to determine the proposed number of operating rooms (relate this to the projected volumes, including information such as the estimated number of procedures per room) and include relevant documentation to support these estimates.

The surgical volume projections were based on historical utilization trends by service/specialty with consideration given to additional surgeon recruitments at Hartford Hospital that have been formalized or are in process. New surgical recruits are anticipated in cardiovascular surgery, neurosurgery, orthopedics and spine surgery. In addition, the projections include the growth of the structured heart program (also known as "TAVR" – Trans Aortic Valve Replacement), and the introduction of new highly-specialized, complex surgical programs in cardiac surgery and neuroscience, and incremental outpatient cases that were experienced due to the closure of the Hartford Surgery Center, December 31 2015. Also, increasing complexity of case loads and corresponding increase in operating room time needed to accommodate the growth was factored into the analysis.

i. List all existing providers of the proposed service in the towns listed in Table 2 of the Main Application Form and in nearby towns.

Please note that to the best of the Applicant's knowledge, the following non-Hartford HealthCare providers have operating rooms in the Applicant's primary service area. We do not have access, however, to the data requested below in Table A for these providers.

- John Dempsey Hospital
- Eastern Connecticut Health Network
- Bristol Hospital
- Middlesex Hospital
- Saint Francis Hospital

# TABLE A EXISTING SERVICE PROVIDERS AND OPERATING ROOM CAPACITY

			Num	erating R	Estin Capac Prop				
Facility Name	Facili ty ID*	Facility Address	Availabl e <sup>1</sup>	Utilize d <sup>2</sup>	Not Utilize d <sup>3</sup>	Equippe d for Proposal	Min <sup>5</sup>	Max <sup>6</sup>	Current Utilizati on <sup>7</sup>

#### Please see Attachment 1 for Table A.

Please provide either the Medicare, Connecticut Department of Social Services (DSS), or National Provider Identifier (NPI) facility identifier and label

column with the identifier used.

used to estimate the number.

## 3. Actual and Projected Volume

- a. Complete the following tables for the past three fiscal years ("FYs"), current fiscal year ("CFY"), and first three projected FYs of the proposal for the outpatient surgical case volume of each of the Applicants and physicians involved in the proposal.
- b. In **Table B**, report the units of service by specialty (e.g., thoracic, orthopedic, etc.), and in **Table** C, report the units of service by each existing and proposed operating room

<sup>&</sup>lt;sup>1</sup> Include used, equipped, and shell space.

<sup>&</sup>lt;sup>2</sup> Include those actually used to perform surgeries.

<sup>&</sup>lt;sup>3</sup> Include those not used and those that are equipped or are only shell space.

<sup>&</sup>lt;sup>4</sup> Include those rooms that are uniquely equipped to perform the types of surgeries included in the proposal.

<sup>&</sup>lt;sup>5</sup> Minimum number of surgical cases to be performed in a single operating room for one year. Provide an explanation of the criteria or basis

<sup>&</sup>lt;sup>6</sup> Maximum number of surgical cases of the type included in the proposal that can optimally be performed in a single operating room in one

year. Provide an explanation of the criteria or basis used to estimate the number.

<sup>&</sup>lt;sup>7</sup>Report the number of surgical cases for the most current 12 month period and identify the period covered

**TABLE B**HISTORICAL SURGICAL VOLUME BY SPECIALTY (E.G., THORACIC, ORTHOPEDIC, ETC.)

Service**	Actual Volume (Last 3 Completed FYs)			CFY Volume*	Pro	lume	
232.133	FY 2014	FY 2015	FY 2016	FY 2017*	FY 2018	FY 2019	FY 2020
Access	667	670	712	353	654	654	654
Bariatric	424	460	500	230	482	498	515
CV	936	1004	994	495	991	1016	1066
ENT	938	882	982	541	1200	1220	1250
General	5810	5704	5460	2675	5376	5376	5376
Gyn	2442	2411	2772	1374	2880	2880	2880
Joint	1707	1699	1587	882	2546	2625	2704
Neuro	473	506	538	288	656	668	682
Neuro Spine	-	-	-	334	808	808	808
OMF	203	174	209	99	239	244	249
OP Podiatry	363	272	297	114	-	-	-
Ophthalmology	1290	1490	1557	660	1332	1332	1332
Ortho	2131	1995	2092	1027	1607	1703.42	1737.488
Ortho Spine	1005	1083	986	163	302	352	375
Pacer/AICD	-	248	230	93	260	299	341
Plastic	1676	1726	1711	830	1781	1781	1781
Podiatry	454	446	469	260	538	554.05	560
PV	1742	1069	1029	565	1152	1152	1152
Robo	1134	1006	1006	502	1002	1002	1002
Structural Heart (TAVR)	71	98	160	112	240	260	280
Thoracic	-	489	636	311	678	678	678
Urology	464	502	531	307	651	681	711
Total (less Trauma)	23,930	23,934	24,458	12,215	25375	25783	26133
Trauma	181	138	154	75	147	147	147
Total	24111	24072	24612	12290	25522	25930	26280

## 1) Spine Surgery separated into Neuro Spine & Ortho Spine in October 2016

## 2) FY2017 time period is October 1, 2016-March 31, 2017

<sup>\*</sup> For periods greater than 6 months, report annualized volume, identifying the number of actual months covered and the method of annualizing. For periods less than six months, report actual volume and identify the period covered.

<sup>\*\*</sup> If the first year of the proposal is only a partial year, provide the first partial year and then the first three full FYs. Add columns as necessary.

<sup>\*\*\*</sup> Identify the number of surgical cases for each specialty - add lines as necessary.

<sup>\*\*\*\*</sup> Fill in years. In a footnote, identify the period covered by the Applicant's FY (e.g., July 1-June 30, calendar year, etc.).

# TABLE C HISTORICAL SURGICAL VOLUME BY OPERATING ROOM

Operating		urgical Case 3 Completed		CFY Volume*	Projected Surgical Case Volume (First 3 Full Operational FYs)**			
Room***	FY ****	FY ****	FY ****	FY ****	FY ****	FY ****	FY ****	
Total								

#### Please see Attachment 2 for Table C.

Note: \* Surgical volume for FY 2017 reflects the gradual transition of volume from Hartford Hospital main campus OR to new ORs brought on-line with the opening of the Bone & Joint Institute. While there are 46 ORs listed with volume, the Applicant never used more than 42 rooms. The BJI rooms were not in operation until January 9<sup>th</sup> 2016; once the BJI opened the Applicant stopped using the rooms the BJI occupied at the Hospital.

- \*For periods greater than 6 months, report annualized volume, identifying the number of actual months covered and the method of annualizing. For periods less than six months, report actual volume and identify the period covered.
- \*\* If the first year of the proposal is only a partial year, provide the first partial year and then the first three full FYs. Add columns as necessary.
- \*\*\* Identify the number of surgical cases for each specialty add lines as necessary.
- \*\*\*\* Fill in years. In a footnote, identify the period covered by the Applicant's FY (e.g., July 1-June 30, calendar year, etc.).
  - c. Explain any increases and/or decreases in volume in the tables above.

#### **Key areas of projected volume declines:**

- Ortho Spine and Neuro Spine: substantial increases and declines are due to a change in reporting. Prior to 2017, Neuro Spine cases were included in the Ortho Spine case count.
- OP Podiatry: Effective March 2017, cases will be performed in the Bone & Joint Institute's ASC, which is operated under a separate license.
- Ortho: Effective March 2017, outpatient cases will be performed in the Bone & Joint Institute's ASC, which is operated under a separate license.
- Ophthalmology: Glaucoma cases are largely shifting to the Hartford Hospital Eye Surgery Center, which operates under a separate OR license.

#### Key areas of projected volume increases:

- Cardiac Surgery, Structural Heart, Pacer/AICD, Peripheral Vascular: Nationally, open heart surgery rates are projected to decline, and this trend is being realized at Hartford Hospital. With the development of the Heart & Vascular Institute, highly-specialized programs are being developed and offered to patients to treat complex conditions. Additionally, due to the nature of these programs, many are safer treatment options for patients who were not eligible for open heart surgery.
- Joint: Following the January 2017 opening of the Bone & Joint Institute at Hartford Hospital, demand for joint services has increased substantially. More joint patients are seeking their care at Hartford Hospital due to the patient-centered, integrated,

- coordinated care delivery model across the patient's whole continuum of care. Additionally, several physicians have applied for privileges at Hartford Hospital to join the Bone & Joint Institute's model of care.
- Neuro: With the development of the Ayer Neuroscience Institute, the Institute is focusing on providing access to highly-specialized care for area patients, close to home. An example of such care is the development of a deep brain stimulation program.
- d. Provide a detailed description of all assumptions used in the derivation/calculation of the projected volumes.

Several inputs were utilized when developing assumptions. The Hospital reviewed current and historic volumes by service as part of the operating room utilization study. Additionally, interviews were conducted with clinical leadership of each service to understand trends in care delivery and projected growth and declines by service. Finally, the Advisory Board Estimator tool was used to develop local projections over the next five years for inpatient and outpatient services (which factors in the market's anticipated changes in population and care management).

Substantial growth is anticipated, particularly within three of the Hospital's institutes:

#### **Heart & Vascular Institute:**

- Structural heart, also known as "TAVR" (Trans Aortic Valve Replacement): This has been an area of growth, and continued growth is anticipated due to the expanded indications for TAVR eligibility.
- Cardiac Surgery: The Heart & Vascular Institute is projecting increases due to the rise in valve procedures. Furthermore, the Institute will be introducing several subspecialized services in cardiovascular, including robotic surgery and an aortic center.

#### **Ayer Neurosciences Institute:**

 Neuro Surgery: The Advisory Board predicts a 12% increase in neurosurgery in the Hartford area; additionally, with the formation of the Ayer Neuroscience Institute, the Hospital will be providing access to the community to highly-specialized, complex services such as deep brain stimulation

#### **Bone & Joint Institute:**

• Orthopedics: The Advisory Board predicts a 3.2% increase in joint-related procedures in the Hartford area. Furthermore, with the opening of the Bone & Joint Institute, demand for services has increased substantially. More patients are seeking their care at Hartford Hospital due to the patient-centered, integrated, coordinated care delivery model across the patient's whole continuum of care. Additionally, several physicians have applied for privileges at Hartford Hospital to join the Bone & Joint Institute's model of care.

e. Provide a discussion on any shift of surgical procedures from existing operating rooms to the proposed operating rooms.

With two additional operating rooms, the Hospital will have the ability to optimize which services are delivered in each operating room across the Hospital's campus. The new operating rooms would be constructed at the Bone & Joint Institute on the Hospital's main campus and would accommodate the projected growth in orthopedics. However, those operating rooms would give the Hospital the flexibility to relocate additional services to those operating rooms, freeing up capacity in existing operating rooms to accommodate projected growth in highly-complex, sub-specialized areas such as cardiac surgery and neurosurgery.

f. For a hospital Applicant, provide inpatient volume in the formats presented in Tables D and E and describe any impact the proposal will have on the Applicant's inpatient surgery volumes.

#### Please see Attachment 3 for Table D.

g. Categorize the outpatient surgical procedures that have been performed by the Applicant during the past three fiscal years and report the total time required to perform the surgical cases by specialty. Note: totals should match those provided in **Tables B and C**.

**TABLE D**PROCEDURE TIME BY SPECIALTY (E.G., THORACIC, ORTHOPEDIC, ETC.)

	FY ***	FY ***		•	FY ***		
Specialty**	Surgical Case Volume*	Total Time	Surgical Case Volume*	Total Time	Surgical Case Volume*	Total Time	
Specialcy	Volume		Volume		Volume		
Total*							

<sup>\*</sup> Ensure that the totals in this table correspond to the totals in Tables 2 and 3, or provide an explanation for why they do not.

#### Please see Attachment 3 for Table D

h. Using the total number of procedures performed and the total number of minutes as reported above, report the Applicant's historical operating room utilization as requested in the table below. Note: totals should match those provided in **Tables B and C**.

<sup>\*\*</sup> Identify each specialty category, and add lines as necessary.

<sup>\*\*\*</sup> Fill in years. In a footnote, identify the period covered by each Applicant's FY (e.g., July 1-June 30, calendar year, etc.)

TABLE E
HISTORICAL OPERATING ROOM UTILIZATION

	FY*	FY*	FY*	CFY*
Total number of surgical cases performed				
Annual increase in surgical cases performed	%	%	%	%
Number of operating rooms				
Avg. annual number of surgical cases per room				
Total number of surgical case hours				
Number of hours available per year				
Percentage of Total Hours Utilized	%	%	%	%

<sup>\*</sup> Fill in years. For current fiscal year, report annualized volume, identifying the number of actual months covered and the method of annualizing if different from above.

#### Please see Attachment 4 for Table E.

i. Identify the number of outpatient surgical cases actually performed and projected to be performed by the proposal's physicians by facility:

Not applicable. The Hospital does not have multiple facilities.

TABLE F
ACTUAL/PROJECTED NUMBER OF SURGICAL CASES BY FACILITY

			Actual by Fiscal Year				Projected by Fiscal Year		
Facility Name	Physician Name	Specialty*	FY* *	FY* *	FY* *	CFY*	FY**	FY* *	FY**

<sup>\*</sup> Identify each specialty category, and add lines as necessary.

## 4. Organizational Information

a. Identify the current and proposed percentage of ownership.

Not applicable. All operating rooms will be owned by the Hospital and operated under its Connecticut Department of Public Health license.

<sup>\*\*</sup> Fill in years. In a footnote, identify the period covered by the Applicant's FY (e.g., July 1-June 30, calendar year, etc.). For periods greater than 6 months, report annualized volume, identifying the number of actual months covered and the method of annualizing. For periods less than six months, report actual volume and identify the period covered.

List of Attachments:

Attachment 1: Table A

Attachment 2: Table C

Attachment 3: Table D

Attachment 4: Table E

Attachment 1: Table A

## Attachment 1

Table A

							Estimated Capacity	Estimated Capacity	****Current
Facility Name	Facility ID	Facility Address	Number of Operating Rooms			for Proposal	for Proposal	Utilization	
					Not	***Equipped			
			*Available	**Utilized	Utilized	for Proposal	***Min	***Max	
		80 Seymour Street,							
Hartford Hospital	07-0025	Hartford, CT 06102-5037	42	42		N/A			12,290

<sup>\*\*\*\*</sup>FY2017 October 1, 2016-March 31, 2017

## Attachment 2: Table C

Table C

B415   322   B415   313   B415   293   B417   420   B417   420   B418   439   B418   449   B418   449   B418   449   B418   449   B418   449   B418   449   B420   440	Historical Surgical Volume by Operating Room																
B414   535   B414   606   B414   675   B414   677   B414   789   B414   489   B414   489   B414   489   B414   489   B417   415   B417   379   B417   415   B417   430   B418   418   B418   418   B418   418   B418   418   B418   418   B418   418   B418   448   B41	FY20	013	FY2014	1	FY20	15	FY.	2016	FY2017	7 Thru Mar	ch	FY	2018	FY	2019	FY	2020
B415   322   B415   313   B415   293   B417   420   B418   420   B418   438   B418   437   B418   4418   B418   440   B418   443   B418   448   B418   B418   A48   B418   B418   A48   B418   B4	38 Rooms	# Cases	38 Rooms	# Cases	38 Rooms	# Cases	38 Rooms	s # Cases	42 Rooms	# Cases		44 Rooms	# Cases	44 Rooms	# Cases	44 Rooms	# Cases
B417   379 B417   415 B417   381 B418   421 B418   418 B418   201 B418   418 B418   420 B418   440 B420   460 B420   460 B420   463 B420   463 B420   463 B420   426 B420   210 B420   480 B420   493 B420   493 B423   446 B423   445 B425   449 B425   449 B425   449 B425   449 B425   449 B427   449 B428   44	B414	535	B414	606	B414	626	B414	617	B414		198	B414	489	B414	493	B414	498
B418   334   B418   317   B418   421   B418   418   B418   420   B420   463   B423   470   489   B420   489   B420   489   B420   489   B423   499   B425   449	B415	292	B415	313	B415	293	B415	270	B415		78						
B420	B417	379	B417	415	B417	381	B417	420	B417		202						
19423   390   19423   442   19425   575   8425   5435   3423   217   19428   489   19423   493   19425   575   8425   575   8427   246   19427   449   194	B418	334	B418	317	B418	421	B418	418	B418		201	B418	489	B418	493	B418	498
19425   548   19425   600   19425   572   19425   588   19425   209   19425   489   19425   493   19425   498   19427   401   19427   611   19427   617   19427   575   19427   246   19429   231   19429   489   19427   493   19429   248   19429   489	B420	460	B420	463	B420	463	B420	426	B420		210	B420	489	B420	493	B420	498
B427   548   B427   611   B427   671   B427   575   B427   246   B427   498   B427   498   B429   492   B429   492   B434   447   B434   336   B434   447   B434   460   B434   473   B434   166   B434   488   B434   492   B434   488   B434   492   B434   488   B434   449   B434   448   B438   1.059   B43	B423	396	B423	432	B423	464	B423	455	B423		217	B423	489	B423	493	B423	498
B429	B425	548	B425	600	B425	572	B425	558	B425		209	B425	489	B425	493	B425	498
B429																	498
B434   336   B434   427   B434   440   B434   473   B434   166   B434   448   B434   442   B434   428   B434   428   B434   442   B44   442   B44   442   B44   444   B44   444   B44   445   B44   A54   B44																	497
B438   1,021   B438   1,059   B438   1,107   B438   1,069   B438   3.6   B438   951   B438   965   B438   965   Core 1   1,050   Core 1   1,04   Core 1   1,04   Core 1   1,018   Core 1   486   Core 1   1051   Core 1   0.62   Core 1   1,050   Core 1   576   Core 10   530   Core 10   543   Core 10   546   Core 10   579   Core 10   579   Core 10   579   Core 10   579   Core 11   575   Core 11   579   Core 11   579   Core 11   579   Core 11   579   Core 12   482   Core 12   584   Core 12   561   Core 12   619   Core 12   291   Core 12   575   Core 12   579   Core 11   579   Core 12   570   Core 15   570   Core 2   570   Core 3   570   Core 4   570   Core 4   570   Core 4   570   Core 4   570   Core 5   570   C																	497
Core 1																	975
Core   1																	1,073
Core   1																	585
Core   2   482   Core   12   584   Core   12   561   Core   12   619   Core   12   991   Core   12   575   Core   14   579   Core   15   570   Core   14   579   Core   14   579   Core   15   570   Core   16   575   Core   15   570   Core   16   575   Core   170   Core																	585
Core 14																	585
Core 15																	585
Core 2																	585
Core 2	Cole 13	307	Core 13	309	Cole 13	330	Coic 13	331			233						585
Core 3	Core 2	1.057	Core 2	1.050	Core 2	003	Core 2	922			108						585
Core 4																	585
Core 5																	585
Core 6   893   Core 6   1,025   Core 6   972   Core 6   999   Core 6   462   Core 6   575   Core 6   579   Core 6   570   Core 7   537   Core 8   537   Core 9   537   Co																	1,073
Core 7   537   Core 7   620   Core 8   762   Core 8   765   Core 7   587   Core 7   582   Core 8   760   Core 8   762   Core 8   765   Core 9   601   Core 9   666   Core 9   668   Core 9   668   Core 9   668   Core 9   669   Core 9   675   Core 8   579   Core 9   675   Core 8   579   Core 9   675   Core																	
Core 8																	585
Core 9   601   Core 9   666   Core 9   685   Core 9   759   Core 9   750   Core 10   Core																	585
HB401   628   HB401   645   HB401   641   HB401   640   HB401   304   HB403   302   HB403   377   HB403   386   HB403   397   HB403   311   HB406   358   HB406   314   HB406   368   HB406   314   HB408   394   HB408   439   HB408   426   HB408   423   HB408   226   HB412   139   HB412   159   HB412   218   HB412   219   HB412   140																	585
HB403   364   HB403   397   HB403   417   HB403   453   HB406   368   HB406   311   HB406   358   HB406   134   HB408   394   HB408   426   HB408   426   HB408   426   HB412   138   HB412   159   HB412   218   HB412   219   HB412   140   HB409A   589   JB409A   542   JB409A   571   JB409A   571   JB409A   571   JB409A   572   JB409A   573   JB409A   573   JB409A   574   JB412   563   JB412   575   JB412   579   JB412   579   JB414   849   JB414   900   JB414   832   JB414   872   JB418   731   JB418   731   JB418   730   JB418   735   JB418   731   JB418   730   JB420   688   JB420   710   JB420   742   JB420   384   JB420   575   JB420   579   JB418   579   JB419   570   JB420   579   JB420																	585
HB406																	585
HB408   394   HB408   439   HB408   426   HB408   426   HB408   423   HB408   226   HB412   140   HB412   138   HB412   139   HB412   218   HB412   219   HB412   140													3//	HB403	386	HB403	390
HB412   138   HB412   159   HB412   218   HB412   219   HB412   140   18409A   766   18409A   772   18409A   773   18409B   584   18409B   550   18409B   551   18409B   551   18409B   553   18412   553   18412   557   18412   557   18412   559   18412   559   18414   849   18414   900   18414   832   18414   872   18414   429   18414   575   18414   579   18418   579   18418   731   18418   798   18419B   770   18419B   775   18419B   775   18419B   775   18419B   775   18420   740   18420   548   18420   517   18421   559   18421   559   18421   559   18421   559   18418   575   18419B   776   18420   742																	
JB409A   589   JB409A   542   JB409A   718   JB409A   743   JB409A   743   JB409A   267   JB409B   575   JB40																	
JB409B   584   JB409B   550   JB409B   571   JB409B   580   JB409B   265   JB409B   575   JB409B   579   JB409B   580   JB412   339   JB412   575   JB412   579   JB412   580   JB414   849   JB414   900   JB414   832   JB414   872   JB414   429   JB414   575   JB414   579   JB414   579   JB414   579   JB418   579   JB418   579   JB418   579   JB419B   770   JB419B   770   JB419B   775   JB419																	
JB412   563   JB412   676   JB412   545   JB412   659   JB412   339   JB412   575   JB412   579   JB412   579   JB414   579   JB414   579   JB418   330   JB418   573   JB418   579   JB418   579   JB418   579   JB419B   770   JB419B   770   JB419B   771   JB419B   771   JB419B   772   JB419B   774   JB419B   774   JB419B   775   JB419B   775   JB419B   774   JB419B   774   JB419B   775   JB41																	780
JB414																	585
JB418   731   JB418   798   JB418   798   JB418   743   JB418   750   JB418   330   JB418   575   JB418   579   JB418   579   JB419B   772   JB419B   772   JB419B   773   JB419B   773   JB419B   774   JB419B   774   JB419B   775   JB419B   775   JB420   700   JB420   688   JB420   710   JB420   742   JB420   384   JB420   575   JB420   579   JB420   579   JB420   579   JB420   579   JB421																	585
JB419B   722   JB419B   770   JB419B   775   JB419B   776   JB420   780   JB420   780   JB420   780   JB420   780   JB421   780   JB42																	585
Dig																	585
Head																	784
Total   22,648   Total   24,111   Total   24,072   Total   24,612   BJII   159   BJII   673   BJII   702   BJII   703   BJII   702   BJII   703   BJII   703   BJII   703   BJII   704   BJII   705																	585
BJI2 156 BJI2 673 BJI2 703 BJI2 703 BJI3 521 BJI3 547 BJI3 55 BJI4 144 BJI4 521 BJI4 547 BJI4 55 BJI5 547 BJI5 55 BJI6 68 BJI6 521 BJI6 547 BJI6 55 BJI7 63 BJI7 521 BJI7 547 BJI6 55 BJI8 85 BJI8 85 BJI8 521 BJI8 547 BJI8 55 BJI9 BJI9 147 BJI9 15 BJII0 BJII0 BJII0 521 BJII0 547 BJII0 55	JB421																585
BJI3 129 BJI3 521 BJI3 547 BJI3 558 BJI4 547 BJI4 559 BJI5 547 BJI5 559 BJI5 547 BJI5 559 BJI6 547 BJI6 559 BJI6 559 BJI6 547 BJI6 559 BJI7 559 BJI7 559 BJI7 559 BJI8 85 BJI8 551 BJI8 559 BJI9 BJI9 147 BJI9 147 BJI9 147 BJI9 159 BJI10 551 BJI10 5547 BJI10 5550 BJI10 BJI10 5550 BJI10 5550 BJI10 5550 BJI10 5550 BJI10 5550 BJI10 BJI1	Total	22,648	Total	24,111	Total	24,072	Total	24,612	BJI1		159	BJI1	673	BJI1	702	BJI1	725
BJI4 144 BJI4 521 BJI4 547 BJI4 558 BJI5 541 BJI5 551 BJI6 68 BJI6 68 BJI7 63 BJI7 521 BJI8 547 BJI7 551 BJI8 551 BJI9 BJI9 147 BJI9 147 BJI9 15 BJI10 551 BJI10 551 BJI10 551 BJI10 555									BJI2		156	BJI2	673	BJI2	703	BJI2	724
BJI5     111     BJI5     521     BJI5     547     BJI5     55       BJI6     68     BJI6     521     BJI6     547     BJI6     55       BJI7     63     BJI7     521     BJI7     547     BJI7     55       BJI8     85     BJI8     521     BJI8     547     BJI8     55       BJI9     147     BJI9     147     BJI9     147     BJI9     147       BJI10     521     BJI10     547     BJI10     547									BJI3		129	BJI3	521	BJI3	547	BJI3	561
BJI6     68     BJI6     521     BJI6     547     BJI6     55       BJI7     63     BJI7     521     BJI7     547     BJI7     55       BJI8     85     BJI8     521     BJI8     547     BJI8     54       BJI9     147     BJI9     147     BJI9     147     BJI9     14       BJI10     521     BJI10     547     BJI10     547									BJI4		144	BJI4	521	BJI4	547	BJI4	561
BJI7     63     BJI7     521     BJI7     547     BJI7     55       BJI8     85     BJI8     521     BJI8     547     BJI8     55       BJI9     147     BJI9     147     BJI9     147     BJI9     147     BJI9     147     BJI9     15       BJI10     521     BJI10     547     BJI10     547     BJI10     55									BJI5		111	BJI5	521	BJI5	547	BJI5	561
BJI8     85     BJI8     521     BJI8     547     BJI8     5       BJI9     BJI9     147     BJI9     147     BJI9     14       BJI10     BJI10     521     BJI10     547     BJI10     5									BJI6		68	BJI6	521	BJI6	547	BJI6	561
BJI9     BJI9     147     BJI9     147     BJI9     147       BJI10     BJI10     521     BJI10     547     BJI10     5									BJI7		63	BJI7	521	BJI7	547	BJI7	561
ВЛ10 ВЛ10 521 ВЛ10 547 ВЛ10 5									BJI8		85	BJI8	521	BJI8	547	BJI8	561
									BJI9			BJI9	147	BJI9	147	BJI9	147
									BJI10			BJI10	521	BJI10	547	BJI10	561
Total 12,290   Total 25,522   Total 25,930   Total 26,2									Total	1	2,290	Total	25,522	Total	25,930	Total	26,280

Note: \* Surgical volume for FY 2017 reflects the gradual transition of volume from Hartford Hospital main campus OR to new ORs brought on-line with the opening of the Bone & Joint Institute. While there are 46 ORs listed with volume, the Applicant never used more than 42 rooms. The BJI rooms were not in operation until January 9th 2016; once the BJI opened the Applicant stopped using the rooms the BJI occupied at the Hospital.

### Attachment 3: Table D

Table D
Procedure Time by Specialty (e.g., thoracic, orthopedic, etc.)

Canadalta	FY	14	FY15		FY16		FY17 thi	ru March	FY	18	FY	19	FY	20
Specialty	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes
Access	667	86,173	670	83,777	712	96,711	353	48,121	654	92,168	654	92,168	654	92,168
Bariatric	424	61,481	460	65,979	500	78,703	230	34,462	482	76,079	498	78,647	515	81,261
CV	936	315,777	1,004	317,856	994	336,997	495	170,426	991	350,876	1,016	359,776	1,066	377,576
ENT	938	145,088	882	141,564	982	162,524	541	90,558	1,200	205,368	1,220	208,734	1,250	213,854
General	5,810	928,329	5,704	902,874	5,460	932,699	2,675	472,855	5,376	1,119,858	5,376	1,119,858	5,376	1,119,858
Gyn	2,442	340,271	2,411	337,376	2,772	388,617	1,374	186,553	2,880	395,162	2,880	395,162	2,880	395,162
Joint	1,707	279,514	1,699	276,960	1,587	271,112	882	156,136	2,546	434,076	2,625	447,585	2,704	461,094
Neuro	473	126,521	506	138,473	538	135,932	288	71,009	656	167,641	668	170,356	682	173,524
Neuro Spine							334	76,598	808	201,608	808	201,608	808	201,608
OMF	203	40,518	174	34,134	209	40,694	99	17,570	239	45,050	244	46,008	249	46,940
OP Podiatry	363	32,944	272	24,571	297	29,085	114	11,386						
Ophthalmology	1,290	130,093	1,490	141,659	1,557	165,668	660	74,113	1,332	145,497	1,332	145,497	1,332	145,497
Ortho	2,131	329,614	1,995	304,726	2,092	317,632	1,027	163,506	1,607	286,850	1,703	304,060	1,737	310,142
Pacer/AICD			248	28,254	230	28,320	93	12,243	260	37,553	299	43,520	341	49,946
Plastic	1,676	240,194	1,726	245,096	1,711	263,236	830	131,203	1,781	272,691	1,781	272,691	1,781	272,691
Podiatry	454	35,037	446	32,927	469	40,048	260	22,548	538	46,038	554	47,410	560	47,919
PV	1,742	328,526	1,069	214,360	1,029	211,661	565	111,596	1,152	249,704	1,152	249,704	1,152	249,704
Robo	1,134	336,024	1,006	292,588	1,006	298,705	502	149,696	1,002	298,113	1,002	298,113	1,002	298,113
Spine	1,005	216,629	1,083	238,752	986	235,392	163	39,522	302	77,614	352	90,464	375	96,375
Structural Heart (TAVR)	71	20,012	98	24,565	160	36,511	112	23,966	240	55,080	260	59,670	280	64,260
Thoracic			489	89,119	636	121,632	311	58,603	678	135,863	678	135,863	678	135,863
Trauma	181	41,634	138	30,448	154	36,762	75	12,241	147	30,209	147	30,209	147	30,209
Urology	464	85,225	502	89,309	531	93,318	307	55,655	651	110,484	681	115,571	711	120,657
Total	24,111	4,119,604	24,072	4,055,367	24,612	4,321,959	12,290	2,190,566	25,522	4,833,579	25,930	4,912,672	26,280	4,984,418

#### Attachment 4: Table E

**Table E Historical Operating Room Utilization** 

1 8				
All Cases FY2014-FY2017 (FY2017	<b>October 1, 2010</b>	6-March 31, 2	2017)	
	FY2014	FY2015	FY2016	FY2017
Total number of cases performed	24,111	24,072	24,612	12,290
Annual increase in surgical cases performed	1,463	-39	540	-32
Number of operating rooms	38	38	38	**42
Avg. annual number of surgical cases per room	635	633	648	585
Total number of surgical case hours	68,660	67,589	72,033	36,509

<sup>\*</sup>Annual increase in surgical cases performed FY2016 October 1,2016-Mrach 31, 2017 is annualized.

<sup>\*\*</sup>Utilization of 42 rooms to effect on 2/6/2017

Block Cases FY2014-FY2017 Oc	tober1 2016-M	arch 31, 2017	7	
	FY2014	FY2015	FY2016	FY2017
Total number of cases performed	21,594	21,684	22,151	11,061
Annual increase in surgical cases performed	1,186	90	467	-29
Number of operating rooms	38	38	38	**42
Avg. annual number of surgical cases per room	568	571	583	263
Total number of surgical case hours	62,011	61,390	64,829	32,858
Number of hours available per year	80,847	79,576	80,086	41,483
Percentage of Total Hours Utilized	77%	77%	81%	79%

<sup>\*</sup>Annual increase in surgical cases performed FY2017 October 1,2016-March 31, 2017 is annualized.

<sup>\*\*</sup>BJI opened 1/9/2017 with 6 rooms, then ramped up to 8 rooms (42 total rooms) effective on 2/6/2017

#### Olejarz, Barbara

From: Carney, Brian

**Sent:** Thursday, May 18, 2017 2:51 PM **To:** 'Barbara.Durdy@hhchealth.org'

Cc:Riggott, Kaila; Rival, Jessica; Olejarz, BarbaraSubject:Completeness letter for Docket 17-32164-CON

**Attachments:** 32164 Hartford Hospital 2 ORs.pdf; 32164 Hartford Hospital 2 ORs.docx

#### Good afternoon Barbara,

Please see the attached completeness letter in the above referenced matter. Please confirm receipt of this email and provide your written responses to OHCA no later than **July 17, 2017, 4:30 pm.** 

Sincerely, Brian A. Carney

Brian Carney, MBA
Associate Research Analyst
Connecticut Department of Public Health
Office of Health Care Access
410 Capitol Avenue, MS#13HCA
Hartford, CT 06134-0308
Phone - 860-418-7014
brian.carney@ct.gov



# STATE OF CONNECTICUT DEPARTMENT OF PUBLIC HEALTH

Raul Pino, M.D., M.P.H. Commissioner



Dannel P. Malloy Governor Nancy Wyman Lt. Governor

Office of Health Care Access

Via Email Only

May 18, 2017

Ms. Barbara Durdy
Hartford HealthCare
Director, Strategic Planning
181 Patricia M. Genova Blvd.
Newington, CT 06111
barbara.durdy@hhchealth.org

RE: Certificate of Need Application: Docket Number: 17-32164-CON

Increase in Operating Rooms at Hartford Hospital

Certificate of Need Completeness Letter

Dear Ms. Durdy:

On April 18, 2017, OHCA received the Certificate of Need application from Hartford Hospital ("Applicant" or "Hospital") seeking authorization to increase operating room capacity on its main campus, with the addition of two operating rooms. OHCA requests additional information pursuant to Connecticut General Statutes §19a-639a(c). *Please "reply all" to electronically confirm receipt of this email as soon as you receive it.* Provide responses to the questions below in both a Word document and PDF format as an attachment to a responding email. *Please email your responses to both of the following email addresses: OHCA@ct.gov and Kaila.Riggott@ct.gov.* 

Paginate and date your response (i.e., each page in its entirety). Repeat each OHCA question before providing your response. Information filed after the initial CON application submission (e.g., completeness response letter, prefiled testimony, late file submissions, etc.) must be numbered sequentially from the Applicant's preceding document. Begin your submission using **Page 114** and reference "**Docket Number: 17-32164-CON**."



Phone: (860) 418-7001 • Fax: (860) 418-7053 410 Capitol Avenue, MS#13HCA Hartford, Connecticut 06134-0308 www.ct.gov/dph Affirmative Action/Equal Opportunity Employer



Pursuant to Section 19a-639a(c) of the Connecticut General Statutes, you must submit your response to this request for additional information no later than sixty days after the date this request was transmitted. Therefore, please provide your written responses to OHCA no later than **July 17, 2017, 4:30 p.m.**, otherwise your application will be automatically considered withdrawn.

- 1. Page 12 of the application states that "Hartford HealthCare has adopted an institute model to advance key service lines throughout the system. Please describe in detail the following:
  - a. define the institute service delivery model concept;
  - b. explain how this model has advanced service lines at Hartford Hospital; and
  - c. describe the impact on surgical volumes at Hartford Hospital.
- 2. The application states on page 13 that Hartford Hospital will be expanding its neurosurgical offering to include Deep Brain Stimulation surgery. What is the anticipated start date for this added service?
- 3. Page 14 of the application provides a table of surgical transfers.
  - a. Provide the source of the surgical transfers, by hospital, for FY 2013 through FY 2017 (October March).
- 4. Please confirm that the volume listed on pages 29, 30 and 100 represents surgical cases.
- 5. Provide a breakout of the surgical cases in Table 5 (page 29) by inpatients and outpatients.
- 6. According to the application on page 103, the two proposed ORs will be located at the Bone and Joint Institute. Will these newly constructed ORs be used exclusively for outpatient orthopedic procedures? If not, explain how they will be utilized.
- 7. Explain why the incremental revenues, expenses and income from operations (page 90) are significantly higher in FY 2018, compared to FY 2019 and FY 2020. Explain the basis for the declines in each fiscal year?
- 8. Explain the incremental drop in outpatient visits (-1,029) in FY 2018 (listed on the Financial Worksheet, page 90).

- 9. The application states on page 102 that three of the Hospital's institutes (Heart and Vascular, Ayer Neurosciences and Bone & Joint Institute) project substantial growth.
  - a. What is the anticipated growth in volume for the Heart and Vascular Institute?
  - b. Complete the table below to summarize Table D (page 111) by institute and specialty. Provide additional evidence (e.g., physician recruitment) as appropriate to support the projected increases within these three hospital institutes.

	FY 2014		FY 2015		FY 2016		FY 2017 thru March		FY 2018		FY 2019		FY 2020	
	Surgical		Surgical		Surgical		Surgical		Surgical		Surgical		Surgical	
Institute	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes
Heart & Vascular														
Specialty A														
Specialty B														
Specialty C														
Sub total														
Ayer Neurosciences														
Specialty A														
Specialty B														
Specialty C														
Sub total														
Bone & Joint														
Specialty A														
Specialty B														
Specialty C														
Sub total														
Total														



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- 10. Page 113 of the application lists two tables with historical operating room utilization.
  - a. Explain the difference between the two tables (i.e., "All Cases" compared to "Block Cases").
  - b. How is the "Total number of surgical case hours" calculated? Besides the actual time to complete the surgical procedure, what else is included in this total (e.g., cleanup)?
  - c. How is the "Number of hours available per year" calculated/determined? Provide the formula/methodology for determining available OR hours.
  - d. Expand Table E (page 113) to include projections for FY 2018, FY 2019 and FY 2020 (with and without the two additional ORs).

If you have any questions concerning this letter, please contact Kaila Riggott at (860) 418-7037. Sincerely,

Brian A. Carney Associate Research Analyst



#### Olejarz, Barbara

From: Durdy, Barbara <Barbara.Durdy@hhchealth.org>

**Sent:** Thursday, May 18, 2017 2:53 PM

**To:** Carney, Brian

Cc: Riggott, Kaila; Rival, Jessica; Olejarz, Barbara

**Subject:** RE: Completeness letter for Docket 17-32164-CON

#### Confirming receipt, thank you

From: Carney, Brian [mailto:Brian.Carney@ct.gov]

Sent: Thursday, May 18, 2017 2:51 PM

To: Durdy, Barbara

**Cc:** Riggott, Kaila; Rival, Jessica; Olejarz, Barbara **Subject:** Completeness letter for Docket 17-32164-CON

Good afternoon Barbara,

Please see the attached completeness letter in the above referenced matter. Please confirm receipt of this email and provide your written responses to OHCA no later than **July 17, 2017, 4:30 pm.** 

Sincerely, Brian A. Carney

Brian Carney, MBA
Associate Research Analyst
Connecticut Department of Public Health
Office of Health Care Access
410 Capitol Avenue, MS#13HCA
Hartford, CT 06134-0308
Phone - 860-418-7014
brian.carney@ct.gov



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#### **User, OHCA**

From: Durdy, Barbara <Barbara.Durdy@hhchealth.org>

**Sent:** Friday, June 09, 2017 1:18 PM **To:** Riggott, Kaila; User, OHCA

**Cc:** Carney, Brian

**Subject:** Response to Completeness Questions

**Attachments:** FINAL and FILED CON Completness for Docket 17-32164-CON.pdf

Kaila,

Please confirm receipt.

Thank you and have a great weekend,

Barbara

This e-mail message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any unauthorized review, use, disclosure, or distribution is prohibited. If you are not the intended recipient, or an employee or agent responsible for delivering the message to the intended recipient, please contact the sender by reply e-mail and destroy all copies of the original message, including any attachments.



June 9, 2017

Mr. Brian Carney
Associate Research Analyst
State of Connecticut Department of Public Health
Office of Health Care Access Division
410 Capital Avenue
P.O. Box 340308
Hartford, CT 06134-0308

RE: Certificate of Need Application Docket Number: 17-32164-CON

Increase in Operating Rooms at Hartford Hospital

Certificate of Need Completeness Letter

Mr. Carney:

Attached please find Hartford Hospitals' response to the Office of Health Care Access completeness questions dated May 18, 2017.

Please do not hesitate to contact me if you need additional information or have any further questions.

Sincerely,

Barbara A. Durdy

Director, Strategic Planning

Hartford HealthCare

SN: bd.

Attachment

- 1. Page 12 of the application states that "Hartford HealthCare has adopted an institute model to advance key service lines throughout the system. Please describe in detail the following:
  - a. define the institute service delivery model concept;

As described in the CON application, Hartford HealthCare has adopted the Institute model for programmatic growth and development of key service lines including, orthopedics, neurosciences, cancer, cardiovascular services, urology and behavioral health.

The Institute structure is a "patient-centric" model for care delivery with a focus on creating a differentiated experience from both a quality and service stand point. The model allows for the optimum use of resources to promote innovation in patient care, while encouraging multidisciplinary teamwork to solve complicated patient care problems. The Institute model supports the establishment of consistent quality and service standards, cost reduction, and reduced variation in clinical practice.

b. explain how this model has advanced service lines at Hartford Hospital; and

The adoption of the Institute model and the associated focused deployment of resources at Hartford Hospital has allowed for the recruitment of key clinical leadership and clinical talent enhancing the breadth and depth of specialty and sub-specialty services available within each service line. Two examples of subspecialty programs which will be available at Hartford Hospital as a result of the implementation of this care delivery model are 1) deep brain stimulation and 2) Robotic Mitral Center for valve repair. In both cases, the physician recruitment to establish these programs would not have been possible without the resources deployed in support of the service line Institutes at Hartford Hospital.

c. describe the impact on surgical volumes at Hartford Hospital.

By means of focused resource commitments supporting the growth and development of key specialties and sub specialties, the Institute model has had a positive impact on surgical programs and volumes at Hartford Hospital.

2. The application states on page 13 that Hartford Hospital will be expanding its neurosurgical offering to include Deep Brain Stimulation surgery. What is the anticipated start date for this added service?

The Ayer Neuroscience Institute at Hartford HealthCare was established in FY 2015. Since then several key investments have been made to continuously enhance the array of services offered including the development of the Movement Disorders Center. During FY 16, Hartford HealthCare recruited into the Movement Disorders Program a neurosurgeon with expertise in Deep Brain Stimulation (DBS) therapies.

With this key recruitment, it became clear that that HHC was in a position to expand its service offering to include DBS within the Movement Disorder Center. Planning for the introduction of this service at Hartford Hospital is underway with commencement of these services anticipated during FY 2018.

- 3. Page 14 of the application provides a table of surgical transfers.
  - a. Provide the source of the surgical transfers, by hospital, for FY 2013 through FY 2017 (October March).

Fifty-one percent of transfers into Hartford Hospital are from facilities outside the Hartford HealthCare system, illustrating the importance of the hospital's ability to accommodate the highly-complex, critical care patients from across the state and beyond. Transfers into Hartford Hospital for surgical services have grown each year; from 2013-2016, transfers from outside the Hartford HealthCare system have grown by 22%, while overall transfers have grown by 54%. It is anticipated these transfers will continue to grow as Hartford Hospital further develops its institute model and broadens the array of specialty and subspecialty services provided. The growth of surgical transfers to Hartford Hospital underscores the need for flexibility in operating room scheduling in order to continue to accommodate these cases.

Please see Summary Table of Surgical Transfers below.

**Surgical Transfers to Hartford Hospital-Summary Table** 

Transferring Organization	2013	2014	2015	2016	2017 (Oct-
Backus (William W) Hospital	123	255	319	414	<b>Mar)</b> 189
Baystate - Mary Lane Hospital		2	2	3	
Baystate Franklin Medical Center		1			1
Baystate Medical Center	37	30	5	11	10
Berkshire Medical Center					1
Bradley Memorial Hospital (HOCC)	25	28	46	40	21
Brattleboro Hospital	1				
Bridgeport Hospital				1	
Brigham and Women's Hospital			1		
Bristol Hospital	46	38	42	38	21
Cape Cod Hospital	1				
Charlotte Hungerford Hospital	141	136	149	170	90
Charlton Memorial Hospital (Southcoast Hospital Group)			1		
Chesire Medical Center	1				
Connecticut Childrens Medical Center	4	5	3	20	5
Cooley Dickinson Hospital	3	6	1	2	1
Danbury Hospital	3	3	7	7	1

Day Kimball Hospital	38	30	71	84	40
Fairview Hospital	1	2			2
Falmouth Hospital		1			
Framingham Union Hospital				1	
Greenwich Hospital		1			
Griffin Hospital	1	3	3	4	
Harrington Hospital	1	1	1	3	
Holyoke Medical Center	3	11	3	4	
Hospital for Special Care			1		
Hospital of Saint Raphael (YNH)		1			
Huggins Hospital	1				
Johnson Memorial Hospital	21	17	10	14	7
Kent Hospital				1	
Lahey Clinic Hospital Inc				1	
Lawerence & Memorial Hospital	24	16	21	21	5
Lawrence Memorial Hospital		8	1	1	
Manchester Memorial Hospital	93	98	111	119	52
Marlborough Clinic	108	82	109	113	62
Marlborough Hospital		7	2		
Mercy Medical Center	7	7	4	2	2
Middlesex Hospital	212	191	239	271	127
MidState Medical Center	133	152	220	221	107
Milford Hospital		2	2		
Nantucket Cottage Hosp				1	
Nashoba Valley Medical Center			1		
New Britain General Hospital (HOCC)	95	115	143	172	72
New Milford Hospital	2	4	6	5	1
Noble Hospital	3	8	5	1	2
Norwalk Hospital	3			1	
Other Facility	13	7	5	9	5
Pequot Health Center				2	1
Plainfield Emergency Care Center			43	77	34
Rhode Island Hospital				2	
Rockville Hospital	63	72	55	69	29
Saint Elizabeth's Medical Center			1		
Saint Francis Hospital & Medical Center	12	10	12	16	1
Saint Mary's Hospital	20	28	16	20	6
Saint Vincent Hospital			1	2	
Sharon Hospital	17	20	26	38	21

Shoreline Clinic (Westbrook)	15	27	26	30	19
South Shore Hospital					1
UCONN Medical Center / John Dempsey	19	22	24	20	39
Umass Memorial Medical Center				1	
Waterbury Hospital	46	82	62	60	29
Westerly Hospital	3	2	2	3	2
Winchester Hospital		1			
Windham Community Memorial Hospital	173	186	222	229	150
Wing Memorial Hospital & Medical Centers		1			
Winsted ED Clinic (part of CHH)			3	3	
Yale New Haven Hospital (YNH)	2	2	1	5	4
Grand Total	1,514	1,721	2,028	2,332	1,160

4. Please confirm that the volume listed on pages 29, 30 and 100 represents surgical cases.

Yes. The volume presented on pages 29, 30 and 100 represents surgical cases.

5. Provide a breakout of the surgical cases in Table 5 (page 29) by inpatients and outpatients.

The breakout of the surgical cases in Table 5 by inpatient and outpatients is provided in the table below.

	Breakout of Inpatient and Outpatient Cases Presented in Table 5 of CON Application													
'	2014 Inpt	2014 Outpt Cases	2014 Total Cases	2015 Inpt Cases	2015 Outpt Cases	2015 Total Cases	2016 Inpt Cases	2016 Outpt Cases	2016 Total Cases	2017 YTD Inpt	2017 YTD Outpt	2017 YTD Total		
Access	155	512	667	157	513	670	196	516	712	123	230	353		
Bariatrics	362	62	424	388	72	460	441	59	500	204	26	230		
Cardio	925	11	936	973	31	1,004	968	26	994	490	5	495		
ENT	131	807	938	117	765	882	148	834	982	101	440	541		
General	2,621	3,189	5,810	2,490	3,214	5,704	2,542	2,918	5,460	1,268	1,407	2,675		
Gyne	744	1,698	2,442	670	1,741	2,411	654	2,118	2,772	334	1,040	1,374		
Joint	1,690	17	1,707	1,681	18	1,699	1,583	4	1,587	863	19	882		
Neuro	449	24	473	473	33	506	515	23	538	273	15	288		
Neuro Spin	е									168	166	334		
OMF	104	99	203	87	87	174	104	105	209	48	51	99		
OP Podiatr	0	363	363	0	272	272	0	297	297	0	114	114		
Ophthalmo	15	1,275	1,290	18	1,472	1,490	29	1,528	1,557	16	644	660		
Ortho	1,120	1,011	2,131	1,156	839	1,995	1,177	915	2,092	592	435	1,027		
Ortho Spine	580	425	1,005	605	478	1,083	612	374	986	108	55	163		
Pacer AICD										69	24	93		
Plastic	303	1,373	1,676	326	1,400	1,726	251	1,460	1,711	145	685	830		
Podiatry	451	3	454	446	0	446	466	3	469	260	0	260		
PV	1,361	381	1,742	887	182	1,069	884	145	1,029	510	55	565		
Robo	781	353	1,134	642	364	1,006	606	400	1,006	285	217	502		
Structural F	71	0	71	98	0	98	160	0	160	112	0	112		
Thoracic										246	65	311		
Urology	177	287	464	161	341	502	156	375	531	83	224	307		
Total (Less	12,040	11,890	23,930	11,882	12,052	23,934	12,132	12,326	24,458	6,298	5,917	12,215		
HH Trauma	167	14	181	124	14	138	144	10	154	75	0	75		
Total	12,207	11,904	24,111	12,006	12,066	24,072	12,276	12,336	24,612	6,373	5,917	12,290		

6. According to the application on page 103, the two proposed ORs will be located at the Bone and Joint Institute. Will these newly constructed ORs be used exclusively for outpatient orthopedic procedures? If not, explain how they will be utilized.

The two new operating rooms will be located at the Bone and Joint Institute on the main campus of Hartford Hospital. If approved, these operating rooms will be utilized for inpatient podiatric surgery, spine surgery and other inpatient cases which can be decanted from the main hospital operating rooms suites.

7. Explain why the incremental revenues, expenses and income from operations (page 90) are significantly higher in FY 2018, compared to FY 2019 and FY 2020. Explain the basis for the declines in each fiscal year?

Incremental revenues, expenses and income from operations are largely driven by surgical recruits and resulting new cases to Hartford Hospital. The number of incremental cases resulting from these newly recruited surgeons is projected to be highest in FY 2018 and then decrease in subsequent years.

8. Explain the incremental drop in outpatient visits (-1,029) in FY 2018 (listed on the Financial Worksheet, page 90).

The drop in outpatient cases in FY 2018 is due to the transition of outpatient orthopedic cases to the ambulatory surgical center located on the Hartford Hospital campus.

- 9. The application states on page 102 that three of the Hospital's institutes (Heart and Vascular, Ayer Neurosciences and Bone & Joint Institute) project substantial growth.
  - a. What is the anticipated growth in volume for the Heart and Vascular Institute?

From FY2014- FY2020 the Heart & Vascular Institute is projected to grow in volume by 3.3%. However, the cases projected to grow are highly specialized and complex, so the associated OR minutes for the Heart and Vascular Institute are projected to grow by 11.6% during the same time period. The anticipated growth in complexity (minutes) is driving the need for operating room capacity. By adding two additional operating rooms, the hospital will be able to accommodate the anticipated growth in this complex case volume, providing better, timely access to care for critically-ill patients.

**b.** Complete the table below to summarize Table D (page 111) by institute and specialty. Provide additional evidence (e.g., physician recruitment) as appropriate to support the projected increases within these three hospital institutes.

New surgical recruits are anticipated in cardiovascular surgery, neurosurgery, orthopedic surgery and spine surgery. In addition, the projections include the implementation of a Deep Brain Stimulation program in neuroscience and several specialized programs within the Heart & Vascular Institute, including a Robotic valve program. Also, increasing complexity of case loads and corresponding increase in operating time needed to accommodate the growth was factored into the analysis.

	FY 2	2014	FY 2	2015	FY 2	2016	FY 2017 t	hru March	FY	2018	FY	2019	FY:	2020
Institute	Surgical	Minutes	Surgical	Minutes	Surgical	Minutes	Surgical	Minutes	Surgical	Minutes	Surgical	Minutes	Surgical	Minutes
	Cases		Cases		Cases		Cases		Cases		Cases		Cases	
Heart & Vascular														
CV	936	315,777	1,004	317,856	994	336,997	495	170,426	991	350,876	1,016	359,776	1,066	377,576
Pacer/AICD	-	-	248	28,254	230	28,320	93	12,243	260	37,553	299	43,520	341	49,946
PV	1,742	328,526	1,069	214,360	1,029	211,661	565	111,596	1,152	249,704	1,152	249,704	1,152	249,704
Structural Heart	71	20,012	98	24,565	160	36,511	112	23,966	240	55,080	260	59,670	280	64,260
Sub total	2,749	664,315	2,419	585,035	2,413	613,489	1,265	318,231	2,643	693,213	2,727	712,670	2,839	741,486
Ayer Neurosciences														
Neuro	473	126,521	506	138,473	538	135,932	288	71,009	656	167,641	668	170,356	682	173,524
Neuro Spine	-	-	-	-	-	-	334	76,598	808	201,608	808	201,608	808	201,608
Sub total	473	126,521	506	138,473	538	135,932	622	147,607	1,464	369,249	1,476	371,964	1,490	375,132
Bone & Joint														
Joint	1,707	279,514	1,699	276,960	1,587	271,112	882	156,136	2,546	434,076	2,625	447,585	2,704	461,094
OP Podiatry	363	32,944	272	24,571	297	29,085	114	11,386	-	-	-	-	-	-
Ortho	2,131	329,614	1,995	304,726	2,092	317,632	1,027	163,506	1,607	286,850	1,703	304,060	1,737	310,142
Podiatry	454	35,037	446	32,927	469	40,048	260	22,548	538	46,038	554	47,410	560	47,919
Spine	1,005	216,629	1,083	238,752	986	235,392	163	39,522	302	77,614	352	90,464	375	96,375
Trauma	181	41,634	138	30,448	154	36,762	75	12,241	147	30,209	147	30,209	147	30,209
Sub total	5,841	935,372	5,633	908,384	5,585	930,031	2,521	405,339	5,140	874,786	5,381	919,728	5,523	945,738
Total	9,063	1,726,208	8,558	1,631,892	8,536	1,679,452	4,408	871,177	9,247	1,937,248	9,584	2,004,362	9,852	2,062,356

- 10. Page 113 of the application lists two tables with historical operating room utilization.
  - **a.** Explain the difference between the two tables (i.e., "All Cases" compared to "Block Cases").

"All Cases" represent every case done at HH regardless of time or day. "Block Cases" represent cases performed during the time reserved (blocked time) for a service, physician group, or individual surgeon. HH's block time is Monday through Friday 7:00AM-5:30 PM.

**b.** How is the "Total number of surgical case hours" calculated? Besides the actual time to complete the surgical procedure, what else is included in this total (e.g., cleanup)?

Total time is derived by adding the OR duration (time patient in room until out of room) and turnover time (time between last patient out to next patient in room). Turnover is the time that elapsed between the prior patient exiting the room and the succeeding patient entering the same room.

**c.** How is the "Number of hours available per year" calculated/determined? Provide the formula/methodology for determining available OR hours.

OR suites are blocked in intervals of 8 hours or 10 hours. The formula for determining available time is (# of rooms X block time per room X number of business days) in a given time period.

d. Expand Table E (page 113) to include projections for FY 2018, FY 2019 and FY 2020 (with and without the two additional ORs).

#### Please see revised Table E below.

#### Hartford Hospital

Table E- Revised to Include FY 2018 through FY 2020

All Cases FY2014-FY2017 (FY2017 Oc	with	1 room	OR Suites room ıma cases	Model with 44 OR Suites with 1 room room reserved for Trauma cases						
	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2018	FY2019	FY2020
Total number of cases performed	24,111	24,072	24,612	12,290	25,522	25,930	26,280	25,522	25,930	26,280
Annual increase in surgical cases performed	1,463	-39	540	-32	942	408	350	942	408	350
Number of operating rooms	38	38	38	**42	42	42	42	44	44	44
Avg. annual number of surgical cases per room	635	633	648	585	622	632	641	594	603	611
Total number of surgical case hours	68,660	67,589	72,033	36,509	75,881	77,124	78,256	75,881	77,124	78,256

<sup>\*</sup>Annual increase in surgical cases performed FY2016 October 1,2016-Mrach 31, 2017 is annualized.

<sup>\*\*</sup>Utilization of 42 rooms to effect on 2/6/2017

Block Cases FY2014-FY2017 Octo	Block Cases FY2014-FY2017 October1 2016-March 31, 2017										
	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2018	FY2019	FY2020	
Total number of cases performed	21,594	21,684	22,151	11,061	22,970	23,337	23,652	22,970	23,337	23,652	
Annual increase in surgical cases performed	1,186	90	467	-29	848	367	315	848	367	315	
Number of operating rooms	38	38	38	**42	42	42	42	44	44	44	
Avg. annual number of surgical cases per room	568	571	583	263	560	569	577	534	543	550	
Total number of surgical case hours	62,011	61,390	64,829	32,858	72,051	73,237	74,313	72,051	73,237	74,313	
Number of hours available per year	80,847	79,576	80,086	41,483	89,408	89,760	90,112	93,472	93,840	94,208	
Percentage of Total Hours Utilized	77%	77%	81%	79%	81%	82%	82%	77%	78%	79%	

<sup>\*</sup>Annual increase in surgical cases performed FY2017 October 1,2016-March 31, 2017 is annualized.

<sup>\*\*</sup>BJI opened 1/9/2017 with 6 rooms, then ramped up to 8 rooms (42 total rooms) effective on 2/6/2017

#### Olejarz, Barbara

From: Carney, Brian

**Sent:** Friday, July 07, 2017 9:49 AM **To:** 'Barbara.Durdy@hhchealth.org'

**Cc:** Riggott, Kaila; Rival, Jessica; Olejarz, Barbara

**Subject:** Completeness letter (2nd) for Docket 17-32164-CON

**Attachments:** 32164 Hartford Hospital 2 ORs - second completeness.docx; 32164 Hartford Hospital 2

ORs - second completeness.pdf

#### Good morning Barbara,

Please see the attached completeness letter (2<sup>nd</sup>) in the above referenced matter. Please confirm receipt of this email and provide your written responses to OHCA no later than **September 5, 2017, 4:30 pm.** 

Sincerely, Brian A. Carney

Brian Carney, MBA
Associate Research Analyst
Connecticut Department of Public Health
Office of Health Care Access
410 Capitol Avenue, MS#13HCA
Hartford, CT 06134-0308
Phone - 860-418-7014
brian.carney@ct.gov



# STATE OF CONNECTICUT DEPARTMENT OF PUBLIC HEALTH

Raul Pino, M.D., M.P.H. Commissioner



Dannel P. Malloy Governor Nancy Wyman Lt. Governor

Office of Health Care Access

Via Email Only

July 7, 2017

Ms. Barbara Durdy
Hartford HealthCare
Director, Strategic Planning
181 Patricia M. Genova Blvd.
Newington, CT 06111
barbara.durdy@hhchealth.org

RE: Certificate of Need Application: Docket Number: 17-32164-CON

Increase in Operating Rooms at Hartford Hospital Certificate of Need Completeness Letter – 2nd

Dear Ms. Durdy:

On April 18, 2017, OHCA received the Certificate of Need application from Hartford Hospital ("Applicant" or "Hospital") seeking authorization to increase operating room capacity on its main campus, with the addition of two operating rooms. An initial completeness letter was sent on May 18, 2017 and responses were received on June 9, 2017. OHCA requests additional information pursuant to Connecticut General Statutes §19a-639a(c). *Please "reply all" to electronically confirm receipt of this email as soon as you receive it.* Provide responses to the questions below in both a Word document and PDF format as an attachment to a responding email. *Please email your responses to both of the following email addresses: OHCA@ct.gov and Kaila.Riggott@ct.gov.* 

Paginate and date your response (i.e., each page in its entirety). Repeat each OHCA question before providing your response. Information filed after the initial CON application submission (e.g., completeness response letter, prefiled testimony, late file submissions, etc.) must be numbered sequentially from the Applicant's preceding document. Begin your submission using **Page 122** and reference "**Docket Number: 17-32164-CON**."



Phone: (860) 418-7001 • Fax: (860) 418-7053 410 Capitol Avenue, MS#13HCA Hartford, Connecticut 06134-0308 www.ct.gov/dph Affirmative Action/Equal Opportunity Employer



Pursuant to Section 19a-639a(c) of the Connecticut General Statutes, you must submit your response to this request for additional information no later than sixty days after the date this request was transmitted. Therefore, please provide your written responses to OHCA no later than September 5, 2017, 4:30 p.m., otherwise your application will be automatically considered withdrawn.

- 1. Where specifically on the main campus will the two new ORs be constructed?
- 2. In regard to the table listing surgical volumes by institute on page 120 of the application, explain the year-to-year volume changes, specifically addressing why surgical cases decreased in FY 2015 and FY 2016 and surgical minutes decreased in FY 2015.
- 3. Provide the rationale for the 11% projected increase in surgical minutes at the three institutes in FY 2018 (i.e., page 120 – annualized total surgical minutes for FY 2017 calculates (871,177 x 2) to 1,742,354 compared to 1,937,248 projected minutes for FY 2018). Is the projected increase solely due to the addition of two new surgeons?
- 4. Provide a copy of a scholarly article, study or report that supports the need for operating room capacity to remain at or below 80%.

If you have any questions concerning this letter, please contact Kaila Riggott at (860) 418-7037.

Sincerely,

Digitally signed by Brian Carney

Date: 2017.07.07 09:30:18

Brian A. Carney

Associate Research Analyst

#### Olejarz, Barbara

From: Durdy, Barbara <Barbara.Durdy@hhchealth.org>

**Sent:** Friday, July 07, 2017 10:54 AM

**To:** Carney, Brian

Cc: Riggott, Kaila; Rival, Jessica; Olejarz, Barbara

**Subject:** RE: Completeness letter (2nd) for Docket 17-32164-CON

#### Thank you Brian.

From: Carney, Brian [mailto:Brian.Carney@ct.gov]

Sent: Friday, July 07, 2017 9:49 AM

To: Durdy, Barbara

Cc: Riggott, Kaila; Rival, Jessica; Olejarz, Barbara

Subject: Completeness letter (2nd) for Docket 17-32164-CON

#### Good morning Barbara,

Please see the attached completeness letter (2<sup>nd</sup>) in the above referenced matter. Please confirm receipt of this email and provide your written responses to OHCA no later than **September 5, 2017, 4:30 pm.** 

Sincerely, Brian A. Carney

Brian Carney, MBA
Associate Research Analyst
Connecticut Department of Public Health
Office of Health Care Access
410 Capitol Avenue, MS#13HCA
Hartford, CT 06134-0308
Phone - 860-418-7014
brian.carney@ct.gov



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#### **User, OHCA**

From: Durdy, Barbara <Barbara.Durdy@hhchealth.org>

**Sent:** Monday, July 24, 2017 4:27 PM **To:** User, OHCA; Riggott, Kaila

**Subject:** Response to Completeness - July 7, 2017

Attachments: FINAL and FILED Response to Second Completeness v2.pdf

Kaila, Please confirm receipt. Thank you Barbara

This e-mail message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any unauthorized review, use, disclosure, or distribution is prohibited. If you are not the intended recipient, or an employee or agent responsible for delivering the message to the intended recipient, please contact the sender by reply e-mail and destroy all copies of the original message, including any attachments.



July 24, 2017

Mr. Brian Camey Associate Research Analyst State of Connecticut Department of Public Health Office of Health Care Access Division 410 Capital Avenue P.O. Box 340308 Hartford, CT 06134-0308

RE: Certificate of Need Application **Docket Number: 17-32164-CON** Increase in Operating Rooms at Haliford Hospital Certificate of Need Completeness Letter

Mr. Camey:

Attached please find Hartford Hospitals' response to the Office of Health Care Access completeness questions dated July 7, 2017.

Please do not hesitate to contact me if you need additional information or have any further questions.

Sincerely,

Barbara A. Durdy

Hartford Hospital Response to Completeness Questions Certificate of Need Application **Docket Number: 17-32164-CON** Increase in Operating Rooms at Hartford Hospital

1. Where specifically on the main campus will the two new ORs be constructed?

The two new operating rooms will be located at the Bone and Joint Institute on the main campus of Hartford Hospital. The Bone and Joint Institute on the main campus of Hartford Hospital was designed as a "hospital within a hospital" and operates under the Hartford Hospital license. The building design included a total of 10 operating rooms, eight of which are currently on-line and operational.

If approved, the Hospital will fit out and operationalize the two remaining operating rooms at the Bone and Joint Institute at Hartford Hospital. These two additional operating rooms will be utilized in part to absorb growing volume for joint replacement surgery; moreover, they will be used for inpatient podiatric surgery, spine surgery and other inpatient cases which can be decanted from the main hospital operating rooms suites. In doing so, capacity will be freed up at the main hospital operating room suites, which will enable the hospital to absorb anticipated growth in Heart & Vascular and Neuroscience.

2. In regard to the table listing surgical volumes by institute on page 120 of the application, explain the year-to-year volume changes, specifically addressing why surgical cases decreased in FY 2015 and FY 2016 and surgical minutes decreased in FY 2015.

For purposes of this discussion, a copy of the Table on page 120 of the application detailing surgical volumes by Institute is provided below.

Inst1fule	F Y20 14		FY 2015		FY 2016		FY 2017 Ihru I.larch		FY 2018		FY 2019		FY 2020	
	Surg.cal Cases	f,f'l'lules	Surg,cal Cans	l.h1utes	Sur real Cases	V11u1es	SurglCdl Cues	"u,utes	Surgical Cases	IJ11utes	Surgic.s1. Cnei	r;1r1utes	Surg:ul Cll5tS	I,h"fules
Heart &Vascular														
CV	936	315,777	1,000	317,856	99J	336.997	495	170.426	99 1	3:0 876	1016	359.776	1066	377, 576
PacerltJCO	- 20		248	28 254	230	28320	93	12,243	260	37, 53	299	43.520	34 I	49946
P'i	1742	328 526	1,069	214360	1 029	211,661	565	111.596	1152	249 704	1152	2J9.704	1 152	249 704
Slrudural Heart	71	20.012	98	2t 565	160	36.511	112	23,966	240	55.080	260	59 670	280	64 260
Sub lota!	2.749	664,315	2.419	585.035	2.J 13	613.489	1.265	318.231	2.643	693 213	2.727	712.670	2.839	741 J86
t <sub>1</sub> er Heurosciences	-													
lleuro	473	126.521	506	138.473	538	135.932	288	71009	656	167,641	668	170 356	682	173 52J
lleuro Spine	2 To -	-	- 5		-		334	76 598	808	201 608	808	201 608	808	201 608
Sub 101al	J73	126.521	506	138,473	538	135.932	622	U7.607	1A64	359 249	1476	371 96J	1490	375.132
Bone & Joinl														
Joinl	1707	279 51•	1699	276,9"0	1.587	271,112	882	156.136	2,546	434.076	2.625	447.585	2 704	461 09J
OPP0 1al1}	363	32944	272	24 571	297	29, 085	11J	11.386	19	- 5	U -		-	-
Ortho	2131	329.614	1995	304.726	2.092	317.632	1027	163 506	1607	286 850	1703	304,060	1737	3101J2
Pamalr,	4:0	15037	JJ6	32 927	469	JO 048	260	22.548	538	46038	5:'J	J7 410	560	J7 919
Spine	1005	216.629	1083	238.752	985	235392	163	39522	302	77.614	352	90.454	375	96 375
Trauma	181	4163J	138	30 4 48	15J	36 762	75	12.241	147	30.209	147	30, 209	147	30,209
Sub 1otal	5.841	935.372	5.633	908.384	5.585	930.031	2.521	40; 339	5.140	874.786	.381	919.728	5.523	945,738
Total	9,063	1.726,208	8.558	1,631.892	8,536	1,679,452	4,408	871,177	9.247	1,937,248	9,584	2.004,362	9,852	2,062,356

Table Page 120

Surgical case volumes decreased from FY 2014 to FY 2015 and FY 2016 as follows:

#### **Bone and Joint Institute**

Surgical cases decreased from 5,841 in FY 2014 to 5,633 and 5,585 for FY 2015 and FY 2016 respectively.

The 208 case loss year-over-year from FY 2014 to FY 2015 is largely due to the loss of two providers, who relocated out of state, during FY 2014. One provider was an outpatient podiatrist and the other was a general orthopedic surgeon. The loss of these two providers resulted in a loss of -186 cases, explaining most of the year-over-year loss (186 out of 208 cases). The remaining case losses were largely in trauma. These cases are more challenging to project due to the unpredictable nature of trauma. As such, for the purposes of our projections, we modeled trauma cases to remain steady in Fiscal Years 2018, 2019 and 2020 from where they currently stood in Fiscal Year 2017.

Additional case losses occurred from FY 2015 to FY 2016 (a total of -48 cases year-over-year), largely in orthopedic spine. Similarly, these losses are due to an out-of-state relocation of an orthopedic spine specialist, who left in FY 2016. This physician's departure represented a -67 case loss year-over-year.

#### **Heart and Vascular Institute**

Surgical cases declined from 2,749 in FY 2014 to 2,419 and 2,413 for FY 2015 and FY 2016 respectively due to a change in reporting. In FY 2014, thoracic cases were embedded within peripheral vascular. Beginning in FY 2015, thoracic cases were reported out separately and not reported as part of the Heart and Vascular Institute. When we normalize the reporting differences, total (thoracic and heart and vascular) cases at the hospital as a whole only declined -39 year-over-year from FY 2014 to FY 2015.

Overall, the large decrease in surgical case minutes occurred from FY 14 to FY 2015 as a result of the above volume losses (due to provider relocations) as well as the changes in reporting described above.

3. Provide the rationale for the 11% projected increase in surgical minutes at the three institutes in FY 2018 (i.e., page 120- annualized total surgical minutes for FY 2017 calculates (871,177 x 2) to 1,742,354 compared to 1,937,248 projected minutes for FY 2018). Is the projected increase solely due to the addition of two new surgeons?

Recent recruitment efforts have yielded a total of eleven (11) new providers joining one of the three Institutes discussed below. The newly recruited cardiovascular and neurosurgery recruits will be perform higher complexity cases associated with much longer case times thereby increasing associated surgical minutes.

#### **Heart and Vascular Institute**

}'rom FY2014- FY2020 the Heart & Vascular Institute is projected to grow in volume by 3.3%. However, the cases projected to grow are highly specialized and complex, so the associated OR minutes for the Heart and Vascular Institute are projected to grow by 11.6% during the same

time period. Two additional cardiac surgeons are expected to join the Hartford Hospital medical staff within the next fiscal year.

- Structural heart also known as "TAVR" (Trans Aortic Valve Replacement) has been a significant area of growth; continued growth is strongly anticipated due to the expanded indications for TAVR eligibility.
- Cardiac Surgery: The Heart & Vascular Institute is projecting continued increases in valve procedures. These are highly complex cases that have lengthy surgical minutes associated with them.
- Furthermore, the Institute will be introducing several sub-specialized services in cardiovascular, including robotic surgery and an aortic center. One of the aforementioned cardiac surgeons has been recruited to begin the robotic program at Hartford Hospital; that physician is expected to join in August 2017.
- The Heart & Vascular Institute is only one of two transplant centers in the state that perform heart transplants. Because of the affiliation between LifeChoice Donor Services and New England Donor Services, access to available organs has increased and as a result, transplants performed have increased as well. From Fiscal Year 2016 year-to-date to Fiscal Year 2017 year-to-date through June, there has been a 150% increase in heart transplants performed at Hartford Hospital, due to the larger availability of donor organs. The Heart & Vascular Institute projects that this growth will continue into the coming years. Heart transplants are complex procedures that are associated with lengthy surgical cases and high surgical minutes.

#### **Ayer Neuroscience Institute:**

Neuro Surgery: The Advisory Board predicts a 12% increase in neurosurgery in our market; additionally, with the formation of the Ayer Neuroscience Institute, the hospital will be providing access to the community to highly-specialized, complex, services such as deep brain stimulation, which is expected to be introduced in the next year. Deep Brain Stimulation is a high-complex surgical service, which involves multiple surgeries per patient (resulting in increased case minutes); for each inpatient procedure, a subsequent outpatient procedure takes place.

Neuro Spine: Growth in this service is projected due to a new provider who joined the Hartford Hospital medical staff in spring of 2017.

#### **Bone and Joint Institute:**

Orthopedics: With the opening of the Bone & Joint Institute, demand for services has increased substantially. More patients are seeking their care at Hartford Hospital due to the patient-centered, integrated, coordinated care delivery model across the patient's whole continuum of care. Additionally, several physicians have applied for privileges at Hartford Hospital to join the Bone & Joint Institute's model of care.

Ortho Spine: An orthopedic spine surgeon will begin at the Bone & Joint Institute in September 2017.

4. Provide a copy of a scholarly article, study or report that supports the need for operating room capacity to remain at or below 80%.

Please see Attachment 1 for copies of articles which support the use of 80% or less as maximum or optimal utilization for efficient operating room capacity. In addition, the Hospital engaged HKS Knox Consulting, a national healthcare strategy and design

consulting firm to research industry standards related to operating room utilization. A copy of their summary findings is also provided.

For purposes of this application and for projecting future operating room capacity needs, the Hospital chose to use 80% as the maximum threshold for efficient management of operating room capacity.

#### Attachment 1

Scholarly Articles Supporting Utilization of Operating Room Capacity

HKS Knox Consulting, Research Summary with Citations

### **OPERATING ROOM UTILIZATION**

#### CONCLUSION

HKS Knox Consultants recommends using an OR Utilization rate of 75% or less to provide for flexibility of use of operating rooms.

#### SCHOLARLY RESEARCH

Operating Room Manager, 2012

"The chart on this page shows case times for common procedures and compares time segments for hospitals and ASCs as well as US and Canada. Prime-time utilization (7 am to 3 pm) at the median was 75% for this group of hospitals. Utilization is defined in ORBC as rooms in use for patient care plus turnover time."

#### Dexter, et al., 1999

"For example. ifpatient care in an OR starts at 7:00 am and finishes at 1:00 pm, and if the regularly scheduled period of elective cases extends from 7:00 am to 3:00 pm, then there are 2 h of unused OR time. OR utilization equals 75% (6 h used/8 h staffed)."

#### Stepaniak & Dexter, 2016

Operating room utilizationcan be limited by surgeon, anesthesiologist availability as well as OR availability and utilization rates need to account for this.

#### Emerson, 2008

".. Analysis showed raw utilization of 61% and adjusted utilization of 74%. The highest three users of block time were general surgery, gynecology. and urology. In 2007, 946 surgical hours were lost due to delays in the firstcase of the day ..."

#### **OBJECTIVE**

To understand what isindustly standard. supported by research. related to operating room utilization. There is an understanding that various patient populations. locations and procedure types will impact this estimate.

#### CITATIONS

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QQI





### **OR performance**

## Data for benchmarking your OR's performance

ospitals are facing stiff economic winds. They are challenged by shrinking reimbursement from Medicare and Medicare, even as more patients will be covered by these publicly funded programs. Perioperative managers and directors are under pressure to make the most of their department's resources. You're being asked to measure every aspect of your OR's performance from on-time starts to turnover time to OR utilization.



An analysis from the OR Benchmarks Collaborative (ORBC), a service of McKesson, prnvides info,mation you can use to compare your department's performance (sidebar, p 14).

#### Analysis of ORBC data

To provide a picture of how US facilities are performing on ORBC's key performance indicators, an independent analysis was performed for McKesson by the QI Project, a unit of Press Ganey. The QI Project has long experience in data collection and analysis of quality improvement measures.

The analysis included a subset of 134 US facilities and 107 Canadian facilities that had submitted a full 12 months of validated data for all 55 data elements for 2010.

This article focuses on the US hospital sample. Of the US facilities, 87% were short-term

acute care hospitals, 11% were ambulatory surgery centers (ASCs), and 2% were specialty hospitals, such as orthopedic, cardiac, or children's facilities.

The median number of ORs for the hospitals was 11.1; the largest group (35%) had 6 to 10 ORs. A third (30%) had an academic program, as defined by the Council of Teaching Hospitals.

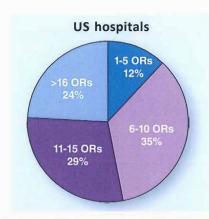
In all, 27% had an open-heart program, 23% had an oncology program, and 10% had a transplant program. About three-fourths (78%) were located in urban areas, and 16% were rural (charts).

The most common procedures these hospitals performed in the aggregate are cataracts (6.8%), cystoscopy (3.8%), knee/hip/shoulder arthroscopy (3.4%), laparo-

## Benchmarking participant demographics

Type of US facility								
87%								
11%								
2%								

Other includes specialty hospitals, such as eye, orthopedic, and heart hospitals.



#### Sample demographics

	ORBC sample	American Hospital Association sample				
Median no. of ORs	11.1	8.4				
Academic program	30.9%	8.3%				
Location						
Urban	78.3%	78.4%				
Rural	15.8%	21.6%				

### US ambulatory surgery centers

1-5 ORs	48%
6-10 ORs	43%
>16 ORs	9%



scopic cholecystectomy (3.1%), and total knee replacements (2.5%).

The sample has a similar demographic profile to hospitals nationally, as indicated by a comparison with the American Hospital Association database, though the sample has a higher percentage of academic hospitals (31 % versus 8%).

#### **Key indicators**

The chart on page 14 illustrates how these hospitals performed on a selected group of the key performance indicators, such as first-case on-time starts and turnover time, reporting performance levels for the median as well as the 90th and 95th percentiles.

Some indicators show a fairly large spread between the median and the 90th and 95th percentiles, indicating these measures are still challenging, despite the considerable effort many ORs have made to improve on them. Examples are the accuracy of case-duration estimates and on-time starts for first cases of the day and for subsequent cases.

For instance, if your facility is 60% accurate in estimating case durations, you know you're

Key performance	indicato	r results			
Indicator	Median	90th percentile	95th percentile		
Accurate case-duration estimate	41.7%	56.1%	61.4%		
First case on time/early	64.3%	88.3%	91.4%		
Subsequent case on time/early	53.5%	71.6%	74.9%		
Patient in to incision (minutes)	25.7	20.4	19.7		
Patient close to out (minutes)	9.6	6.9	6.5		
Turnover time (minutes)	28.5	22.7	21.4		
Preadmission screening	49.0%	80.4%	80.4%		
Surgical checklist	100%	100%	100%		
Prime-time utilization (7 am to 3 pm)	<b>7</b> 5.3%	93.9%	100.0%		

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Accurate case-duration estimate

Measures the percentage of cases where patient-in-room duration is within 15 minutes of the estimated in-room duration.

First case on time/early

Measures percentage of first cases with an in-room start time that is either early or not more than 5 minutes after the scheduled start time.

Subsequent case on time/early

Measures percentage of subsequent cases with an in-room start time that is either early or not more than 15 minutes after the scheduled start time.

Patient in to incision

Measures the average time (in minutes) that elapsed between the patient entering the operating room and the first incision.

Patient close to out

Measures the average time (in minutes) that elapsed between the close of the last incision and the time the patient left the operating room.

Average turnover minutes

Measures the time (in minutes) that elapsed between the prior patient exiting the room and the succeeding patient entering the room.

Source: McKesson. OR Benchmarks Collaborative. Reprinted with permission.

Preadmission screening

Measures the percentage of cases that were recorded as screened prior to surgery. Only cases specifically recorded as yes (screened) or no (not screened) are included in the measure.

Surgical checklist

Compliance with the surgical pause before incision.

Prime-time utilization

Measures percentage of total available time between 7 am and 3 pm with all rooms in use tor patient care plus turnover time.



close to the 95th percentile for this sample of hospitals. But if you're at 65% for first-case on-time starts, which is close to the median, you know there's room to improve. Thus, you might decide to focus more time on improving first-case starts than on improving scheduling accuracy. (ORBC defines "on time" for first cases as the patient in the room early or within 5 minutes after the scheduled start time. For subsequent cases, "on time" means the patient is in the room early or within 15 minutes after the scheduled start time.)

Though much of the focus is on first-case starts, there was also a large gap in performance in being on time for subsequent cases. At the median, just over half (53.5%) of these cases started on time.

#### **Turnover time**

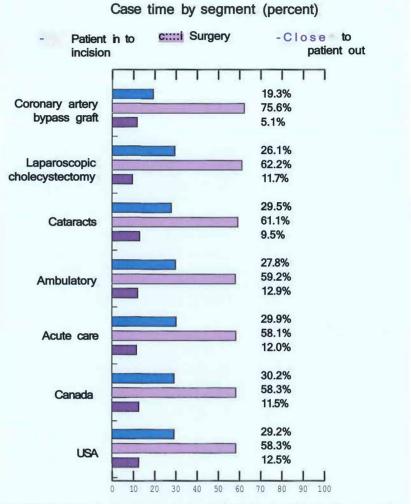
For turnover time, the median overall was 285 minutes, while at the 95th percentile, turnover time was 21.4 minutes. Turnover time is measured from when the prior patient exits the room until the succeeding patient enters the room.

In addition to measuring turnover time, it can be useful to compare in-room time segments for surgical cases, including patient entry to incision and last incision closed to patient exit, to see if there is room to improve. The chart on this page shows case times for common procedures and compares time segments for hospitals and ASCs as well as US and Canada.

Prime-time utilization (7 am to 3 pm) at the median was 75% for this group of hospitals.

Utilization is defined in ORBC as rooms in use for patient care plus turnover lime.

was much higher, with 80% of patients screened.



Source: McKesson. OR Benchmarks Collaborative. Reprinted with permission.

Regarding preadmission screening, at the median, about half (49%) of patients were screened prior to the day of surgery. At the 90th and 95th percentile, the level

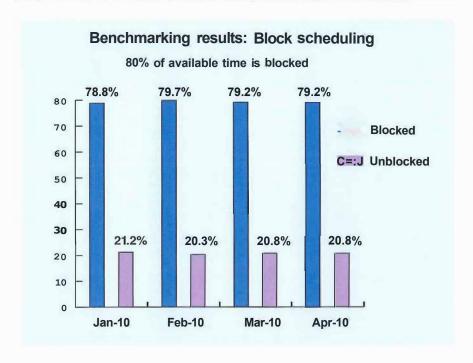
**Block scheduling** 

A well-managed block schedule provides predictable operating times for high-volume surgeons and specialties, but blocks that are not managed well leave gaps in the schedule that hinder productivity.

The ORBC hospitals in the sample, on average, allocated 80% of their available OR time to blocks. Most of the block time (78% on average) was allocated to services rather than to the individual surgeon (22%).

Average block utilization was 82%, indicating ORs are managing their blocks fairly tightly. The top 5 service lines to which blocks are allocated are:







- · general surgery
- gynecology
- urology
- · ophthalmology.

#### Statistical correlations

As part of the study, the QI Project used statistical modeling to examine correlations between performance and hospital characteristics such as country (US or Canada), facility type, and number of operating rooms.

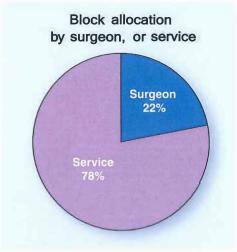
Though the number of ORs had a complex relationship with most measures, in general, facilities with the most ORs showed a trend toward less efficient use of resources.

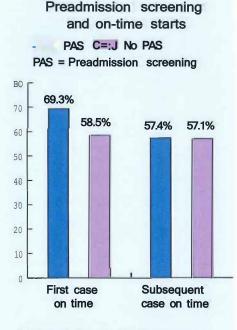
#### In highlights:

- US hospitals on average were 10 percentage points lower in scheduling accuracy than their Canadian counterparts.
- For turnover time, US hospitals took 15 minutes longer on average than Canadian hospitals.
- Acute care facilities have turnover times that average 22 minutes longer than ASCs.

#### Preadmission screening boosts on-time starts

Hospitals that conducted preadmission screening for 100% of their patients had a statistically significant higher rate (69.3%) of on-time first-case starts than hospitals that did not screen 100% of their patients (58.5%). But preadmission screening was not statistically associated with a significant difference in on-time starts for subsequent cases.





Source: McKesson OR Benchmarks Collaborative. Reprinted with permission.



#### The OR Benchmarks Collaborative

The OR Benchmarks Collaborative is an automated benchmarking service for surgery available by subscription from McKesson. Using web-based technology, ORBC subscribers upload their data monthly to the service where it is analyzed.

ORBC provides each subscriber with a dashboard that displays aggregated data on 20 key performance indicators. Subscribers can use the dashboard to track their own performance and compare their data with that of other subscribers. ORBC tools also enable them to drill into their own data for each indicator to see, for example, performance by specialty or surgeon.

As of October 2011, ORBC had 471 subscribers including acute care hospitals and ambulatory surgery centers in the US, Canada, Saudi Arabia, Australia, and New Zealand.

#### Time lost from cancellations

The case cancellation rate was 1.7% for hospitals and 1.0% for ASCs. On average, hospital ORs lost 19 hours of surgery time per month because of cancellations, while ASCs on average lost 5 hours per month. The average time lost was much higher for hospitals in urban areas (21 hours/month) than for those in rural areas (6 hours/month) and other types of facilities (5 hours/month).

The data from the ORBC analysis offers benchmarks of actual performance from this sample of hospitals. It is information hospitals can use to see what others have achieved, gauge their own performance, and set realistic priorities and goals.•!•

- Tina Foster, MBA, RN, CNOR Vice President, Performance Analytics McKesson Enterprise Intelligence Asheville, North Carolina

More information on the McKesson OR Benchmarks Collaborative is at http://sites.mckesson.com/orbc/webinars.htm

# Operating Room Utilization and Perioperative Process flow

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#### **OVERVIEW**

To accommodate a projected increase in patient volume and to facilitate patient flow throughout the Perioperative process, an assessment was requested of the OR case management and related patient access processes with initial emphasis on utilization and case time effectiveness.

Key clinical personnel were interviewed to get a better understanding of the operating environment and their key strategic concerns. Some on-site observation occurred but **the focus** was on performing a detailed elemental analysis of cases performed in the OR to ascertain the utilization of the Operating Room and to determine if availability exists to accommodate more cases or whether other alternatives such as expansion need to be explored.

The case scheduling process is the key system in the functioning of the Operating Room. The objective is to coordinate a large amount of considerations: the urgency of surgely; schedules of patients, surgeons, anesthesiologists, surgical room and OR staff; equipment; other services such as X-Ray and Pathology; and bed availability. The case schedule is important for the effectiveness and efficiency of the Operating Room. Established policies and procedures form the basis for case scheduling so that all the above factors and special requirements can be coordinated.

The OR scheduling process in effect at Premier Health System, like other comparable institutions, is Block Scheduling. It utilizes a master schedule which defines the number and types of rooms available, the hours that rooms will be open and the service or surgeons who are allocated the operating room time. It is felt, that as opposed to an open booking system, it is more efficient, but its effectiveness is dependent upon whether the scheduled block accurately reflects the actual patterns of usage and whether mechanisms are in place to release unreserved blocks in a timely manner.

With the considerable assistance of the OR Scheduling Office and OR Nursing an evaluation was conducted of block scheduling effectiveness and utilization, related policies and procedures, and access and coordination issues. In particular, special emphasis was placed on the surgical schedule since it directly impacts staffing, hours of work, and utilization of supplies and equipment.

The following reflects the results of this initial assessment.

#### **CONSIDERATIONS**

It is important to note that the assessment was conducted for a four-month period, from **September to December.** During this time there was a transition of surgical staff, so that the findings may not be reflective of future trends nor be fully representative of yearly activity.

In addition, to take more of a service orientation to the assignment of OR time, an attempt was made to also categorize time as service designated time as well as surgeon specific time. In so doing it may slightly under or overstate utilization statistics. (An example would be trying to break out the specific surgeons sharing the allocated OR time in the University Services group from the entire group. Likewise, the same holds true with separating surgeons like Jones from Surgely or Smith and Adams from ENT).

Overall, however, as the following table indicates, the utilization results for the Operating Room for the primary hours of operation (basically 8:00am-6:00pm, with the exception of Tuesday) for this four month period very closely mirror those that were generated by the OR Scheduling Office. (This minor difference is probably att1ibutable to "rounding" of the numbers, minor computational errors on my part, or simply more exacting case start time parameters):

Month	OR. Scheduling Office % Utilization	This Assessment % Utilization
September	68%	68.8%
October	67%	69.3%
November	71%	70.4%
December	60%	58.3%

It should also be noted that **time away from Premier on the part of the surgeon was not reflected** in any of the analysis and if taken when the surgeon bad dedicated block time during this period, it would lessen their utilization of OR time.

Likewise, the data collected is credited to the primary service performing the procedure and does not reflect the hours of surgery perfonned by a support ing service that follows the primary service in support of the case. Plastics is an example of a service that's OR time is often not truly reflected in OR statistics.

The case-time duration entered into the system, reflects only the "Patient Time In the Room" to the "Patient Time Out of the Room". Room Twnaround is computed separately and a standard allowance of twenty minutes (.33hrs) is added onto each case irrespective of the length of the procedure.

#### **OBSERVATIONS**

The assessment, as focused as it might be, noted considerable strengths and the existence of a fairly solid foundation that's in place to enable the Operating Room to maximize its utilization and case time effectiveness. In particular, the following was noted to be in effect:

- An active Chief of Surgery who, in the past, has undertaken much of the responsibility to oversee the case time effectiveness
- An accommodating and communicative Scheduling Office who, in addition, to their booking responsibilities, generates utilization based information
- A Block Scheduling routine that is accepted and already in place
- A "one stop", interactive booking process that enables the Surgeon to remotely schedule their cases and to view their schedule load
- A scheduling process that is a schedule management process rather than a clerical recording process that looks to increase surgeon access and schedule accmacy
- The establishment of Procedure times for each case based on objective data as provided by the data collection system
- General procedures for dealing with scheduling based issues
- General procedures for dealing with emergencies
- A computerized physician preference card that is generated at the scheduling of a case to facilitate the surgeon's resource needs for the case
- A variable block release time adjusted for the realities of individual surgeons and services
- A great deal of flexibility in the Pre Admissions and Same Day Surgely processes that make it a workable model despite the challenges of receiving patients and their information from multiple test sites
- A stable O.R Nursing and Anesthesia work force that enables all rooms to be opened and all scheduled cases to be perfonned
- Consistent interaction between the OR Scheduling Office and the surgeons' office staffs to promote awareness and understanding

(See the attached Perioperative Process Flow Chait for a graphic representation of the process from Pre Admissions to Post Operative Care)

#### **FINDINGS**

Utilization of the Operating Room was computed in two different ways; namely an assessment of the block time that was allocated specifically to a surgeon or service (termed "Block Utilization") and an assessment of the utilization of all surgical time, block and non-block time during the primary hours of surgery (essentially 8:00am-6:00pm) (termed "Primary Hour Utilization"). If a surgeon was assigned block time on a specific day(s) of the week, their utilization of this block time would simply be a measurement of how many hours of surgely were performed that specific day against the number of block hours assigned. Their Primary Hour utilization would consider these hours plus the hours of surgery performed during other days of the week. This would be reflective of total primary time used (and perhaps needed) during the course of a week.

It is important to note that **Primary Hour Utilization is the measure used to reflect the utilization of all the available time in the Operating Room** and it is the measure most referenced comparatively in performance benchmarks.

Overall for this four month period, Primary Hour Utilization was  $66.8^{\circ}/o$  and the Block Time assigned utilization by those surgeons/services that were slated to use that time was  $61.9^{\circ}/o$ .

Comparatively, the Healthcare Financial Management Association and the Clinical Advisory Board in a recent repmi (2001) stated that the "indusliy average utilization" was <u>68%</u>. (Cooper's OR Scheduling Office, for the calendar year, determined utilization to be 68%). OR Benclunarks©, a recognized healthcare source, stated that median utilization for the hospitals in their database was <u>73%</u>.

Most industry sources indicate that they believe that acceptable utilization for the OR should be in the range of 75%-80%. (The American Hospital Association uses a guideline of 75% (2000) and Johnson and Johnson indicated that they would like to see utilization of 75% for individual surgeons and 80% for service blocks). To realize utilization in excess of 80% would require extremely good suppmiing systems, particularly with respect to bed availability, pre admissions testing and the PACU access.

Premier Health System's utilization, in essence, is right about at the average and as such has some opportunity to increase its surgical activity. If you assume that on the average 2060 monthly hours are available for surgery (excluding Room 11) at 75% utilization you would be performing 1545 hours of surgery a month. At the current 66.8% utilization this would leave you availability to perfo1m another 169 hours of surge1y. (In actuality, if you consider the surgeons/services that are operating beyond the 75% threshold and you assume that their level of activity will continue to exist, **189 hours for surgery would be available to reach the 75% target).** (See The Identification of Hours Available at Target OR Utilization Range of 75% and 80% worksheet in the Identification of Hours Available section). To reach the more ambitious target of **80% utilization,** viewing the same worksheet, **292 hours for surgery would be available.** 

The most obvious way to provide this availability is to **take "Unused" block time away** from surgeons/services that are not meeting the 75%-80% threshold. This is often difficult because of the sensitivities and perceptions involved and the fear of having a disgruntled surgeon/group take their business elsewhere. To accomplish this, it will require close coordination between the chiefs of service and support for the OR Committee to increase its tlu eshold target for block retention to 75% -80% and reallocate block time periodically, preferably every six months. Likewise, Anesthesia should be given the authority to make interim adjustments to the allocation of time as they become aware of changing needs and demands.

Another option is to **increase the block release time** (the number of days in advance when the block can be relinquished for other surgeons/services to use) for those services/surgeons that are not meeting the 75%-80% tlu-eshold. The intent here is that others who have a need would be able, with advanced notice of availability, to be able to book cases they normally wouldn't be able to perform in their allotted block. In addition, a greater release time

would give some of the newer, rising surgeons more availability to perform their surgery and better insure that their practices grow within the confines of Premier. The overall intent is to increase usage and thus utilization of time that may go unused. An issue that may make this difficult is the timing of the assessments, tests and the changing nature of the patient's condition.

In looking at the current utilization of OR time, to try to asceltain where the availability may lie, the following table reveals performance for the four month period. (Note that Rm. I I hours assigned is not inc01porated in this table, but do exist in other worksheets):

Surgeon/Service	Block Utilization	Primary Hr. Utilization
Univ Surg/ SS	76.2%	76.2%
VF	39.3%	46.7%
Fin	66.4%	122.0%
Jar	58.1%	64.5%
Slo**	79.7%	97.2%
Dre-Can	63.0%	68.8%
Hou	35.3%	38.7%
Sch	57.1%	66.0%
Gynecology	54.5%	64.7%
Eye Institute	66.6%	84.1%
Nus	83.3%	215.3%
Orthopaedics**	79.5%	79.5%
Trauma	57.0%	658.1%
Urology	78.3%	78.3%
Plastics**	70.0%	82.4%
Oral Surgery (w. Nus)	58.3%	80.6%
Cardiac Surgery	69.6%	69.6%
RadOncol	42.7%	42.7%
Pediatric Surgery	53.0%	83.7%
Neurosurgery	20.2%	20.2%
*(Less Rm 11 Hrs\		

Based upon the above the services/surgeons that appear to have the most availability, just focusing on the utilization of primary hour time, are as follows:

Neurosurgery- 20.2% utilization Houston- 38.7% utilization VF Group- 46.7% utilization Gynecology 64.7% utilization

Jar at 64.5% utilization and Sch at 66.0% would also need to be considered.

(Note: although Radiation Oncology's usage is low it only amounts to one assigned hour of block time a week).

To give you a sense for what this means in potential availability of time the following table is presented:

Surgeon/Service	Avg. Mth. Block Hrs Assigned	Average Mth. Hours used (Primary and Block)	Difference (in Hours)
VF	112.8	52.6	60.2
Gynecolo!!V	326.5	211.2	115.3
Neurosurgery	205.5	41.5	164.0
Cardiac Sun!ery	225.5	156.9	68.6
Univ. Surg/SS	305.5	233.0	72.5
Oral Surgery (less Nussbaum)	42.5	27.5	15.0

The utilization of the first four services/surgeons cited above amounts to 53.1 %. Hence, they present areas of availability and oppoliunity.

To put utilization in its perspective and give you some sense for how the hours are allocated and used (based on my grouping of surgeons into a service designation), the following table was also prepared:

#### DISTRIBUTUION and GENERAL USE OF BLOCK TIME (W/0 Rm.11)

SERVICE	% of the Block Hrs Assigned	% of Primary Hrs Used
General Surgery	25.6%	29.9%
Orthopaedics (with Rm 11)	20.7%	13.2%
Orthopaedics (w/o Rm 11)	13.2%	14.9%
Gynecology	15.1%	15.4%
Cardio-Thoracic	10.4%	11.4%
Neurosurgery	9.5%	3.0%
Urology	6.3%	7.8%
Plastics	4.2%	4.9%
Otolaryngology	2.5%	2.5%
Dentistry/Oral Surgery	2.2%	2.8%
Ophthalmology	1.7%	1.9%
Pediatric Surgery	1.3%	1.7%
Trauma	0.2%	2.4%
Radiation Oncology	0.2%	0.1%
Podiatry	0.0%	1.3%
Pain Management	0.0%	0.0%
Transplant	0.0%	0.0%

As you can note the services with the highest percentage of allocated (assigned block) time (less Rm. 1I assigned homs) are:

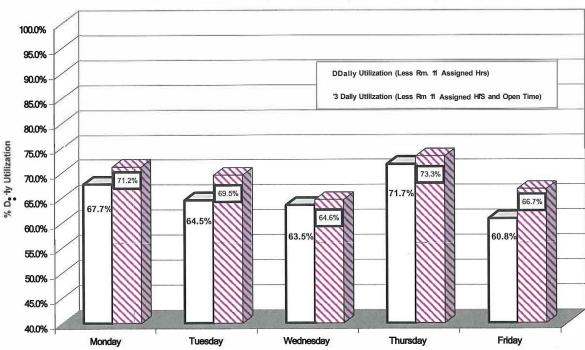
<b>General Surgery-</b>	25.6 % of block time
Gynecology-	15.1 %
Orthopaedics (w/o Rm 11)-	13.2%
Cardiac Surgery	10.4 %
Neurosurgery-	9.5%
Urology-	6.3 %
Plastics-	4.2%

The service with the largest discrepancy between time allocated and time used is as follows:

Neurosurgery-

6.5% difference

In looking at the **day-of-the-week-activity** to ascertain where the specific availability lies, the following analysis was also performed:



Daily Overall O.R. Utilization for Each Day of the Week for the Period from September -December 2002 (Room 11 Hrs & Open Time Excluded)

As is evident, for this period, excluding Rm. 11, Wednesday and Friday are the days of lowest utilization.

With respect to each designated service and their daily OR utilization for each day of the week the following was further revealed:

	Monday	Tuesday	Wednesday	Thursday	Friday
Orthopaedics*	94.8%	85.9%	91.2%	93.4%	44.7%
General Surgery	84.7%	77.0%	59.3%	64.7%	85.0%
Otola, yngology	84.4%	21.8%	57.1%		99.2%
Gynecology	65.9%	60.3%	56.9%	66.6%	77.1%
Trauma					223.6%
Urology	52.1%	113.2%	85.4%	89.5%	76.6%
Neurosurgery	8.7%	35.2%	1.6%	45.9%	10.5%
Plastics	72.4%	57.5%		77.4%	82.8%
Ophthalmology	44.4%	66.3%	61.0%		155.5%
Dentistry/Oral Surgery				60.2%	140.8%
Podiatry					
Cardio-Thoracic	84.0%	96.2%	78.7%	71.1%	35.6%
Radiation Oncology			40.6%		
Pediatric Surgery	54.2%		68.5%		

Again, as is evident, Fiiday is a day of low utilization for Orthopaedics, as is Tuesday for Otolmyngology, Monday for Urology, Monday and Wednesday for Neurosurgely, Wednesday for General Surgery, and Monday for Ophthalmology.

With respect to the surgeons themselves and their activity, an analysis was also conducted of the **number of cases performed** for this period to detelmine who the most active surgeons were in terms of cases and hours of surgery performed. This assessment identified the following:

#### 30 Most Active Surgeons in Number of Cases Performed-Including Weekends

SURGEON	Sept	Oct.	Nov.	<b>Dec</b>		<b>Total Cases</b>
Cat	53	53	36	13		155
Ful	30	39	23	24	4	116
Kri	26	27	29	16		98
Hum	0	29	34	31		94
Cat	34	23	16	19		92
Fin	26	28	21	15		90
Slo	20	25	23	20		88
Bia	28	23	25	8		84
ler	24	22	20	17		83
Hoel	22	19	22	19		82
Ata	16	15	27	23		81.
Dre	16	20	23	20		79
Pel	29	16	8	19		72
Fah	16	28	12	12		68
Fee	17	18	16	11		62
Sei	10	19	18	15		62
Mar	14	10	12	14		50
War	17	10	17	6		50
Kon	12	10	20	7		49

Lan	12	19	10	8	49
Sim	1	4	21	22	48
Aik	5	9	17	14	45
Mat	10	17	5	12	44
Roe	16	13	5	10	44
Sim	7	16	11	8	42
Ant	9	13	9	7	38
Ale	9	10	9	9	37
Car	8	9	12	5	34
Mac	8	10	5	9	32
Vil	6	10	12	3	31

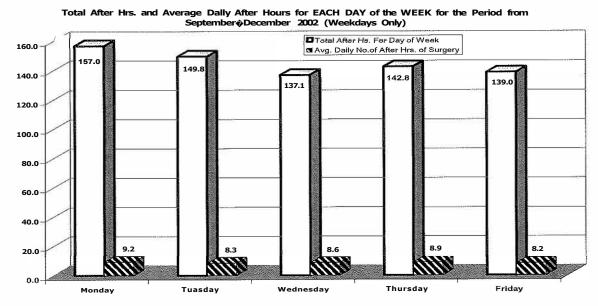
In terms of the **number of hours of surgery performed,** the following analysis revealed the 30 Most Active Surgeons (weekend Activity excluded):

# 30 Most Active Surgeons in Number of Hrs. of Surgery Performed (No Weekend Activity);

	TOTAL	TOTAL	
	Primary	AFTER HRS	Total
<b>Doctors</b>	Hrs. Used	<u>Used</u>	<u>Hours</u>
Cat	240.7	40.6	281.2
Sia	252.6	15.6	268.2
Ful	210.1	44.2	254.3
Sim	182.4	24.0	206.4
ler	201.5	1.5	203.0
Pel	164.3	30.1	194.4
Sei	160.48	23.85	184.3
Cil	168.1	16.1	184.2
Kri	180.8	3.2	184.0
Fee	150.61	31.28	181.9
Cata	158.06	21.3	179.4
Hum	165.59	8.52	174.1
Fin	169.1	0.0	169.1
Ata	152.43	15.78	168.2
Lot	136.62	25.01	161.6
Bia	111.25	46.51	157.8
Fah	134.21	7.14	141.4
Aik	120.78	2.6	123.4
Roe	118.44	4.1	122.5
Ant	108.53	11.9	120.4
Mat	113.46	51	118.6
War	92.66	11.1	103.8
Dre	92.63	9.72	102.4
Hoe	92.04	7.33	99.4
Lan	84.98	14.22	99.2
Car	94.23	3.3	97.5
Sim	81.8	13.51	95.3

Ale	91.27	2	93.3
Mar	86.97	4.6	91.6
Mac	87.25	4.2	91.5

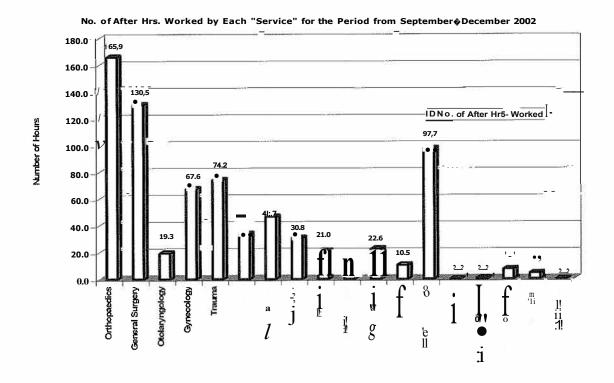
A final analysis was conducted of **After Hour activity** (essentially the surgical time before 8:00am and after 6:00pm) to determine the amount of surgical activity since it may, in some instances, be an indicator of the need for more surgical time. The following was revealed:



As the above indicates Monday is the day of greatest after hour activity, but the week is pretty consistent, on an average basis, from day to day.

With respect to the actual services themselves and their use of surgical time beyond the "normal" working hours, the next chart reveals the following:

#### AFTER HRS. WORKED BY EACH SERVICE:



Orthopaedics, who is currently requesting more Block time to accmmnodate their new surgeons, performs the most number of "After Hour" surgely, followed by General Surgery and Cardiac Surgery\_

With respect to the surgeons themselves, the following surgeons performed the most "After" Hour Surgery during this period:

Surgeon	No. of After Hrs
Bia	46.5
Ful	44.2
Cat	40.6
Fee	31.3
Pel	30.1
Mon	28.3
Lot	25.0
Sim	24.0
Sei	23.9
Cata	21.3
Kon	11_3
Eak	16_7
Cil	16.1
Ata	15.8
Sic	15.6
Lan	14.2

Sim	13.5
Wei	12.4
Cle	12.2
Ant	11.1
Ros	10.6

Since all of the above is intended to show that availability currently exists, it is recognized that additional guidance and direction will be necessary to assist the OR Cmmnittee and the Chief of Surgery in orchestrating the changes necessary to optimize the case time effectiveness process and strive to reach a targeted goal of 75%-80% utilization.

#### **Scheduling Rules:**

Increasing case time effectiveness will require the imposition of more specific and focused scheduling rules as well as the possible redesign of supporting processes. It will place the responsibility on the shoulders of everyone involved in the day to day operation. It will probably necessitate minimizing between case delays, ensuring first-case on time starts and it may require reconfigurations in staffutilization and composition, including the PACU. And, it most definitely will require the following:

- Revised block assignments
- Revised and documented scheduling rules and regulations
- Consistent monitoring of turnaround times
- Monitoring of how cases are primitized
- Establishing quality indicators, such as late starts, block utilization and case lengths exceeding block time allotment

One of the things that may help is establishing guidelines for services to allocate elective service time to individual surgeons. This would require the development of a prioritization scheme where the highest primity number will receive first choice. A formula like the following could be used for revising the system as to who gets first choice of blocks and for readjustment of block times

Total Surgery Hours per month+ Total Cases per Month +Total Years of Seniority = Priority Number

With respect to the rule modifications and guidelines the attached draft may serve as starting point from which to identify and address some of the enhancements that may be necessary. They focus on clarification of stail time, day of surgery related activities, block time parameters, and the scheduling process and related issues such as tardiness. Considerable discussion and support will probably be necessary to ensure that any changes are viable.

#### **Pre Admissions Process:**

The **rethinking and subsequent redesigning of the Pre-Admissions process** may also present an opportunity to reduce operating theater delays and cancellations, thereby improving O.R. utilization. The function of preadmission testing is to ensure that initial assessment procedures, such as X-Rays, are completed and the record is finwarded to the OR before the

patient's arrival. It ideally should be one-stop shopping, encompassing all dimensions of preoperative screening. This includes the anesthesiologist's interview, preoperative teaching, and laboratory, radiology and electrocardiogram services. If additional physician consults are required, such consults must be available at the time of preadmission, leaving no consult or clearance elements to be performed in the innnediately preoperative stage.

The Pre-Admissions process at Premier is fragmented with approximately only 20% of the patients being evaluated at the 3 Premier Center site. Both the Anesthesia and Nursing staffs make a herculean effort to gather all the necessary consents and clearances and perform the appropriate assessments, but with 80% of the patients corning from other surrounding locations it is very difficult to ensure that all the necessary documentation is received and in order. The process is perceived by most that are involved to be a major bottleneck. For Anesthesia, in particular, it often forces them to conduct their initial assessment (rather than a review) directly in the Holding Area. For Nursing, it often has to look on-line or tlu ough sheaves of paperwork to ascertain that the tests required are completed. The consequences of failing to complete the requested tests might include having to perform the test on a STAT basis on the day of surgely, delaying the surgical schedule or causing a cancellation.

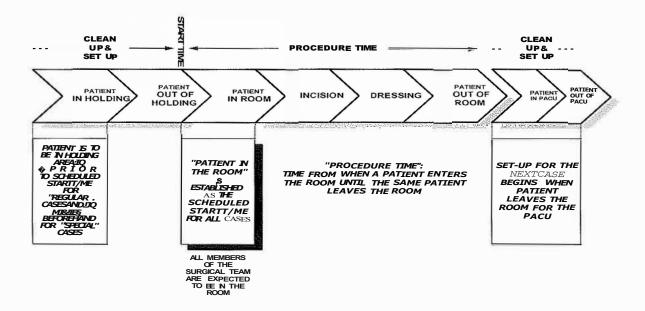
One of the alternatives suggested to better facilitate and monitor the patients prior to surgery was designating a site(s) that would perfimm the preadmissions testing at no cost to the patient. It is felt that this would greatly minimize delays and cancellations the day of surgery. This concept, should be investigated further to determine how resource intensive and cost effectiven it is.

#### **Start Time Defined:**

One fundamental step that may help as well to reduce delays and improve utilization is agreeing on a **definition of "start time".** In a report on best perfonning OR's, *OR Manager*© described a hospital that dming a campaign to cut turnover time discovered the root of another problem: none of the major players agreed on what a 7:30 am start time meant. Was the staii time the time of first incision? Was it the time of the patient's arrival in the OR? This particular hospital got evelyone to agree that the start time was the when the patient was ready for induction.

Because some confusion exists at Premier Health System as to what constitutes start time, an accepted definition that has been used by the Anesthesia Clinical Directors (AACD), D.J. Sullivan and the Governance Connnittee should be considered. In reflecting on the options they agreed on the following: "Patient in the Room Time" is be established as the scheduled start time for all cases. This is the time when the patient enters the Operating Room and all members of the surgical team are expected to be in Room at this time. Graphically it is shown as follows:

#### PHASES OF THE OPERATIVE PROCESS



In so doing, it is important to determine what is expected of each participant, where they should be and what should be done if they are not present. Telms and definitions should be consistent with the computer system definitions.

#### **Information System:**

In addition, and as has been identified already, the need exists for an upgrade to OR Infonnation system to enable the Scheduling Office to maximize the use of such a system to enable it to generate a greater variety of forms and reports and perhaps provide a patient tracking and broader viewing and access capability.

#### General:

As the Healthcare Advisory Board recently pointed out, "Scheduling just one additional case daily can result in as much as \$1.8 million in additional annual revenue" (Deborah Lang- Kuitse, 2001). On-time starts and turnover time in the minds of many sources, likewise represents a substantial opp01tunity to streamline work processes, increase revenue and reduce costs. The Healthcare Advisory Board, further quantified this opportunity by noting that the average hospital only experiences 27 percent on time case starts while best in class institutions experience 76% on time starts.

To this end, the next phase of the assessment will focus on evaluating the processing of PAT and Same Day Surgery patients, with emphasis on the impact that incomplete information causes on the day of surgery activities, particularly delays in the Operating Room. Since, as noted, only 20% of the PAT patients are seen at 3 Premier considerable potential exists for delays that can impact the surgical schedule despite the significant efforts of the staff.

In addition, an assessment is underway to evaluate first and subsequent delays and room turnaround to detelmine the reasons why and the impact it has on the processing patients through the OR.

## Olejarz, Barbara

From: Carney, Brian

Sent: Monday, August 14, 2017 1:46 PM
To: 'Barbara.Durdy@hhchealth.org'
Cc: Riggott, Kaila; Olejarz, Barbara
Subject: 17-32164-CON Deemed Complete

**Attachments:** 17-32164-CON Application Deemed Complete Notification.pdf

#### Good afternoon Barbara,

Please see the attached letter deeming the above-referenced application complete. Please confirm receipt of this email and corresponding attachment.

Sincerely, Brian A. Carney

Brian Carney, MBA
Associate Research Analyst
Connecticut Department of Public Health
Office of Health Care Access
410 Capitol Avenue, MS#13HCA
Hartford, CT 06134-0308
Phone - 860-418-7014
brian.carney@ct.gov





Raul Pino, M.D., M.P.H. Commissioner



Dannel P. Malloy Governor Nancy Wyman Lt. Governor

August 14, 2017

Via Email Only

Barbara A. Durdy Director, Strategic Planning Hartford HealthCare 181 Patricia M. Genova Blvd Newington, CT 06111 Barbara.Durdy@hhchealth.org

RE: Certificate of Need Application, Docket Number 17-32164-CON

Increase in Operating Rooms (2) at Hartford Hospital

Dear Ms. Durdy:

This letter is to inform you that, pursuant to Section 19a-639a (d) of the Connecticut General Statutes, the Office of Health Care Access has deemed the above-referenced application complete, as of August 14, 2017.

If you have any questions concerning this letter, please feel free to contact me at (860) 418-7014.

Sincerely,

Brian A. Carney

Digitally signed by

Date: 2017.08.14 11:24:21 -04'00'

Associate Research Analyst



Phone: (860) 418-7001 • Fax: (860) 418-7053 410 Capitol Avenue, P.O. Box 340308 Hartford, Connecticut 06134-0308 www.ct.gov/dph Affirmative Action/Equal Opportunity Employer

# STATE OF CONNECTICUT DEPARTMENT OF PUBLIC HEALTH

Raul Pino, M.D., M.P.H. Commissioner



Dannel P. Malloy Governor Nancy Wyman Lt. Governor

Office of Health Care Access

# Certificate of Need Final Decision

**Applicant:** Hartford Hospital

80 Seymour Street, Hartford, CT 06106

Docket Number: 17-32164-CON

**Project Title:** Increase in Operating Rooms

**Project Description:** Hartford Hospital seeks authorization to increase operating room capacity on its main campus, with the addition of two operating rooms.

**Procedural History:** The Applicant published notice of its intent to file a Certificate of Need ("CON") application in *The Hartford Courant* (Hartford) on February 28, March 1 and 2, 2017. On April 18, 2017, the Office of Health Care Access ("OHCA") received the CON application from the Applicant for the above-referenced project and deemed the application complete on August 14, 2017. OHCA received no responses from the public concerning the proposal and no hearing requests were received from the public per Connecticut General Statutes ("Conn. Gen. Stat.") § 19a-639a(e). Deputy Commissioner Addo considered the entire record in this matter.





Hartford Hospital Page 2 of 10

Docket Number: 17-32164-CON

# **Findings of Fact and Conclusions of Law**

1. Hartford Hospital ("Applicant" or "Hospital") is an 867-bed not-for-profit hospital located in Hartford, Connecticut. Ex. A, p. 12

- 2. As a member of the Hartford HealthCare ("HHC") system, Hartford Hospital provides primary, secondary and tertiary acute-care services to residents of Hartford and the surrounding communities. Ex. A, p. 13
- 3. The Hospital currently has approval (Docket 16-31851-MDF) for forty-two (42) operating rooms ("ORs") on its main campus. In accordance with national best practices, one OR has been dedicated for trauma purposes, effectively reducing operating room capacity to forty-one for non-emergent cases. Ex. A, pp. 13
- 4. A 2012 article<sup>1</sup> "Dedicated operating room for emergency surgery improves access and efficiency," concludes that dedicated trauma ORs help improve the overall quality of care by reducing cancellations, overruns<sup>2</sup> and wait-times in elective ORs. Ex. A, pp. 36-43
- 5. In 2013, HHC's adopted an Institute model ("IM") for the growth and development of key service lines, including: orthopedics, neurosciences, cancer, cardiovascular services, urology and behavioral health. Ex. C, p. 114
- 6. Following adoption of the IM, significant growth in complex surgical cases has occurred, allowing HHC to advance key service lines throughout the system. The IM is intended to help optimize the use of resources to promote innovation and multidisciplinary teamwork and reduces clinical practice variation. Ex. A, p. 14; Ex. C, p. 114
- 7. Adoption of the IM has also helped the Hospital recruit key clinical staff members (cardiac surgeon and neurosurgeon) to enhance the breadth and depth of specialty and sub-specialty services and to attract new patients. Ex. C, p. 114

<sup>&</sup>lt;sup>1</sup> "Dedicated operating room for emergency surgery improves access and efficiency." Marilyn Heng, MD\* and James G. Wright, MD, MPH\*† from the \*Division of Orthopaedic Surgery, Department of Surgery, University of Toronto, and the †Department of Surgery and Child Health Evaluative Sciences program, The Hospital for Sick Children, and the Departments of Public Health Sciences, and Health Policy, Management and Evaluations, University of Toronto, Toronto, Ont. Accepted for publication May 22, 2012.

<sup>&</sup>lt;sup>2</sup> An overrun in an elective room referred to the time in minutes that the last case of the day continued beyond the scheduled block end time if an emergency case was added to the schedule for that OR.

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8. In addition to surgical program expansion, the Hospital has experienced a large increase (+53%) in surgical transfers over the past several years (see table below).

TABLE 1
SURGICAL TRANSFERS TO HARTFORD HOSPITAL

Surgical Services	FY 2013	FY 2014	FY 2015	FY 2016	Annualized <sup>1</sup> FY 2017
CT Surgery	99	99	97	151	134
Hand	62	64	69	80	98
Neurosurgery	408	438	428	386	466
OMF	103	111	96	71	98
Ophthalmology	17	8	16	22	24
Orthopedics	112	110	127	130	148
Plastics	12	5	10	11	4
Surgery	185	259	388	455	420
Transplant	29	34	40	25	30
Trauma	386	464	586	835	652
Vascular	101	129	171	166	246
Total Surgical Services	1,514	1,721	2,028	2,332	2,320

Annualized volume based on October 1, 2016 to March 30, 2017 historical data.

Ex. C, pp. 115-117

- 9. As a result of the expansion of surgical programs, new physician recruitment, the increased complexity of surgical procedures being performed and a growing number of patient transfers, the Hospital seeks approval to add two (2) ORs for a total of forty-four (44). Ex. A, p. 12; Ex. E, pp. 122-125
- 10. The two new ORs will be located at the Bone and Joint Institute on the main campus and will be used, in part, to accommodate joint replacement, podiatric and spine surgery and other inpatient cases that can be moved from the main hospital OR suites to help streamline scheduling. Ex. E, p. 122
- 11. From FY 2015 to FY2017, combined surgical case minutes at the Heart & Vascular, Ayer, Neurosciences and Bone & Joint Institutes increased by approximately 7%.

TABLE 2
HEART & VASCULAR/AYER NEUROSCIENCES/BONE & JOINT INSTITUTE SURGICAL VOLUME

	FY 2014		FY 2015		FY 2016		FY 2017 Annualized*	
Institute	Cases	Minutes	Cases	Minutes	Cases	Minutes	Cases	Minutes
Heart & Vascular	2,749	664,315	2,419 <sup>1</sup>	585,035	2,413	613,489	2,530	636,462
Ayer Neurosciences	473	126,521	506	138,473	538	135,932	1,244	295,214
Bone & Joint	5,841	935,372	5,633 <sup>2</sup>	908,384	5,585 <sup>2</sup>	930,031	5,042 <sup>2</sup>	810,678
Total	9,063	1,726,208	8,558	1,631,892	8,536	1,679,452	8,816	1,742,354

<sup>\*</sup>Based on 6 months of actual data (Oct - March 2017)

Ex. C, p. 120; Ex. E, p. 123

<sup>&</sup>lt;sup>1</sup> The decline in surgical cases was due primarily to a change in reporting – thoracic cases were embedded within peripheral vascular in FY 2014, but beginning in FY 2015 were reported separately and not as part of the Heart and Vascular Institute. <sup>2</sup> Surgical cases declined in FY 2015 largely due to the loss of a podiatrist and an orthopedic surgeon. Similarly, in FY 2016 an orthopedic spine specialist relocated out-of-state.

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12. The Applicant anticipates that surgical minutes will increase at the Heart & Vascular, Ayer, Neurosciences and Bone & Joint Institutes as a result of recent recruitment efforts (i.e., 11 new physicians/other medical staff and the introduction of several complex procedures which require longer surgical case times. The Institutes are currently in the process of expanding their programs to serve a growing market<sup>3</sup> as follows:

- addition of two cardiac surgeons in FY 2017 to increase specialty and subspecialty programs, including a robotic program and Trans Aortic Valve Replacement;
- expansion of Neuroscience services to include Deep Brain Stimulation, a highly complex service which requires multiple surgeries per patient; and
- addition of a new orthopedic surgeon in September 2017 to support increased demand for orthopedic-related services at the Bone & Joint Institute.

  Ex. E, pp. 123-124
- 13. The Hospital projects that surgical minutes at the three Institutes will increase by 11% in FY 2018, 3% in FY 2019 and 3% in FY 2020.<sup>4</sup>

TABLE 3
HEART & VASCULAR/AYER NEUROSCIENCES/BONE & JOINT INSTITUTE SURGICAL VOLUME

	FY 2018		FY	2019	FY 2020		
Institute	Cases Minutes		Cases	Minutes	Cases	Minutes	
Heart & Vascular	2,643	693,213	2,727	712,670	2,839	741,486	
Ayer Neurosciences	1,464	369,249	1,476	371,964	1,490	375,132	
Bone & Joint	5,140	874,786	5,381	919,728	5,523	945,738	
Total	9,247	1,937,248	9,584	2,004,362	9,852	2,062,356	

Ex. C, p. 120

14. In addition, total surgical case hours at the Hospital have increased by 6% (FY 2014 to FY 2017). OR capacity at the Hospital is expected to reach 79% in FY 2017 and without the proposal, is expected to exceed 80% in FY 2018 (see Table 5).

<sup>&</sup>lt;sup>3</sup> The Advisory Board, a global research, technology and consulting firm, predicts a 12% increase in neurosurgery in the Hartford Hospital market.

<sup>&</sup>lt;sup>4</sup> Increased volume of 11% is primarily attributable to the new physician recruitment and ramp-up of their practices, while the continued 3% growth will result from program development, transfers etc.

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TABLE 4
HARTFORD HOSPITAL TOTAL SURGICAL VOLUME – ALL CASES

All Surgical Cases FY2014-FY2017						out the Pro	posal	With	n the Prop	osal
	FY 2014	FY 2015	FY 2016	FY2017 <sup>1</sup>	FY 2018	FY 2019	FY 2020	FY 2018	FY 2019	FY 2020
Total # surg.cases performed	24,111	24,072	24,612	24,580	25,522	25,930	26,280	25,522	25,930	26,280
Annual increase in surg. cases	1,463	-39	540	-32	942	408	350	942	408	350
Number of operating rooms	38	38	38	42 <sup>2</sup>	42	42	42	44	44	44
Avg. annual # surg. cases/room	635	633	648	585 <sup>3</sup>	622	632	641	594	603	611
Total # of surgical case hours	68,660	67,589	72,033	73,018	75,881	77,124	78,256	75,881	77,124	78,256

<sup>&</sup>lt;sup>1</sup> FY 2017 annualized from 6 months of historical data (October 1, 2016 - March 31, 2017)

TABLE 5
HARTFORD HOSPITAL TOTAL SURGICAL VOLUME – BLOCK CASES

F	Witho	out the Pro	posal	Witl	h the Prope	osal				
	FY 2014	FY 2015	FY 2016	FY 2017 <sup>1</sup>	FY 2018	FY 2019	FY 2020	FY 2018	FY 2019	FY 2020
Total # surg. cases performed	21,594	21,684	22,151	22,122	22,970	23,337	23,652	22,970	23,337	23,652
Annual increase in surg. cases <sup>2</sup>	1,186	90	467	-29	848	367	315	848	367	315
Number of operating rooms	38	38	38	<b>42</b> <sup>2</sup>	42	42	42	44	44	44
Avg. annual # surg. cases/room	568	571	583	526 <sup>3</sup>	560	569	577	534	543	550
Total # of surg. case hours	62,011	61,390	64,829	65,716	72,051	73,237	74,313	72,051	73,237	74,313
# of hours available per year	80,847	79,576	80,086	82,966	89,408	89,760	90,112	93,472	93,840	94,208
% of Total Hours Utilized	77%	77%	81%	79%	81%	82%	82%	77%	78%	79%

FY 2017 annualized from 6 months of historical data (October 1, 2016 - March 31, 2017)

Ex. C, p. 121

- 15. The Hospital engaged HKS Knox, a national health care strategy and design consulting firm, to research industry standards related to operating room utilization. HKS Knox concluded their examination and recommends "using an OR utilization rate of 75% or less to provide for flexibility of use of operating rooms." Ex. E, pp. 124-127
- 16. Most industry sources indicate that acceptable utilization for an OR should be in the range of 75-80%. <sup>6 7</sup> Utilization rates above 80% may limit a hospital's ability and/or flexibility to accommodate patient/physician schedules and the growing number of emergency transfer cases requiring surgery. Ex. A, p. 14

<sup>&</sup>lt;sup>2</sup> Utilization of 42 rooms became effective on 2/6/2017

<sup>&</sup>lt;sup>3</sup> Calculation does not account for additional OR partial year and likely underestimates average surgical cases per room.

<sup>&</sup>lt;sup>2</sup> Utilization of 42 rooms became effective on 2/6/2017

<sup>&</sup>lt;sup>3</sup> Calculation does not account for additional OR partial year and likely underestimates average surgical cases per room.

<sup>&</sup>lt;sup>5</sup> Block cases represent surgical cases performed during the time reserved (blocked time) for a service, physician group or individual surgeon. The Hospital's block time is Monday through Friday 7:00 AM – 5:30 PM.

<sup>&</sup>lt;sup>6</sup> Operating Room Utilization and Perioperative Process flow, Frank Milewski, Premier Inc., p 4.

<sup>&</sup>lt;sup>7</sup> According to guidelines published in the DPH, OHCA *Statewide Health Care Facilities and Services Plan, October 2012*, the optimum utilization for an operating room in an outpatient surgical facility is 80%.

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Docket Number: 17-32164-CON

17. Without additional ORs, the Hospital will be required to schedule more procedures afterhours and on weekends, which is not cost effective (i.e., requiring overtime and on-call pay for clinical staff). Ex. A, p. 19

- 18. The Hospital serves a wide distribution of towns<sup>8</sup> throughout the state. The new ORs will be utilized by the same patient population currently served by the Hospital. Ex. A, pp. 17, 27; CT DPH, Office of Health Care Access, Acute Care Hospital Discharge Database
- 19. Approximately 12% of Hartford Hospital's total surgical volume payer mix is comprised of Medicaid patients, with no anticipated changes expected through FY 2020.

TABLE 6
HARTFORD HOSPITAL'S TOTAL SURGICAL VOLUME PAYER MIX

			Projected							
Payer	FY 2	016	FY 2	FY 2017		FY 2018		019	FY 2020	
i ayoi	Surg. Cases	%	Surg. Cases	%	Surg. Cases	%	Surg. Cases	%	Surg. Cases	%
Medicare*	0	35.0%	8,604	35.0%	8,933	35.0%	9,076	35.0%	9,198	35.0%
Medicaid*	2,855	11.6%	2,852	11.6%	2,961	11.6%	3,008	11.6%	3,048	11.6%
CHAMPUS										
Other Govt.	197	0.8%	196	0.8%	204	0.8%	207	0.8%	210	0.8%
Total Government	11,666	47.4%	11,650	47.4%	12,097	47.4%	12,291	47.4%	12,457	47.4%
Commercial Insurers	12,380	50.3%	12,364	50.3%	12,838	50.3%	13,043	50.3%	13,219	50.3%
Uninsured	566	2.3%	566	2.3%	587	2.3%	596	2.3%	604	2.3%
Self Pay										
Workers Compensation	0	0%	0	0%	0	0%	0	0%	0	0%
Total Non- Government	12,946	52.6%	12,930	52.6%	13,425	52.6%	13,639	52.6%	13,823	52.6%
Total Payer Mix	24,612	100%	24,580	100%	25,522	100%	25,930	100%	26,280	100%

<sup>\*</sup>Includes managed care activity.

Ex. A, p. 31

<sup>&</sup>lt;sup>8</sup>Towns served by the Hospital in FY 2016 included: Hartford, East Hartford, West Hartford, Manchester, Wethersfield, Glastonbury, Newington, New Britain, Windsor, Meriden, Enfield, Middletown, Rocky Hill, Torrington, Bloomfield, Bristol, Vernon, South Windsor, Southington, Windham, Norwich, Wallingford, Coventry, Colchester, Windsor Locks, Avon, Berlin, Farmington, Simsbury, Griswold, Cromwell, Ellington, East Hampton, Lebanon, Portland Plainville, Tolland, Waterbury, Winchester, Suffield, Canton, Columbia, Granby, Marlborough, Burlington, Brooklyn, Stafford, Bolton, Montville, Cheshire, Mansfield, East Windsor, Hebron and Berlin.

Hartford Hospital Page 7 of 10

Docket Number: 17-32164-CON

20., Incremental gains are projected through FY 2020, as a result of the proposal.

TABLE 7
HARTFORD HOSPITAL PROJECTED INCREMENTAL REVENUES AND EXPENSES

HARTFORD HOSPITAL PROJECTED INCREMENTAL REVENUES AND EXPENSES								
	FY 2018	FY 2019	FY 2020					
Revenue from Operations	\$24,168,595	\$11,633,020	\$10,532,557					
Total Operating Expenses	\$5,397,676	\$3,393,336	\$3,047,592					
Gain/Loss from Operations	\$18,770,919	\$8,239,684	\$7,484,965					

Ex. A, p. 28

- 21. There will be no changes to the Hospital's price structure or to the charity care policy as a result of this proposal. Ex. A, p. 20
- 22. OHCA is currently in the process of establishing its policies and standards as regulations. Therefore, OHCA has not made any findings as to this proposal's relationship to any regulations not yet adopted by OHCA. (Conn. Gen. Stat. § 19a-639(a)(1))
- 23. This CON application is consistent with the Statewide Health Care Facilities and Service Plan. (Conn. Gen. Stat. § 19a-639(a)(2)) (Ex. A, pp. 14, 19)
- 24. The Applicant has established that there is a clear public need for the proposal. (Conn. Gen. Stat. § 19a-639(a)(3)) (Ex. C, p. 121)
- 25. The Applicant has demonstrated that the proposal is financially feasible. (Conn. Gen. Stat. § 19a-639(a)(4)) (Ex. A, p. 28)
- 26. The Applicant has satisfactorily demonstrated that the proposal will maintain cost effectiveness, while improving the quality and accessibility of health care delivery in the region. (Conn. Gen. Stat.§ 19a-639(a)(5)) (Ex. A, pp. 36-43; Ex, C, p. 14; Ex. E, pp. 123-124)
- 27. The Applicant has shown that there would be no change in the provision of health care services to the relevant populations and payer mix, including access to services by Medicaid recipients. (Conn. Gen. Stat. § 19a-639(a)(6)) (Ex. A, p. 19)
- 28. The Applicant has satisfactorily identified the population to be affected by this proposal. (Conn. Gen. Stat. § 19a-639(a)(7)) (Ex. A, pp. 17, 27)
  - The Applicant's historical provision of treatment in the service area supports this proposal. (Conn. Gen. Stat. § 19a-639(a)(8)) (Ex. C, p. 121)
- 29. The Applicant has satisfactorily demonstrated that the proposal would not result in an unnecessary duplication of existing services in the area. (Conn. Gen. Stat. § 19a-639(a)(9)) (Ex. A, pp. 12-14)
- 30. The Applicant has demonstrated that there will be no reduction in access to services by Medicaid recipients or indigent persons. (Conn. Gen. Stat. § 19a-639(a)(10)) (Ex. A, p. 19)

Hartford Hospital Page 8 of 10

Docket Number: 17-32164-CON

31. The Applicant has demonstrated that the proposal will not negatively impact the diversity of health care providers and patient choice in the region. (Conn. Gen. Stat. § 19a-639(a)(11)) (Ex. A, pp. 12-14)

32. The Applicant has satisfactorily demonstrated that the proposal will not result in any consolidation that would affect health care costs or access to care. (Conn. Gen. Stat. § 19a-639(a)(12)) (Ex. A, pp. 12-14)

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## **Discussion**

CON applications are decided on a case by case basis and do not lend themselves to general applicability due to the uniqueness of the facts in each case. In rendering its decision, OHCA considers the factors set forth in § 19a-639(a) of the Statutes. The Applicants bear the burden of proof in this matter by a preponderance of the evidence. *Jones v. Connecticut Medical Examining Board*, 309 Conn. 727 (2013).

Hartford Hospital is an 867-bed not-for-profit hospital located in Hartford, Connecticut. The Hospital is a member of the HHC system and provides primary, secondary and tertiary acute-care services to residents of Hartford and the surrounding communities. The Hospital currently has approval for forty-two ORs on its main campus. In accordance with national best practices, one OR has been dedicated for trauma purposes, effectively reducing operating room capacity to forty-one for non-emergent cases. *FF1-FF3* 

In 2013, HHC's adopted an Institute Model ("IM") for the programmatic growth and development of key service lines, including: orthopedics, neurosciences, cancer, cardiovascular services, urology and behavioral health. Adoption of the IM has helped to expand programs and attract new physicians, specifically at the Heart & Vascular, Ayer Neuroscience and Bone & Joint Institutes. New subspecialty programs and services will include a cardiac robotic program, "TAVR" (Trans Aortic Valve Replacement) and Deep Brain Stimulation. *FF5-FF7*; *FF12* 

As a result of the expansion of surgical programs, physician recruitment, the increased complexity of surgical procedures and a growing number of patient transfers, the Hospital anticipates that total surgical case hours will increase by 11% in FY 2018. This increase in surgical volume will result in OR capacity exceeding 80%. At this level, the Hospital will have limited ability and/or flexibility to accommodate patient/physician schedules and the growing number of emergency transfer cases requiring surgery. *FF8-FF9*; *FF13-FF14* 

The proposal is financially feasible and is projected to generate incremental gains of \$18.8 M in FY 2018, \$8.2 M in FY 2019, and \$7.5 M in FY 2020. Patients will not incur any additional costs as a result of this proposal and there will be no changes to the Hospital's patient population, charity care policy or to the existing payer mix, including Medicaid. Without the proposal, the Hospital would be required to schedule more procedures after-hours and on weekends, which would most likely add to the cost of care (e.g., overtime and on-call pay for clinical staff). *FF17-FF21* 

The addition of two ORs will better allow the Hospital to accommodate the surgical volume more efficiently, prevent delays in access to surgical care and be more cost effective than expanding OR hours beyond the established block time schedule. The Hospital will improve its ability to accommodate patients/physicians and the growing number of emergency transfer cases. As a result, adding two new ORs at the Hospital's main campus is consistent with the Statewide Health Care Facilities and Services Plan.

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# **Order**

Based upon the foregoing Findings and Discussion, the Certificate of Need application requesting authorization to increase operating room capacity on its main campus, with the addition of two operating rooms, is hereby APPROVED.

All of the foregoing constitutes the final order of the Office of Health Care Access in this matter.

By Order of the
Department of Public Health
Office of Health Care Access

10/11/2017

Date

Yvonne T. Addo, MBA Deputy Commissioner

# Olejarz, Barbara

From: Microsoft Outlook
To: Barbara Durdy

Sent: Wednesday, October 11, 2017 12:51 PM

**Subject:** Relayed: Final Decision

Delivery to these recipients or groups is complete, but no delivery notification was sent by the destination server:

Barbara Durdy (Barbara.Durdy@hhchealth.org)

Subject: Final Decision

# Olejarz, Barbara

From:

Olejarz, Barbara Wednesday, October 11, 2017 12:51 PM Barbara Durdy Sent:

To: Final Decision Subject:

32164 final decision.pdf **Attachments:** 

Tracking:	Recipient	Delivery	Read
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	Jensen, Dana	Delivered: 10/11/2017 12:51 PM	
	'daniels@chime.org'		
	McLellan, Rose	Delivered: 10/11/2017 12:51 PM	Read: 10/11/2017 12:52 PM
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	Bruno, Anthony M.	Delivered: 10/11/2017 12:51 PM	
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	Lazarus, Steven		Read: 10/11/2017 12:52 PM
	Carney, Brian		Read: 10/11/2017 12:52 PM

Chalikonda, Srinivasa Read: 10/11/2017 12:51 PM

10/11/17

Barbara,

Please see attached final decision for Docket Number: 17-32164-CON, Hartford Hospital increase in operating rooms.

Barbara K. Olejarz Administrative Assistant to Kimberly Martone Office of Health Care Access Department of Public Health Phone: (860) 418-7005

Email: Barbara.Olejarz@ct.gov



#### Olejarz, Barbara

From: Durdy, Barbara <Barbara.Durdy@hhchealth.org>

Sent: Wednesday, October 11, 2017 12:53 PM

**To:** Olejarz, Barbara **Subject:** RE: Final Decision

#### Thank you Barbara!

From: Olejarz, Barbara [mailto:Barbara.Olejarz@ct.gov]

Sent: Wednesday, October 11, 2017 12:51 PM

To: Durdy, Barbara Subject: Final Decision

10/11/17

Barbara,

Please see attached final decision for Docket Number: 17-32164-CON, Hartford Hospital increase in operating rooms.

Barbara K. Olejarz Administrative Assistant to Kimberly Martone Office of Health Care Access Department of Public Health Phone: (860) 418-7005

Email: Barbara.Olejarz@ct.gov



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